ABOUT US

We Nurture. We Transform. We Create Global Business Leaders

www.nldalmia.in
Late Shri Niranjanlal Dalmia
(4th September 1915 - 26th September 2005)

Founder - Chairman
Niranjanlal Dalmia Educational Society
Message from the Chairman

It is a challenging world that we live in today, a world full of innovations, both technological and economical. Education imparted in academic institutions is an effective tool to enable students to cope with the rapid, changing world around them by imbibing knowledge and values, both - a culmination of which will certainly bring forth worthy human beings and leaders of tomorrow.

Character building must be amalgamated with encouraging scientific temperament. It has been the dream and vision of my philanthropic father Late Shri Niranjanlal Dalmia, to create an educational institute that encourages the gaining of knowledge and wisdom, rather than just good marks in exams. We, at N. L. Dalmia Institute of Management Studies & Research strive to emulate his ideals and work toward realizing his dreams of imparting high quality education, and increasing the employability of our management students.

I trust our students will rise up as winners in the growing competitive world and develop into ideal citizens of the country, well preserving our values and respond to the responsibilities of life with confidence, impeccable character and a discerning judgement.

Warm regards,
Shivkumar Dalmia
To be a World Class Management Institute

MISSION
To provide Value Based Quality Management Education with a Global Outlook and Social Conscience.

QUALITY POLICY
“We at N. L. Dalmia Institute of Management Studies and Research are committed to nurture, empower and enhance skills of future business leaders by providing value based quality education.”
The N. L. Dalmia Institute of Management Studies and Research, established in 1995, enjoys a huge reputation among business and management circles. When we started off in 1997, we were ranked amongst the top 700 B Schools all over India. Now we are amongst the Top 25 B Schools of India, which is no mean achievement.

Good leadership facilitates individuals, companies and industries to think differently about how to do business for the benefit of the stake holders and the society. It brings about changes in behavior, creates new opportunities, inspires decisive action, motivates excellence and represents the best of leaders.

Quality leadership begins with an idea that is communicated and embraced by others. In our management school, we train students to think independently and nurture ideas. This process results in grooming future leaders for the corporations. When this exercise is driven by values and ethics, we get young men and women emerge from our business school with leadership qualities that will go a long way in building a prosperous society.

I welcome you to our Institute and wish you all the best for your future.

Warm regards,

Shailesh Dalmia
Message from the CEO

Greetings from N.L. Dalmia Institute of Management Studies and Research!!!

Our deep commitment to Management Education, balanced with social responsibility ensures that students understand first hand, the challenges faced by our economy at large and community in particular. Through case studies, business games, simulations, research projects, coaching and mentoring, our students are encouraged to develop a sensitivity which will enable them to become successful business leaders.

The Institute strongly believes in disseminating practical and relevant knowledge that serves the need and requirement of the industry not just the best in the world but the best for the world. The Institute has been regularly inviting faculties from renowned foreign universities which gives our students exposure and provides invaluable learning experience in different cross-cultural business environments that are essential and critical attributes to becoming successful.

I whole heartedly welcome you to experience the learning excellence at NLDIMSR.

With Warm Regards

Prof. Seema Saini
Greetings and Welcome!

We, at N. L. Dalmia Institute, nurture, transform and create students in line with our vision, mission and quality policy. Shri. Niranjanlalji Dalmia our founder, has been an inspiration and a guiding force behind this vision. Our Honorable Chairman Shri. Shiv Kumar Dalmia and our Hon. Secretary Shri. Shailesh Dalmia, continue the legacy with their proactive approach.

Our strategy is to leverage knowledge and experience to develop unique style of leadership and management. We encourage students to think analytically and see business today from different prospective.

We also train students to face real life challenges in the industry. Our innovative courses are backed by excellent full time and visiting faculty who offer insights into some of the latest trends, techniques. NLDIMSR boasts of best in class technology – Cisco wifi in the campus, Bloomberg lab with 12 terminals. It also hosts an array of events on the weekend, ranging from panel discussions, national level paper competition cum seminars, MDP’s, talks by industry experts. We organize National Level events, cultural and CSR activities to develop their personality to suit the corporate partners.

As an integral part of our strategic initiative, we recruit adequate number of full time qualified and experienced faculty on regular basis. Our institute makes students aware of the importance of being prepared for everyday ethical challenges and to develop useful skills to handle these situations. The greatest fulfillment is knowing that the work, we are doing at the institute has some role in shaping confident, thinking, caring and ethical human being – professionals.

Prof. Dr. Gulab Mohite
Director
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Certifications and Memberships

N. L. Dalmia Institute of Management Studies and Research is ISO 9001:2008 certified by UKAS, United Kingdom Accredited Services & SGS.

With a mission to advance Quality Management Education through Accreditation, Memberships and Value Added Services, the Institute has associations with:

- Advance Collegiate School of Business (AACSB), USA
- European Foundation for Management Development (EFMD), Belgium and
- European Foundation for Management Development Global Network (EFMD GN), Belgium.

The Institute also has prestigious memberships with Professional bodies like:

- Bombay Management Association (BMA),
- The Institute of Management Consultants of India (IMCI),
- Indian Merchants Chamber (IMC)

The Institute is currently in the process of being accredited by

- National Assessment and Accreditation Council (NAAC) and
- National Board of Accreditation (NBA).
**Faculty**

- **Dr. Gulab Mohite**  
  Ph.D., M.Phil., MA (Economics)  
  Director In-charge  
  Professor - Finance

- **Prof. R Subramanian**  
  PGDM (IIM - A), B.Tech (IIT - M)  
  Chairman - Placements  
  Professor - Marketing

- **Dr. Anil Gor**  
  Ph.D. (Mergers & Acquisition), LL.M, MFM, M.Com, FCS, CAIIB  
  Chairman - Placements  
  Professor - Finance

- **Prof. Jayprakash Shah**  
  B.E (Mech), DBM  
  Professor - IT

- **Prof. Dr. Krishna Kant Dave**  
  Ph.D, BSc, PG Diploma in Computer, MBA (Finance), ICWA (Pursuing)  
  Associate Professor - Finance

- **Prof. Seema Saini**  
  MS – HRD (USA), PMP (USA), MA (Eco), Pursuing Ph.D.  
  CEO  
  Associate Professor - Human Resource

- **Prof. Anupam Sinha**  
  M.Tech (IIT - Kharagpur)  
  Associate Professor - General Management
Prof. Pradeep Pai  
MMS (Operations), BE (Production, pursuing Ph.D.)  
Associate Professor - General Management

Prof. Dipes Maitra  
MBA (Hartford, USA), BE (MET)  
Associate Professor - Marketing

Prof. Vijay Kanchan  
PET, MFM, B.Sc.  
Associate Professor - Finance

Prof. Dr. Mangesh Kasbekar  
Ph.D., MMS, B.E.  
Associate Dean - Part Time  
Associate Professor - Marketing

Prof. Narayan Murthy  
MBA (International Business), MFM, M.A.CAIIIB  
Associate Professor - Finance

Prof. Dr. M. R. Koshti  
Ph.D. BE, PGDM (IIM –A)  
Associate Professor - Marketing

Prof. Jyoti Nair  
FCA, M.Com, B.com Pursuing Ph.D.  
Assistant Professor - Finance

Prof. Dr. Kanti Mohan Saini  
Ph.D., MBA  
Assistant Dean Research & International Linkages  
Assistant Professor - Human Resources
<table>
<thead>
<tr>
<th>Name</th>
<th>Qualifications</th>
<th>Position</th>
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</thead>
<tbody>
<tr>
<td>Prof. Nilesh Kulkarni</td>
<td>B.E (Electronics), PGDBM, MMM , Pursuing Ph.D.</td>
<td>Assistant Professor - Marketing</td>
</tr>
<tr>
<td>Prof. Pius Moras</td>
<td>MA (TISS) , BA (Psychology -Gold Medalist)</td>
<td>Assistant Professor - General Management</td>
</tr>
<tr>
<td>Prof. Rashmi Jain</td>
<td>MMS (Marketing), BE (Computer) (Pursuing Ph.D.)</td>
<td>Assistant Professor - Marketing</td>
</tr>
<tr>
<td>Prof. Rusha Das</td>
<td>MBA, NET, JRF, BBA</td>
<td>Assistant Professor - Marketing</td>
</tr>
<tr>
<td>Prof. Caral D’Cunha</td>
<td>MBA, MA (Psychology), NET, pursuing Ph.D.</td>
<td>Assistant Professor - Human Resource</td>
</tr>
<tr>
<td>Prof. Chetna Asbe</td>
<td>CFA, MFM, NET, M.Com</td>
<td>Assistant Professor - Finance</td>
</tr>
<tr>
<td>Prof. Ruchika Agarwal</td>
<td>PGDM, MA, Pursuing Ph.D.</td>
<td>Assistant Professor - Finance</td>
</tr>
<tr>
<td>Prof. Ulhas Deshpande</td>
<td>LLB, MLS, B.Sc.(Pursuing Ph.D.)</td>
<td>Assistant Professor - Human Resource</td>
</tr>
</tbody>
</table>
Prof. Sameer Lakhani  
CFA (USA), FRM, CFP, PGDBM, MCom, NET, pursuing Ph.D.  
Assistant Professor - Finance

Prof. Preeti Shah  
PET, Master’s in HRM (JBIIMS) MA, B.Com  
Accreditations and Operations  
Assistant Professor - Human Resource

Prof. Masuma Cyclewala  
LLM (Criminal Law & Criminal Administration) LLM (Business Law)  
Assistant Professor - General Management

Prof. Sameer Jaiswal  
Masters Program in International Business  
Assistant Professor - Finance

Prof. Sasmita Singh  
MMS, B.Com, (Pursuing Ph.D.)  
Assistant Professor - Finance

Prof. Krupa Desai  
CFA, MBA, FRM  
Assistant Professor - Finance

Prof. Bhaskar Joshi  
PG Diploma in Organizational Behavior  
Assistant Professor - Human Resource

Prof. Khushboo Vora  
PET, PGDM, M.Com  
Assistant Professor - Finance
Prof. Ekta Thakar  
CFP, M.Com, AMFI  
Assistant Professor - Finance

Prof. Dr. Suresh Salunke  
Ph.D.  
Assistant Professor (Hon.) - Finance

Prof. Dr. Sumantha Rudra  
Ph.D.  
Assistant Professor (Hon.) - Finance

Prof. Dr. Hemant Dande  
Ph.D.  
Assistant Professor (Hon.) - Finance

Prof. Dr. Narayan Hariharan  
Ph.D.  
Assistant Professor (Hon.) - Human Resource
Established in 1995, N. L. Dalmia Institute of Management Studies and Research commenced its academic program in the year 1997. Currently, it offers the following two year full time courses:

- **Master in Management Studies (MMS)** approved by All India Council of Technical Education (AICTE) & affiliated to the University of Mumbai.
- **Post Graduate Diploma in Management (PGDM)** approved by AICTE, Ministry of HRD, Govt. of India, New Delhi.

In the year 2003, the institute commenced its three year Part-time Programs affiliated to the University of Mumbai for the benefit of working professionals. The courses offered are:

- **Master’s Degree in Marketing Management (MMM)**
- **Master’s Degree in Financial Management (MFM)**
- **Master’s Degree in Human Resource Development Management (MHRDM).**

The institute, approved by the University of Mumbai, conducts research in the area of Management, offering:

- **Doctorate Degree (Ph.D.)**

The institute is one of the most admired and recognized Business schools in the country and is proud to be ranked amongst India’s finest B-Schools.

The Institute has etched a unique position among the aspiring Management Graduates for its Transparent, Ethical and Meritorious admission policies and procedures. The Institute is amongst very few in India that admits students purely on Merit without any Management Quota thus adhering to high ethical and moral standards set by its founder late Shri. Niranjanlalji Dalmia. This policy has given immense goodwill to the Institute in today’s commercialized world of education.

With the aim of providing visionary leaders, the Institute is progressing towards greater heights. With over 6000 plus alumni successfully contributing to India Inc. in the last two decades, the Institute is proudly marching forward, achieving the goals and vision of its founding father late Shri. Niranjanlalji Dalmia in the field of education.
MMS

N. L. Dalmia Institute of Management Studies and Research offers a 2 years Full time Master in Management Studies (MMS) Program of University of Mumbai. The learning objectives of the program are transmitted through new age teaching-learning methods that include extensive use of case studies, role plays, business games and simulations, research projects, coaching and mentoring.

### MMS Finance

#### Semester 1
- Perspective Management
- Financial Management
- Business Statistics
- Operation Management
- Managerial Economics
- Effective and Management Communication
- Management Information System
- Organizational Behavior

#### Semester 2
- Marketing Management
- Financial Management
- Operation Research
- Business Research Methods
- Human Resource Management
- Legal & Tax Aspects of Business
- Cost & Management Accounting
- Business Environment
- Analysis of Financial Management
- Financial Markets & Institution (FMI)

#### Semester 3
- International Business (UE)
- Strategic Management
- Advance Financial Management (UE)
- Security Analysis & Portfolio Management
- Corporate Valuation
- Financial Risk Management
- Derivatives & Risk Management
- Fixed Income Securities

#### Semester 4
- Management Control system
- Creativity & Innovation Management
- Treasury Management
- Wealth Management
- Financial Modeling
MMS Marketing

**Semester 1**
- Perspective Management
- Financial Management
- Business Statistics
- Operation Management
- Managerial Economics
- Effective and Management Communication
- Management Information System
- Organizational Behavior

**Semester 2**
- Marketing Management
- Financial Management
- Operation Research
- Business Research Methods
- Human Resource Management
- Legal & Tax Aspects of Business
- Cost & Management Accounting
- Business Environment
- Analysis of Financial Management
- Financial Markets & Institution (FMI)

**Semester 3**
- International Business (UE)
- Strategic Marketing Management
- Product & Brand Management (UE)
- Sales Management
- Consumer Behavior
- Advertising Marketing Comm.
- Distribution & Supply Chain Management
- Marketing Research & Analytics

**Semester 4**
- Management Control System
- Creativity & Innovation Management
- Strategic Management
- Financial Aspect of Marketing
- Emerging Trends in Marketing
- B2B Marketing
PGDM

N. L. Dalmia Institute of Management Studies and Research offers a 2 year Full time Post-Graduate Diploma in Management (PGDM) approved by AICTE, Ministry of HRD Govt. of India. The program is covered over 4 semesters, providing high quality Management Education and highly researched course curriculum. Nationally and internationally acclaimed faculty members bring forth a right mix of industry – academic experience, providing a holistic perspective of innovative thinking, a key addition to business value in today’s fast changing and competitive environment.

A three week long Induction Program at the commencement of the course encompassing a Plethora of activities on team building, leadership, personality development, inter-personal skills and self-defense fine tunes and gears up the students in the direction of becoming successful business leaders and entrepreneurs.

NLDIMSR offers PGDM specializations in Marketing, Human Resources and Finance.
PGDM Finance

Semester 1
- Perspective Management
- Financial Management
- Business Statistics
- Operation Management
- Managerial Economics
- Effective and Management Communication
- Management Information System
- Organizational Behavior
- Macro Economics

Semester 2
- Marketing Management
- Financial Management
- Operation Research
- Business Research Methods
- Human Resource Management
- Legal & Tax Aspects Of Business
- Cost & Management Accounting
- Business Environment
- Analysis of Financial Management
- Financial Markets & Institution (FMI)

Semester 3
- International Business (UE)
- Strategic Management
- Advance Financial Management (UE)
- Security Analysis & Portfolio Management
- Corporate Valuation
- Financial Risk Management
- Derivatives & Risk Management
- Fixed Income Securities
- International Finance
- Banking & Insurance
- Business Analytics

Semester 4
- Management Control System
- Creativity & Innovation Management
- Treasury Management
- Wealth Management
- Financial Modeling

PGDM Marketing

Semester 1
- Perspective Management
- Financial Management
- Business Statistics
- Operation Management
- Managerial Economics
- Effective and Management Communication
- Management Information System
- Organizational Behavior

Semester 2
- Marketing Management
- Financial Management
- Operation Research
- Business Research Methods
- Human Resource Management
- Legal & Tax Aspects of Business
- Cost & Management Accounting
- Business Environment
- Analysis Of Financial Management
- Financial Markets & Institution (FMI)

Semester 3
- International Business (UE)
- Strategic Marketing Management
- Product & Brand Management (UE)
- Sales Management
- Consumer Behavior
- Advertising Marketing Comm.
- Distribution & Supply Chain Management
- Marketing Research & Analytics
- Business Analytics

Semester 4
- Management Control System
- Creativity & Innovation Management
- Strategic Management
- Financial Aspect of Marketing
- Emerging Trends in Marketing
- B2B Marketing
PGDM Human Resource

Semester 1
Financial and Cost Accounting
Marketing Management
Individual & Organizational Behavior
Labor Laws
Business Statistics
Human Resource Management
Business Economics
Communication Skills
Legal Aspects of Business
Perspective Management

Semester 2
Research Methodology for Human Resource
Group & Organizational Behavior
Industrial Relation & Employee Welfare
Compensation and Benefits
Emotional Intelligence
Entrepreneurship Management
Financial Management
Operation Management
Learning and Development
Taxation

Semester 3
Performance Management System
Assessment Centre & Competency Mapping
Psychometric Instruments
Org. Theory Structure & Development
Org. Development & Change Management
Management Control System
Human Resource Planning and Audit
Strategic Management
Human Resource Information System
Behavioral Dynamics

Semester 4
Creativity & Innovation Management
HR Policy Formulation & Administration
Corporate Social Responsibility
International Business
Total Quality Management
# Part Time Programs

## MFM

NLDIMSR offers a 3 years Degree Program: Master’s in Financial Management (MFM). The course covers all areas of economics, financial theories and accounting making it one of the best MFM courses in Mumbai.

**Recognition:**
This program is affiliated to the University of Mumbai and has been approved by AICTE.

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## Curriculum

Syllabus as per the University of Mumbai, under Credit based Semester and Grading System

### Semester 1
- Principles of Management
- Financial Accounting
- Organizational Behavior
- Managerial Economics
- Business Communication
- Quantitative Methods in Management

### Semester 2
- Production Management
- Business Research Methods
- Marketing Management
- Legal Aspects of Business
- Cost & Management Accounting
- Human Resources Management

### Semester 3
- International Business
- Management Information Systems
- Financial Management
- Taxation
- Creativity & Innovation Management

### Semester 4
- Financial Markets, Products & Institutions
- International Finance
- Corporate Valuation
- Corporate Law
- Security Analysis & Portfolio Management

### Semester 5
- Management of Banks & Financial Services
- Derivatives & Risk Management
- Mergers Acquisition & Corporate Restructuring
- Behavioral Finance
- Industry Oriented Dissertation Project

### Semester 6
- Strategic Management
- Treasury Management
- Project Finance
- Financial Modeling
- Wealth Management
MMM

NLDIMSR offers a 3 years degree Program: Master’s in Marketing Management (MMM). The integrated marketing perspective offered at NLDIMSR makes it one of the best MMM courses in Mumbai thereby helping an executive to scale up to the top management positions.

The skillset acquired can also help explore other career options like consulting and entrepreneurial management.

Recognition:
This program is affiliated to the University of Mumbai and has been approved by AICTE.

Curriculum

Semester 1
- Principles of Management
- Financial Accounting
- Organizational Behavior
- Managerial Economics
- Business Communication
- Quantitative Methods in Management

Semester 2
- Production Management
- Business Research Methods
- Marketing Management
- Legal Aspects of Business
- Cost & Management Accounting
- Human Resources Management

Semester 3
- International Business
- Management Information Systems
- Financial Management
- Taxation
- Creativity & Innovation Management

Semester 4
- Product & Brand Management
- Sales Management & Sales Promotion
- Consumer and Industrial Buyer Behavior
- Financial Aspects of Marketing Distribution and Supply Chain Management

Semester 5
- Services Marketing
- Marketing Research & Analytics Customer Relationship Management Retail Management
- Industry Oriented Dissertation Project

Semester 6
- Strategic Management
- Strategic Marketing Management
- Integrated Marketing Communications & Digital Marketing
- Media Planning & Strategy
- Event Management
MHRDM

NLDIMSR offers a 3 years Degree program: Master’s in Human Resource Development Management (MHRDM). The course is ideal for students wishing to enhance their business acumen and interpersonal skills for advancing in the HR field. MHRDM at NLDIMSR is one of the best courses in Mumbai for those who strive to fulfill upper-level management roles in HRM.

Recognition:
This program is affiliated to the University of Mumbai and has been approved by AICTE.

Curriculum

Syllabus as per the University Of Mumbai, under Credit based Semester and Grading System

Semester 1
- Principles of Management
- Financial Accounting
- Organizational Behavior
- Managerial Economics
- Business Communication
- Quantitative Methods in Management

Semester 2
- Production Management
- Business Research Methods
- Marketing Management
- Legal Aspects of Business
- Cost & Management Accounting
- Human Resources Management

Semester 3
- International Business
- Management Information Systems
- Financial Management
- Taxation
- Creativity & Innovation Management

Semester 4
- Human Resource Planning
- Human Resource Audit
- Human Resource Information Systems
- Employee Relations & Labor Laws
- Training & Development

Semester 5
- Compensation & Benefits
- Organizational Theories, Structure & Design
- Competency based HRM
- Performance Management Systems
- Industry Oriented Dissertation Project

Semester 6
- Strategic Management
- Strategic HRM
- Management of Change
- Building Learning Organizations
- Role of HR in Knowledge Management
Global Collaborations

**Sprott Shaw College, Vancouver, Canada** and N. L. Dalmia Institute of Management Studies and Research, Mumbai, have signed a Memorandum of Understanding. The MOU signed by **Mr. Patrick Dang, President** of Sprott Shaw College and **Shri. Shailesh Dalmia**, Honorary Secretary, N. L. Dalmia Management Studies & Research, Mumbai, explores opportunities for collaboration of various kinds including Research, Academic Exchange and Service Programs. Both institutions will jointly promote development of courses & educational programs and faculty & student exchange. This agreement also facilitates development of sustainable technologies, seeking opportunities for internships and work experience including placement of NLDIMSR students with various companies in Canada.

Additionally, the Institute also has Academic tie-ups in the area of Students Exchange and Collaborative Research with prestigious **Williams College of Business - Xavier’s University, Cincinnati, Ohio, United States.**

**The University of Wisconsin, Parkside - United States** and N. L. Dalmia Institute of Management Studies and Research, Mumbai, have signed an MOU to collaborate for certification courses in Global Management Education. The MOU also facilitates joint research projects and student & faculty exchange.

National Collaboration

**Multi Commodity Exchange of India Limited (MCX)** and N. L. Dalmia Institute of Management Studies and Research, have signed an MOU to jointly bring in another facet of financial literacy for its students. This initiative aims at imparting knowledge about:
- Commodity price
- Risk Management
- Derivatives market.

The Collaboration has empowered and opened new vistas for the students in the direction of financial skill development.
Global Outlook

Dr. Philip Young
Author and Economist
Cornell University
USA

Dr. Jim Brodzinski
Dean
Valparaiso University College of Business
USA

Dr. David Allen
MTHR Global
CxO Forum
USA

Dr. Eliane Crable
Director
Xavier University
USA

Dr. Parag Dhumal
Assistant Professor
University Of Wisconsin – Parkside
USA

Dr. Sanjit SenGupta
Faculty Director of Graduate Business Program
San Francisco State University
USA

Dr. Chinmoy Ghosh
Professor and Head of Finance Department
University of Connecticut
USA
Mr. Satyajit Chattopadhyay  
AVP – Multi-Commodity Exchange (MCX)  
Commodity, Derivatives Market  
Topic: Commodity Derivatives Market

Mr. kartik radia  
Partner, Risk Assurance Services  
Price Waterhouse & Co.  
Topic: Disruption – A Mandatory Paradigm Shift

Mr. Tushar Buch  
MD & CEO,  
Mr. Ananthnarayanan Iyer  
Vice President  
SBI Global Factors Limited  
Topic: Factoring Services - Issues, challenges and appraisal

Mr. Mayur Desai  
Director  
Price Waterhouse & Company  
Topic: Mergers Case – Concept to Completion

Mr. Kushal Maheshwari  
Head- Treasury  
Bajaj Corp Limited  
Topic: Treasury management

Mr. Jay Thakkar  
Head of Technical Research  
Sharekhan Limited  
Topic: Technical Analysis
Mumbai’s first and amongst very few in India, N. L. Dalmia Institute of Management Studies and Research has set up Mumbai’s first Bloomberg Finance Lab with 12 Bloomberg Terminals.

By bringing the Bloomberg Professional Service to campus, the world’s foremost information platform, the Institute strategically prepares its students for specific, top-end careers in Banking, Investment Management, Institutional Broking, Investment Banking, and Corporate Treasury Management across all the Sectors.

The Institute provides extremely focused and high-end knowledge Bloomberg Programs like BMC and BESS with a high degree of practical learning and on-the-job applicability.

Bloomberg LP’s core global software platform provides students with transparent and reliable financial, economic and government information across all market sectors thereby preparing them for the global job markets.
A state-of-the-art Auditorium designed with quality acoustical characteristics accommodates large audiences.
Specially designed for Guest Lectures, Seminars, Conferences and Workshops. Fully air-conditioned, equipped with latest audio visual aids and LAN connection enables participants to connect their laptops therefore making it highly conducive for interactive learning.

Seminar Hall
Air-conditioned, Wi-Fi enabled Seminar Hall for large conferences and workshops with a seating capacity of 250, equipped with LED Projector and Interactive Board for seamless learning.

Management Development Center
Specially designed for Guest Lectures, Seminars, Conferences and Workshops. Fully air-conditioned, equipped with latest audio visual aids and LAN connection enables participants to connect their laptops therefore making it highly conducive for interactive learning.
Classrooms

Ergonomically designed classrooms equipped with Smart Interactive Teaching Board, LED Projector, Wi-Fi and Audio System. Each faculty is provided with collar mike enabling comfortable and effective learning environment.
Library

A fully digitized library with 35000 plus Books, Leading Business Magazines, Newspapers, Journals, CD ROMS & Management Movies providing ample opportunities to update and enrich one’s mind.

Campus library is enhanced by Institutional memberships with:
- American Information Resource Centre (AIRC)
- Centre for Monitoring Indian Economy (CMIE).

The library is also well equipped with database and software like EBSCO, Capitaline, SPSS, Libsuite and J. Gate.

Copies of Economic Times, Business Standard and Mint are distributed to all the students to keep them updated with changing Global Economic dynamics.

Digital Library

The Institute’s ultra-modern computer center is equipped with 15 IBM Computers all connected in a Local Area Network with two servers, Seamless CISCO Wi-Fi connectivity, Remote Access provided to all the students to access the e-resource while off the campus, thereby ensuring continuous and uninterrupted learning. Copies of Economic Times, Business Standard and Mint are distributed to all the students to keep them updated with changing Global Economic dynamics.
Cafeteria
Well-furnished, air conditioned, clean and hygienic cafeteria serves a wide range of Indian and Chinese Vegetarian cuisine, snacks and beverages at affordable price. The Campus Café is a favorite hangout for students during the break hour where they discuss, brainstorm and exchange their thoughts.

Off Campus Hostel
Well-furnished off-campus residential facility, separate for boys and girls, is made available at walking distance from the campus.

Digital Display
For dissemination of information.
N. L. Dalmia Cricket Academy (NLDCA) is a state-of-the-art indoor cricket facility inaugurated by our Hon. Secretary, Sir Shaileshji Dalmia on May 2014.

NLDCA is located just 300 meters away from NLDIMSR. NLDCA has 5 moving nets under floodlights, equipped with 3 imported bowling machines, Pitch Vision Technology for video analysis and latest modern equipments. Each net is more than 22 yards furnished with imported Australian artificial turf.

NLDCA is the only indoor cricket training center in Mumbai which is open to any player who wishes to train in any season and any time of the day. Many players (Inter-College, MCA and IPL level) from Mumbai & Thane visit NLDCA every year.

Other Recreational facilities for students include:
- Badminton Court
- Table Tennis
- Volley Ball
- Basket Ball
- Carrom
- Chess
- Running track
- Fully equipped Gymnasium
Memorial lecture

In line with our established tradition, the 5th Annual N. L. Dalmia Institute of Management Studies & Research Memorial Lecture was organized along with the launch of the book “A Comma In A Sentence” on 14th March 2014 at Vivanta by Taj, Cuffe Parade. Mr R Gopalakrishnan - Director, Tata Sons delivered the memorial lecture on the topic “Pursuit of Knowledge-driven Sanskar through Ethical Recording of History”. Our beloved trustee Shri Shaileshji Dalmia released the First Copy of the book at this fabulous event.

In the past we have had Prominent Guests like:

Dr. J. J. Irani - Executive Director, Tata Sons Ltd.
Mrs. Anu Aga - Chairperson, Thermax Ltd.
Mr. Keki M Mistry - Chairman, HDFC Ltd.
Dr. Jayant Narlikar - Astrophysicist
Mr. R. Gopalakrishnan - Director, Tata Sons Ltd.
A month long orientation program is designed to support new students as they begin their journey at NLDIMSR. During the course of the program, we gradually introduce new students to life at the Institute, from academics and community norms to facilities and support services.

The Program aims at complementing theoretical education with practical training, instilling technical skills through Information Technology Trainings, developing inter-personal & soft skills, inculcating analytical ability among the students.
Shikhar 2016

Shikhar, a national level paper presentation competition, is the flagship event of N. L. Dalmia Institute of Management Studies & Research, Mumbai. It was started in the fond memory of the founder Late Shri Niranjanlalji Dalmia, a visionary, philanthropist and an industrialist.

This year the topic was “Restructuring of Public Institutions and Regulatory Systems is the Real Challenge for the Indian Economy.” The event was held on 26th September, 2016 and was graced with the presence of the Judges - Dr. Smita Shukla, Mr. Uday Khandekar and Mr. Tushar Buch.

Resonating the essence of the word “Shikhar”, which means Peak, students from all over India come to the Institute to indulge in a healthy combat of knowledge, erudition and comprehensive learning. Year by year the event keeps moving ahead looking for answers to new questions with aim that is “Every mountain peak is within reach if you just keep climbing”.

This year Shikhar was conquered by N. L. Dalmia Institute of Management Studies & Research, Mumbai and Indian Institute of Foreign Trade, Kolkata were adjudged First Runner-up.
Aakarshan is a cultural event of N. L. Dalmia Institute of Management Studies and Research. The intra-divisional event is planned, organized and managed by the second year students with innovative and out of the box contests and challenges wherein the first year divisions compete amongst themselves. The event is a blend of Management and Non - Management activities, spread over 2 days. This event essentially aims at being the ice breaker amongst the first year students so that they can freely interact with their classmates and seniors, thereby endorsing an environment of mutual trust and friendship. The event teaches them time management, polishes their communication skills, enhances their creative thinking and makes them team player. This year’s event was held on 26th & 27th Aug and saw Mock Stock, Start ups, Business Quiz, Ad Warz, Mr and Ms Dalmia of the Year, Marketing warfare and such programs. This year the winners were students of 1st year Div A (Marketing specialization) and were presented with the Rolling Trophy of Aakarshan.
Mulyankan 2016

N. L. Dalmia Institute of Management Studies and Research organized Mulyankan, their flagship event which included an annual national level finance paper presentation on 16th September 2016 followed by seminars by eminent speakers from the financial sector on 17th September 2016. The competition topic for 2016 was “Impact of Brexit on MNC Operations”.

Mulyankan 2016 saw participants from various top B-schools across India. Six teams representing JBIMS, NMIMS, Welingkar, Aditya Institute of Management Studies, Lala Lajpat Rai Institute of Management and NLDIMSR competed to win the esteemed title of Mulyankan 2016.

The panel of honorable judges included
- Dr. Brinda Jagirdar, Retired Economist - SBI
- Rishi Shah – Economist and Consultant at Deloitte Touche Tohmatsu Services, Inc. and
- Dr. Meenaxi Dhariwal, Deputy Campus Head & Dean - IBS - Mumbai.

They enlightened of the participants and the audience with their valuable inputs and also threw light upon various areas of improvement.

The winner of esteemed Mulyankan 2016 trophy was the JBIMS team, followed by NLDIMSR and NMIMS teams at the first and second runner up positions respectively.
Madhyam 2016

The twelfth edition of Maadhyam - a national level paper presentation competition, a more than a decade long tradition followed by N. L. Dalmia Institute of Management Studies and Research, Mumbai took place on 14th October 2016. The topic for this year’s competition was “Business Disruptions in India”.

This competition saw participation from more than 50 B-schools from across the length and breadth of the country, who toiled hard for the cash prize of Rs 30,000/- for the winners, Rs 20,000/- for first runners-up. 5 finalist teams were selected after multiple rounds, who made their presentation on the given topics on 14th October 2016. These presentations were judged by jury representing the industry. The jury members were:

• Mr. Ankit Dhadda - CMO, BigDecisions.com
• Mr. Ajay Thakur - Category Head Personal Care at Aditya Birla Retail Limited
• Mr. Viren Yadav - Founder & Director BU Solar solutions
• Mr. Swapnil Shirke - AVP InfoEdge (Naukri.com)

The accolades of the first prize was won by N. L. Dalmia Institute of Management Studies and Research, which was followed by Alliance University Bangalore, for being the first runner-up.
The twelfth edition of Mirage organised by the Marketing students of N. L. Dalmia Institute of Management and Research, Mira Road (E), Mumbai took place on **15th of October, 2016**. The theme for this year’s conclave was “**Start-ups – A world of Opportunities and Challenges**”. It was an enlightening session with many astute marketing professionals in attendance. The eminent speakers were:

- Dr. Sandeep Juneja - Founder HyPro Foods & AnimalHealthIndia.com
- Dr. Sumanta Rudra – Business Head, VFS Global
- Mr. Satwick Tandon – Co-founder, Chomp Foods
- Mr. Mithil Ajmera – Founder, BetterGhar.com
- Ms. Anoopama Mukerjee Lohana – Founder, Shoonyam

The speakers covered various aspects of Start-ups. Dr. Juneja spoke about the benefits of boot-strapped startups as opposed to one which is funded by investors. Mr. Satwick Tandon emphasized on execution being the key to success. The speakers sparked the interest and curiosity about start-ups amongst the B-school students leading to an interactive session.
Utkarsh is a national level paper presentation competition, organized by HR Club of N. L. Dalmia Institute of Management Studies and Research on 22nd October, 2016. Over the years, Utkarsh has striven to be the focal point of young opinions on the paradigm of the current business environment. This year we invited views on the topic “Rethinking Human Resource Management In The Digital Era” where Management students across the country sent us their Reports. The selected teams conducted a presentation before a panel of judges comprising:

- Mr. Neeraj Agarwal, Corporate HR, JM Bakshi Corp
- Mr. S.C. Kalia, Founder Director, Knights & Bishop HR Pvt Ltd,
- Mrs. Armistha Roy Chowdhury, Dy General Manager, HR, DCW Ltd,
- Dr. Vipul Saxena, Group Vice President, HR (Global HR Head), Ashapura Minichem.

The winning team was from NLDIMSR. The first runner up was the team from L. N. Welingkar Mumbai who presented some exemplary views. The other competing teams were from MET - Mumbai, IIT - Kharagpur and IBS - Pune.
Manusandhan 2016

Manusandhan is an annual seminar organized by the HR Club of NLDIMSR. This year it was held on 13th Feb, 2016, with the theme “Culture Shift – The New Corporate Wave”.

The first speaker was Mr. Atul Suri, Head – Corporate Learning & Development, Alembic Pharmaceuticals Ltd. He focused on Leadership Development, to balance the generation gap and introduction of GEN Y and GEN Z in the coming years.

The other two speakers were Ms. Rashmi Deshpande, Co-founder Crafting Capabilities Pvt. Ltd., she spoke on the Impact of Culture on Mergers & Acquisitions and Ms. Sarmistha Roy Chowdhury, Dy. General Manager – Human Resources, DCW Limited spoke on the Influence of Culture in various functions of organizations, and how it can be managed with respect to Cross-Functional Aspects, Trust Building & Culture Development.
From 8th Feb to 17th Feb 2016, N. L. Dalmia Cricket Academy organized its annual Inter B-School T-20 Cricket Tournament. Teams from various B-schools compete each year for the titles of Best Bowler, Best Batsman and Man of the Series.
To go beyond academics, to develop a practical perspective and to acquaint its students with working methods and employment practices, NLDIMSR organizes Industrial and Educational visits to various organisations like Raymond, Tata Motors, Amul, Zydex, BSE, IIM Ahmedabad, to name a few.
Tata Motors

Amul

ILM Ahmedabad

IRMA
My Social responsibility
Sparssh

‘Swachh Bharat’ initiative: The Institute in close association with Bhakti Vedanta Hospital and the local residents of Srishti Sector - 1 worked on cleaning and beautification of the area.

‘Daan Utsav’ also known as ‘The Joy of Giving Week’ was celebrated from 2nd October to 8th October 2016 where the generous contributions made by the students, staff and faculty members were donated to the NGOs.

Educational Kits were distributed to the Orphan children at NGO Prayaas.
Sparssh Committee organizes the Blood Donation camp with support of Red Cross Society and Sarla Blood Bank (of Bhaktivedanta Hospital).
Learning Outdoors : Synergy

With a view to inculcate and strengthen transformation leadership skills, team building skills, passion, positive attitude & execution skills, N. L. Dalmia Institute of Management Studies and Research organises a 2 day Synergy Camp every year for first year as well second year students.

On 19th November, 2016, N. L. Dalmia Institute of Management Studies and Research hosted its annual and most proud Alumni Meet at MIG Cricket Club, Bandra. The occasion was graced by more than 200 Alumni from various batches and presently holding positions of higher responsibilities in different PSUs, Private sector and Academic Institutions.
Forums & Clubs

Finance Forum

Finance Forum, an executive body managed by student representatives, aims at inspiring students to participate in National level B-School competitions and encourages them to undertake research and enhance their career prospects. Apart from Mulyankan, Finance Forum also organizes various Finance related events, workshops, guest lectures and seminars by prominent personalities. It also publishes DELTA, an e-magazine made by the students of the Institute.

The Ace Club

The Marketing Forum of the Institute “The Ace Club” organises plethora of activities and several guest lectures to make the marketing students industry ready. The forum actively conducts national level paper presentation competitions and business games to create future business leaders.

HR Club

The HR Club, since its inception, has its roots in the deep understanding of HR and management related issues. Its purpose is to provide highly competent future managers with the necessary exposure to the modern concerns related to Human Resource Management. Club activities such as management games, quizzes and screening of movies are organized on a regular basis to promote team spirit and implement HR practically.

Entrepreneurship Cell

The Entrepreneurship Cell functions with an aim to provide entrepreneurship education, access to mentors and experts. E-Cell is associated with the well-established National Entrepreneurship Network (NEN) which represents India’s largest and most dynamic community of new and future high-growth entrepreneurs.
N. L. Dalmia Institute of Management Studies and Research over the years has been ranked by various prestigious publications and surveys amongst the top 25 B-Schools from over 3500 AICTE approved B-Schools currently operational in India.

The Global Advisory Board of World HRD Congress has honored and conferred our beloved Chairman, Shri Shivkumarji Dalmia with the “Lifetime Achievement Award” for his Leadership & outstanding contribution in the field of education at the 23rd World HRD Congress, on Feb 15th 2015. The Theme for the 23rd World HRD Congress was “Connecting Minds, Creating the Future”.

N. L. Dalmia Institute of Management Studies and Research recently was awarded “The best placement brochure award at 23rd Business School Affaire & Dewang Mehta National Education Awards 2015.”

N. L. Dalmia Institute of Management Studies and Research was awarded “Great Place to Study Award”, “Leading Business School of the Year Award” & “Outstanding B - School (West)” at World Education Congress, 2015. The Congress was held in Mumbai from 23rd to 24th July, 2015.
N. L. Dalmia Institute of Management Studies and Research received “Educational Excellence – Academic Institution Award” at Conference Asia on 13th March, 2015. On Feb 18th 2015 N. L. Dalmia Institute of Management Studies and Research was awarded “The Best Business School Award in Management” and “Most Innovative B Schools Award in Industry and Academia Interface - 2015” at Innovative B Schools Award presented By DNA and Stars of the Industry Group at World HRD Congress, 2015.
Over past 20 Years N. L. Dalmia Institute of Management Studies and Research, has emerged as the Centre of Academic Excellence & carved a niche for itself both in terms of Quality of Placements & Remuneration.

Every year, we have top MNCs and blue chip companies visiting our campus for placements. The academic rigor equips our students and helps us achieve 100 per cent placement. All students get an equal opportunity for placement and we strive to offer them placement of their choice, profile.

**PLACEMENTS**

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Kuntal Bhat  
Asst. Vice President  
SMC Global Securities Ltd.

A business management course gears up a student to excel in his professional career. Secondly a business management course is meant to help a candidate have a more holistic approach to the job function, such that the candidate is contributing to the growth of the organization. This excellence is imbibed in a student only if it is taught by experts and veterans from the industry, with a practical approach to the market and industry scenarios.

Gaurav Jain  
Sr. Vice President - Institutional Equities  
Batlivala & Karani Securities

NLDIMSR was very enriching both in terms of academic knowledge as well as personality development. Two years were a perfect blend of batchmates prior experience, classroom discussions and instruction imparted by academicians. It created something that we fondly call the “Aha” moment.” I am glad that values of been a team player, perseverance, having thought clarity; imbibed during those two years have been the pillars of progress for me in the corporate world thus far.

Pankaj Karde  
Sr. Vice President & Head Institutional Sales  
Systematix Shares & Stocks (I) Ltd.

I was a student at N. L. Dalmia in the 2002-04 batch. When I opted for Finance, I was told that it would be a tough task. But the kind of effort they took to make me what am today is commendable. The style of working was completely different with use of market oriented practices. We learned markets, valuations and most important usage of excel in the financial modeling.

Parin Kothari Tanna  
AVP - Research  
Batlivala and Karani Securities (B&K Securities)

N. L. Dalmia has been a facilitator for preparing me for a competitive corporate world at the same time inculcated the values, which makes me a good individual personally. Extremely helpful and experienced faculty have rooted the fundamentals of finance and marketing in me. A well designed course, extremely helpful faculty and interaction with industry people have provided me with much needed training to excel in professional and personal life.

Jitendra Gohil  
Vice President - India Wealth Management Research  
CREDIT SUISSE

NLDIMSR’s clear focus on strong academics, along with case studies and interactive learning really helped my overall development. I was trained by experienced and well-regarded faculty members, who helped me to understand academic and general management concepts thoroughly. The blend of theory and industry experience is very commendable. I truly cherished the various events Aakarshan, Mulyankan, Manusandhan.
Abhijit Deshpande
Senior Manager - Application & Infrastructure Management
Bristlecone India Ltd. - A Mahindra Group Company

NLDIMSR has been very close to my heart ever since I joined this institute during the 1st year of its existence. The learning inculcated during the two years MMS course has really been the perfect foundation for my career. The interaction with the guest speakers from various industries where they share their experiences enrich the students.

Lalit Agrawal
Senior Vice President
OMD

My two years at NLDIMSR laid a firm foundation for my career. The practical approach towards training gave me the capabilities to take on all the challenges of the corporate world and excel under trying circumstances. I owe my success today to the education and motivation I received from the faculty members at NLDIMSR.

Siddhesh Maldikar
Senior Marketing Manager,
Sony Pix

Like a vehicle that needs an accelerator to gain momentum, NLDIMSR played a role of that trigger in my life helping me catapult my career and reach a respectable position in the corporate world. Under the guidance of senior and experienced professors and mentors I was able to take the right calls and shape my professional journey. I will be forever thankful to everyone associated with NLDIMSR that has helped many like me for years now.

Romit Mufti
Assistant Vice President
IL&FS

I look back on my alma-mater with pride having completed my post-graduation in HR which has truly helped me shape my career in this competitive world. The blend of theory and industry experience which the institute inculcates in its students is very commendable, preparing the leaders of tomorrow.

Aman Singhania
Associate Director - Funds & Fixed Income Research
CRISIL Research

NLDIMSR offered me an opportunity to hone my leadership and general management skills through an exceptionally well researched, interactive and team based approach to learning. The institute’s focus on problem solving using real-life scenarios is the perfect grounding for working in any fast-paced and dynamic business environment. The intensity and breadth of the programme prepares you for high pressure situations and complex problem solving.
Munmun Desai  
Director- Institutional Sales  
Batlivala & Karani Securities India

The two years I spent at NLDIMSR were career defining years for me, the building of a strong foundation with the support of excellent faculty, interaction with experienced classmates from varied backgrounds and thought provoking guest lecturers in a wonderful environment. Continuous mentoring by professors and interaction with industry experts helped in shaping my personality, thoughts and approach towards my career and life.

Pushparaj Shetty  
Sr. Manager  
Star India

NLDIMSR has enriched my understanding on all key functions within any business such as HR, Operations, Finance and Marketing. The institute provides a framework within which you can develop your thinking on any key business challenge with a view to identifying the right solution. The Institute not only helped me to sharpen my leadership skills, it also empowered me to shift from tactical thinking to strategic thinking which is critical.

Amit Ahuja  
Head, Marketing & Digital  
Switzer Hospitality Education

I cherish the time I spent at NLDIMSR. I made some genuine friendships, had an opportunity to learn from world-class faculty and had access to excellent infrastructure. I developed my business acumen, my personality and interpersonal skills and widened my world view, my perspective. Beautiful sunsets, the proximity to ISKCON center and umpteen cups of tea helped me realize that my learning had not ended, it had just begun.

Puneet Mittal  
Associate Director, Retail & Shopper  
The Nielsen Company

The time spent at NLDIMSR is amongst the best ever! The management ensured apt mix of academic & non-academic activities providing holistic exposure to us budding professionals. There was guidance at hand whenever required. The fact that we can reach out to our professors even today speaks volume of the relationship students enjoyed with them.
"I recall with pleasure my interactions with the students & faculty members of N. L. Dalmia Institute of Management Studies and Research. On that occasion I found the students to be very interested and incisive in their comments on the message that I tried to convey which was 'Change is essential if the country has to progress in the future'. I am sure with such enthusiasm of our future generation, the country will progress."

"To succeed in a career in the stock markets, one needs a mix of theoretical and practical knowledge. While most MBAs demonstrate considerable theoretical grounding, they are more often than not lacking in the practical aspects. With MBAs from N. L. Dalmia, we have seen that they have a fairly good grasp on the practical aspects as well, which makes them 'industry-ready'. This will go a long way in furthering their career in the stock markets."

"I am impressed by the dedication of the faculty and management of N. L. Dalmia Institute of Management Studies and Research and the enthusiasm and eagerness of its students. I am particularly happy that this is one of the few management institutes that admits students based purely on merit, without any management quota and donation. Under the circumstances, the infrastructure that the institute has created is worthy of praise. I am sure that students passing through the portals of an institute like this one which instills value and ethics, besides imparting knowledge will become assets to the corporate world."

"I am very much impressed by the quality of infrastructure that the Institute has. The commitment of the faculty towards the students is very high and I was able to see how they were guiding the students. With this kind of atmosphere I am sure the Institute will achieve greater heights and become one of the most sought after business schools in Mumbai. I wish the Institute all the very best."
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Members of Managing Council

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Shri Shailesh Dalmia | Hon. Secretary
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