

# EXECUTIVE PLACEMENTS 2020-2021

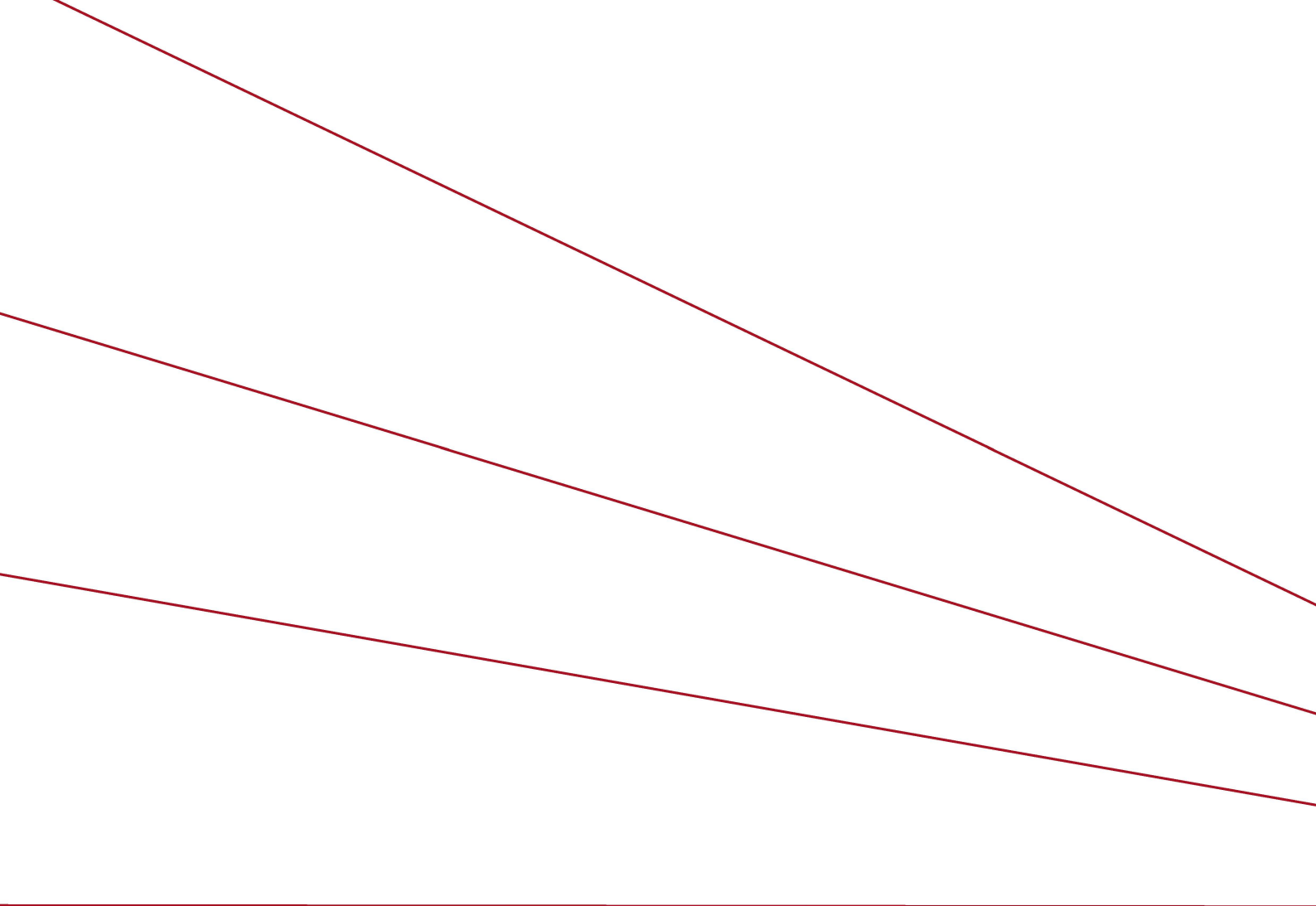


**N. L. Dalmia<sup>®</sup>**

**Institute of Management Studies and Research**

*(A School of Excellence of N. L. Dalmia Educational Society)*

***We Nurture, We Transform. We Create Global Business Leaders.***







## Shri Niranjanalal Dalmia

(4th September 1915 - 26th September 2005)

Founder - Chairman

NIRANJANLAL DALMIA EDUCATIONAL SOCIETY

यद्यदाचरति श्रेष्ठस्तत्तदेवेतरो जनः ।  
संयत्प्रमाणं कुरुते लोकस्तदनुवर्तते ॥ २१ ॥  
(भ. गी. ३.२१)

Whatever actions a great man performs, common man follows.  
And whatever standards he sets by exemplary acts, the world pursues.  
(Bhagvad Gita - Ch 3 Verse 21)

# INDEX

---

03	Members
04	About us
05	Accreditations, Affiliations, Memberships & Certifications
06	Vision, Mission, Quality Policy, Objectives
07	Chairman's Address
09	Honorary Secretary's Address
10	Awards & Achievements
11	CEO's Address
12	Intellectual Capital
18	Infrastructure
20	Programs
21	MBA Programme
22	Additional Certifications Offered
23	Global Exposure
24	Message from Placement's Desk
25	Student Compositions Batch 2019-2021
26	Common Subjects for all streams
27	Batch Analytics & Sem III Subject - Finance Stream
28	Guest Session - Finance
30	Students profile - Finance
57	Batch Analytics & Sem III Subject - Marketing Stream
58	Guest Session - Marketing
59	Students profile - Marketing
69	Batch Analytics & Sem III Subject - HR Stream
70	Guest Session - HR
72	Students profile - HR
76	Memorial Lecture
77	Events
84	Student Committees on Campus
87	Our Publications
88	Star Achievers
92	Placement Partners

# MEMBERS

## MEMBERS OF THE MANAGING COUNCIL

**Shri. Shivkumar Dalmia** | Chairman

**Shri. Shailesh Dalmia** | Honorary Secretary

**Prof. Seema Saini** | CEO

**Dr. D.M. Nachane** | Professor Emeritus IGIDR & Chancellor Manipur Central University

**Dr. Sunil Rai** | Vice Chancellor, MIT ADT University, Pune

**Dr. M.A. Khan** | Ex-Registrar Mumbai University, CEO - Haj Committee of India

## ACADEMIC ADVISORY COUNCIL – FINANCE

**Mr. Chaitanya Ghaisas** | Director, Citicorp

**Aman Singhania** | Vice President & Head, Index Development & Research, NSE Mumbai

**Anil Talreja** | Partner, Deloitte

**Shailesh Prajapati** | AVP, Elizabeth Parle Tools Pvt. Ltd. (Alumnus MMS 2005-07 Batch)

**Dr. Jyoti Nair** | Head PGDM Finance

**Prof. Tapas Mitra** | Associated Chartered Accountant | Professor Finance

## ACADEMIC ADVISORY COUNCIL – MARKETING

**Kaustubh Shukla** | COO Industrial Products Division, Godrej & Boyce Manufacturing Co. Ltd.

**Dr. Gibson Vedamani** | Founder & CEO, Retail Solutions & Learning Tech LLP | Director, Heavenly Foods Pvt. Ltd | Author & Retail Professional

**Mr. Manoj Nair** | National Marketing and Product Head at Flight Centre Travel Group India (Alumnus MMS 1997-99 Batch)

**Dr. Joyeeta Chatterjee** | Professor & HOD Marketing, Co-chairman placements

**Dr. Mangesh Kasbekar** | Head Admission - PGDM

## ACADEMIC ADVISORY COUNCIL – HUMAN RESOURCES

**Dr. Sharad Sawant** | TISCO Chair Professor in TISS, Former Director - Maharashtra Institute of Labour Studies

**Mr. Soumitra Dutt (OXON)** | Sr. Advisor, United Nations (Empretec). President - First Equals Global

**Ms. Prajakta Gandhi** | Alumnus | Sr. Manager HR | Essel Group

**Dr. Rima Ghosh Chowdhury** | EVP & CHRO | Datamatics Global Services

**Prof. Seema Saini** | CEO, Professor HR

**Dr. Kanti Mohan** | Professor HR

# ABOUT US

Located at Mira Road, N. L. Dalmia Institute of Management Studies and Research (NLDIMSR) was established in the year 1995 by the late Shri Niranjana Lalji Dalmia with the vision to become a world-class management Institute. Currently, we rank among the top B-schools of India and one of the most preferred business schools in Mumbai.

We commenced our academic program in the year 1997 and are known for being one of the fastest evolving B-schools in India today. We believe in creating, nurturing and transforming business leaders through academic rigour, coupled with holistic exposure to the industry.

NLDIMSR offers a 2-year full-time PGDM (AICTE approved), 2-year full time MMS degree programme (Affiliated to University of Mumbai), 3-year part-time degree programmes in Marketing, Finance & Human Resource (Affiliated to University of Mumbai). Adhering to our long-term vision and looking at the ever-expanding role of data to make better organizational decisions, we recently flagged off the 11-month PG programme in Big Data and Advanced Analytics with SAS.

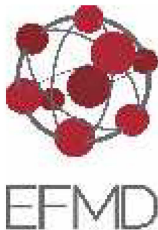
Our faculty has established industry veterans and scholars with their research papers published in various prestigious national & international journals. Our scrupulously designed curriculum empowers students to meet the evolving industry requirements and updates them with the latest trends. At the end of the first year, as a part of the curriculum, our students are encouraged to take up full-time internships to get hands-on industry experience and understand the corporate culture.

We have been growing strength to strength since 24 years, striving to establish new norms of excellence and fast emerging as a prominent B-School in India. The Institute has seen consistently high ratings in terms of recruiter perception, with students serving as successful ambassadors in reputed firms.

## THE INSTITUTE IS ISO 9001:2015 CERTIFIED AND HAS BEEN ACCREDITED 'A' GRADE BY NAAC

In addition, it also enjoys the Premier College status by **ASIC** (Accreditation Services for the International Colleges), UK. We are ranked A\*\*\* at the State level and A\*\* at the National level by **CRISIL**.





# ACCREDITATIONS, AFFILIATIONS, MEMBERSHIPS & CERTIFICATIONS

We are ISO 9001:2015 certified by UKAS, United Kingdom Accredited Services & SGS.

With the mission to advance quality management education through accreditation, memberships and value added services, the Institute has been awarded "Premiere College Status" by Accreditation Service for International Schools, Colleges & Universities (ASIC), UK.

The Institute has also been awarded 'A' Grade by National Assessment and Accreditation Council (NAAC).

Our 2 year full-time PGDM is Awarded A\*\* (National Level) and A\*\*\* (State Level) grading by CRISIL.

## WE ARE PROUD OF OUR ASSOCIATIONS AND MEMBERSHIPS WITH PROFESSIONAL BODIES LIKE:

- Advance Collegiate School of Business (AACSB), USA
- European Foundation for Management Development (EFMD), Belgium
- European Foundation for Management Development Global Network (EFMDGN), Belgium.
- Bombay Management Association (BMA)
- Confederation of Indian Industry (CII)
- Institute of Management Consultants of India (IMCI)
- Indian Merchants Chamber (IMC)
- Association of Indian Management Schools (AIMS)
- All India Management Association (AIMA)
- Harvard Business School Online (USA)



## VISION

- To be a World Class Management Institute

## MISSION

- To provide value based quality management education with a global outlook and social conscience

## QUALITY POLICY

- We at N. L. Dalmia Institute of Management Studies and Research are committed to nurture, empower and enhance skills of future business leaders by providing value-based quality education

## OBJECTIVES

- To train young minds to excel in professional and personal life
- To upgrade the managerial skills and competencies of working executives
- To research in various functional disciplines
- To provide solution-based consultancy services
- To be value based and ethical in all aspects of life



## CHAIRMAN'S ADDRESS

We live in challenging times where the world is brimming with technological, social, virtual and economic innovations. At such a time, education imparted in academic institutions is immensely crucial as it actively enables students to cope with the rapid, changing world around them and learn the necessary skills and values which play a critical role in their success. Continuing the journey commenced by my philanthropic father, late Shri Niranjanlal Dalmia's vision and dream, we at N. L. Dalmia Institute of Management Studies & Research, strive to work toward realizing his dreams of enabling students to obtain high-quality education and empower them to write their individual success stories.

I trust our students to rise as winners in this competitive world and embark on a journey to become model citizens for this great nation while preserving our values and shouldering the responsibilities and facing the challenges of life with confidence, impeccable character and a discerning judgement.

Warm regards,  
***Shivkumar Dalmia***









N. L. Dalmia Institute of Management Studies and Research established in 1995, enjoys a stellar reputation in business and management circles. We have come a long way from 1997, to becoming one of the most prestigious institutes in the country. Our prime focus as a B-school remains to help students inculcate leadership skills, values and core competencies that enable them to climb up the ladder of success, and in hindsight, help businesses prosper for the benefit of the stakeholders and the society.

Leadership begins with an idea that brings everyone together to work towards a common goal. At our management Institute, through various learning modules, we enable students to work and lead in cross cultural teams, wherein they attain first-hand understanding of the challenges faced, and the key to leading such teams. When this exercise is driven by values and ethics, it shapes young students graduating from our business school with leadership qualities that will go a long way in building a civilized, prosperous and progressive society.

I welcome you to our Institute.

Warm regards,  
**Shailesh Dalmia**

# AWARDS & ACHIEVEMENTS

## **Best Business School in Western India**

Conferred by : **The National Education Excellence Awards,**

## **Pride of Maharashtra**

Conferred by : **Maharashtra Industrial and Economic Development Association**

## **Times Education Icon Award**

Conferred by : **Times of India**

## **Social Welfare And Growth Award For “Empowering Social Change Through Education”**

Conferred by : **CSR Journal Excellence Awards in at Vigyan Bhavan, New Delhi.**

## **Best Management Institute Award - Research Excellence And Academic Award**

Conferred by : **Combined Society for Educational Research and Development, Dehradun**

## **Best Education Brand**

Conferred by : **Economic Times**

## **Kotler Award For Best Visionary Leader In Education**

Conferred upon

**Shri Shailesh Dalmia - Hon. Secretary**

**N. L. Dalmia Educational Society**

**At the World Marketing Summit, New Delhi.**

## **Kotler Award For Excellence In Business Education**

Conferred by : **The World Marketing Summit, New Delhi.**

## **Top Private Business Schools In Maharashtra**

**Ranked amongst the Top 15 Private Business Schools in Maharashtra by Education World.**

## **India's Best Management Institute, West India Region**

Conferred by : **India's Education Excellence Award**

## **Excellence In Infrastructure**

Conferred by : **India Today Group -Excellence in Education Award**

## **Mid-day Excellence In Education Award :**

- **Visionary Leadership in Education Society**
- **Exemplary Contribution in Education - Gaurav Icon, Mid-day**
- **Excellence in B-School Education - Western Mumbai**
- **Excellence in Infrastructure - Mumbai**





## CEO'S ADDRESS

Greetings from N. L. Dalmia Institute of Management Studies and Research!

Our deep commitment to education in the field of Management Studies, balanced with a sense of social responsibility ensures that students understand the challenges faced by our economy at large and the trickle-down effect on the community. Through case studies, business game simulations, research projects, team building exercises, coaching and mentoring, our students are encouraged to develop an acumen, which will enable them to lead by example in their corporate careers.

This Institute strongly believes in disseminating relevant knowledge, values and skills that help in holistic development of students, and prepare them for their journey in the corporate world. The institute regularly invites faculties and renowned corporate individuals from various backgrounds in India and abroad that give our students a global exposure and provides the invaluable learning experience of cross-cultural business environments, an essential and critical exercise in becoming a successful leader. I wholeheartedly welcome you to experience the learning excellence here.

Warm regards

***Prof. Seema Saini***

# INTELLECTUAL CAPITAL



## PROF. SEEMA SAINI

---

MS-HRD (USA), PMP (USA), MA(Economics)  
CEO  
Faculty - Human Resources

Organisational Development & Personal Assessment,  
Leadership Behaviour



## DR. GULAB MOHITE

---

Ph.D., M.Phil., MA (Economics)  
Dean - Administration  
Ph.D. Guide in Management Studies



## DR. JOYEETA CHATTERJEE

---

Ph.D, MBA, BA (Economics)  
HOD - Marketing, Co-Chair Placements  
Faculty - Marketing

Marketing Management, Strategic Brand Management,  
Retailing, Services Marketing, Neuroscience and  
Consumer Buying Behaviour



## PROF. TAPAS MITRA

---

Associate Chartered Accountant, M.Com.  
Faculty - Finance

Corporate Valuation, International Finance, Mergers and Acquisitions,  
Derivatives and Risk Management





### **DR. MANGESH KASBEKAR**

---

Ph.D.(Business Management), MMS (Marketing), B.E. (Electronics)  
Head Admissions - PGDM  
Faculty - Marketing

Marketing Research & Analysis,  
Business Research Methods, Business Communication



### **DR. M R KOSHTI**

---

Ph.D., MBA (IIM Ahmedabad), BE  
Faculty - Marketing  
Head - Part Time MBA Courses

Principles & Practices of Management, Customer Relationship  
Management, Event Management, Marketing Management, Product  
and Brand Management



### **PROF. VIJAY KANCHAN**

---

MBA (JBIMS), PET, B.Sc. (Chemistry)  
Faculty - Finance

Fixed Income, International Finance, Derivatives & Risk Management,  
Financial Management, Financial Markets and Institutions



### **DR. JYOTI NAIR**

---

Ph.D, FCA, M.Com., B.Com.  
Head - PGDM  
Faculty - Finance

Advanced Financial Statement Analysis (AFSA),  
Corporate Valuation, Financial Accounting,  
Direct & Indirect Taxation



### **DR. KANTI MOHAN**

---

Ph.D.  
Faculty - Human Resources

Organisation Theory, Organisation Behaviour,  
Learning & Development,  
Human Resource Management



### **PROF. ULHAS DE SHPANDE**

---

Pursuing Ph.D., LLB, MLS, B.Sc.  
Faculty - Human Resources

Labour Laws, Organisation Behaviour, Compensation & Benefits,  
Industrial Relations & Labour Welfare



### **DR. SINIMOLE K. R.**

---

Ph.D. (TISS), MSc., BSc.  
Faculty - General Management

Business Statistics, Operations Research, Operations Analytics



### **PROF. ANUPAM SINHA**

---

M.Tech. (IIT- Kharagpur), B.Tech (Mechanical Engineering)  
Faculty - General Management

Business Statistics, Operation Management



### **DR. VAISHALI KULKARNI**

---

Ph.D., MBA, MCM, B.Com.  
Faculty - General Management

Management Information System, Total Quality Management,  
Operations Management, HR Planning & Audit,



### **DR. CHITRA GOUNDER**

---

Ph.D., MBA, M. Phil, M.Com, B.Com.  
Faculty - Finance

Derivatives and Risk Management, Advanced Financial Management,  
Financial Market, International Finance, Working Capital Management,  
Financial Accounting, Cost Accounting, Management Accounting,  
and Strategic Cost Management.



### **Dr. CHANDRAKANT VERMA**

---

Ph.D. MBA, B.Com.  
Faculty - Human Resources

Human Resource Management, Organizational Behaviour,  
Principles of Management, Training and development,  
Organization development, Change Management,  
HR Audit, Strategic HRM, Building Learning Organization, Entrepreneurship



### **PROF. PIUS MORAS**

---

MA (Social Welfare Administration - TISS), BA (Psychology - Gold Medalist - M.U.)

Chairperson -Alumni Connect

Chairperson - MSR Program

Faculty- General Management

Principles & Practices of Management

Business Communication



### **PROF. ANAND DHUTRAJ**

---

MBA (IIM-Calcutta), B.Tech. (IIT-Bombay), UGC-NET,

Six Sigma Black Belt Certified

Faculty - General Management

Business communication, Organizational behavior, Operations management  
Marketing Management, Human resource management,  
Research Methodology & Fundamentals of MR, Managerial Process Skills  
Strategic Management, Business Process Re-engineering,  
Service Operations Management, Business Ethics



### **DR. BAISAKHI MITRA MUSTAPHI**

---

Ph.D. ,MBA, BA (Hons)

Faculty - Marketing

International Marketing, International Business,  
Marketing Management, Integrated Marketing Communication



### **PROF. CARAL D'CUNHA**

---

Pursuing Ph.D., NET, MA (Psychology), MMS - HR, BMS, Diploma in  
Labour Laws and Labour Welfare

In-Charge Human Resources

Faculty - Human Resources

People & Performance/ Organisational Behaviour, Performance  
Management Systems, Human Resource Management,  
Training and Development



### **Dr. NITIN SHARMA**

---

Ph. D., MBA, B.Com.  
Faculty - Human Resources

Organizational Behaviour, Assessment center and Competency mapping,  
HR Planning & Audit, Competence Based HRM



### **Dr. NAZIA ANSARI**

---

Ph.D., MBA, B. Com., UGC-NET  
Faculty - General Management

International Business, Principles of Management, Strategic Management,  
Management Information System, Organizational Behavior



### **PROF. JAI KOTECHA**

---

Pursuing Ph.D., ACA, M.Com., B.Com.,  
Faculty - Finance

Securities Analysis and Portfolio Management, Derivatives and  
Risk Management, Fixed Income Securities, Cost and  
Management Accounting, Analysis of Financial Statements and  
Financial Accounting,



### **PROF. VIJAY PRABHU**

---

Pursuing Ph.D., CFA - Level 1, CPA, MBA, NET, CA Intermediate, B.Com.,  
Faculty - Finance

Financial Management, Analysis of Financial Statement,  
Financial Markets, Products and Institutions (FMPI)



### **Dr. HARSH MAHESHWARI**

---

Ph.D. MBA, MMS, B.A., UGC-NET  
Faculty - Finance

Corporate Credit Appraisal and Finance, International finance,  
Security Analysis & Portfolio Management





### **PROF. KHUSHBOO VORA**

---

Pursuing Ph.D. NET, SET, PGDBM (Finance), M.Com., BMS  
Faculty - Finance (Management)

Financial Markets & Institutions  
Strategic Financial Management



### **PROF. RUPESHKUMAR SIYODIA**

---

Pursuing Ph.D. (NMIMS), Diploma in Export-Import Management  
(ETTI-Mumbai) MMS (Mumbai University), BSc.  
Faculty - Operations & Supply chain Management

Operations Management, Logistics & Supply Chain Management ,  
Materials Management



### **PROF. MASUMA CYCLEWALA**

---

LLM (Criminal Administration), LLM (Business Law)  
Faculty - Business Law

Legal Aspects of Business, Financial Regulation



### **PROF. PRAKASH RATHOD**

---

MBA (Finance), B.Com.,  
Diploma in Computer Application, CISI  
Faculty - Finance

Bloomberg Expert



### **MS. SAJITA PRADEEP**

---

MHRDM, DMS, M.Com.  
Manager - Corporate Relations

# INFRASTRUCTURE



## LIBRARY



## MDP



## COMPUTER LAB







AUDITORIUM



CAMPUS

BLOOMBERG LAB

# PROGRAMS

## **Post Graduate Diploma in Management (PGDM)**

Two years full-time Diploma Program

Recognised by AICTE & Ministry of HRD

Govt. of India, New Delhi

## **Masters of Management Studies (MMS)**

Two years full-time degree

Affiliated to the University of Mumbai

## **Three year part-time Masters Degree (Affiliated to University of Mumbai)**

- Masters in Marketing Management (MMM)
- Masters in Financial Management (MFM)
- Masters in Human Resource Development Management (MHRDM)

## **Post Graduate Certificate Program**

- Big Data with SAS Institute (India)







## ADDITIONAL CERTIFICATIONS OFFERED

Our Institute philosophy has been to nurture, transform and create global business leaders. In order to adhere to the industry trends and demands of the global corporate world, we nurture our students to be industry ready and transform them to meet and deliver on the expectations of respective industry segments in emerging technologies such as Big Data Analytics, Machine Learning, Artificial Intelligence, Augmented Reality, Reporting Tools, Business Intelligence, etc. These global certifications are offered in association with industry leaders such as Bloomberg, SAS, Aplhabeta, SPSS, Markstrat, My Social Responsibility (MSR), etc.

**Bloomberg**

---

**SPSS®**

---

**sas**

---

**markstrat**  
BY STRATX

**aiwmi** Association of International  
Wealth Management of India

---

**ccrn**  
CREDIT CREDIT RESEARCH INSTITUTE

---



# GLOBAL EXPOSURE



**DR. ROBERT DUCOFFE**

Provost & Vice Chancellor  
University of Wisconsin - Parkside, USA



**DR. ANDREW DELIOS**

Professor Strategy & Policy  
National University of Singapore, Business School,  
Singapore



**DR. PHILIP YOUNG**

Author & Economist  
Cornell University, USA



**DR. GURU GHOSH**

Vice-President,  
Outreach & International Affairs,  
Virginia Tech, USA



**CHANDRA GOUR**

Chief Transformation Officer  
SISBAN Jeddah, Saudi Arabia



**NEHAL SALAH**

Phygital & Integrated Marketing Consultant  
Carlo, Egypt



**DR. MICHELE GEE**

Associate Dean,  
Director of Graduate Programs  
University of Wisconsin - Parkside, USA



**DR. LESA HANLIN**

Executive Director,  
Roanoke Regional Initiatives  
Virginia Tech, USA

# MESSAGE FROM PLACEMENT'S DESK



Warm Greetings from N. L. Dalmia Institute of Management Studies & Research, Mumbai !

We are functioning at this unusual time of pandemic which has compelled us to think 'out of the box' in-order to meet the current challenges. However, on behalf of the institute, I offer my sincere appreciation for the support of our placement partners as well as our alumni without whose support it would have been difficult to manage summer internship and placements for all our students.

The challenges of this uncertainty call for new capabilities and therefore, our students are undergoing contemporary modules in Finance : Credit Rating and Appraisal and Risk Management by Care Rating, Certified Credit Research (CCRA), Alternative Investment (AIF) programs of Association of International Wealth Managers of India (AIWMI) in addition to CFA and FRM, in Marketing : Digital Marketing, Story Telling with Data, Marketing Metrics and Audit along-with simulation programs like Markstrat. Workshops on Sales and Negotiation as well as Design Thinking and in Human Resources : Executive coaching, Introduction to NLP, Simulation on Talent Acquisition and Psychometric assessments to keep them updated with the contemporary practices and equip the students with new skill sets required.

It is certainly a matter of immense pride that the institute has been receiving continuous positive feedback from the corporate houses, that our alumni are excelling in their performance and taking their respective organizations to greater heights. The fact that most of the recruiters keep visiting the campus year after year to recruit our students, both for summer internship and final placements, itself is the proof of the trust and confidence of the corporate houses in us. It gives me immense pleasure to mention that our placement partners actively join us in all our activities right from selecting candidates for new batch to complementing our efforts by visiting the campus for delivering the guest lectures and highlighting current Industry practices. We immensely value our relationship with you and find pleasure in keeping constant touch with you. We are grateful to you for your support, which helps us to excel in our job as academicians and meeting your expectations.

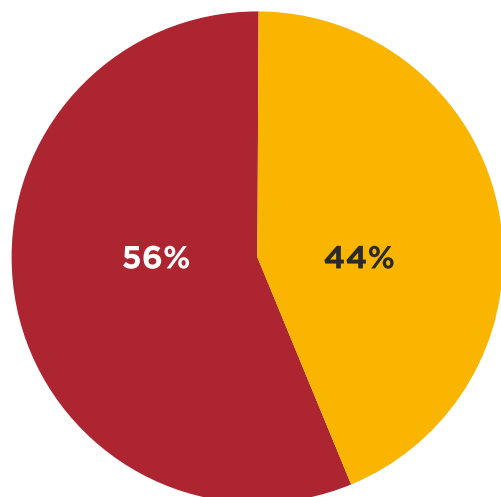
We invite and welcome all the leading business houses of the country as well as overseas to offer placement opportunities to our students. We are equipped with the required infrastructure for conducting Personal Interview, Group Discussion and Tests etc on a virtual platform. Once again, I would like to thank you for your continued support and proactive inputs without which we could not have reached where we are today in this dynamic and competitive world.

**Dr. Joyeeta Chatterjee**  
Co-Chair Placements

# STUDENT COMPOSITION BATCH 2019-21 : 240 STUDENTS

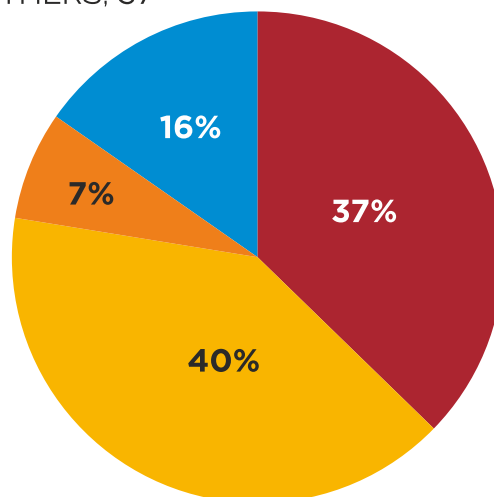
## GENDE RATIO

- MALE, 135
- FEMALE, 105



## GRADUATION QUALIFICATION

- ENGINEERING, 89
- COMMERCE, 97
- SCIENCE, 17
- OTHERS, 37



### Commerce stream Background Contains :

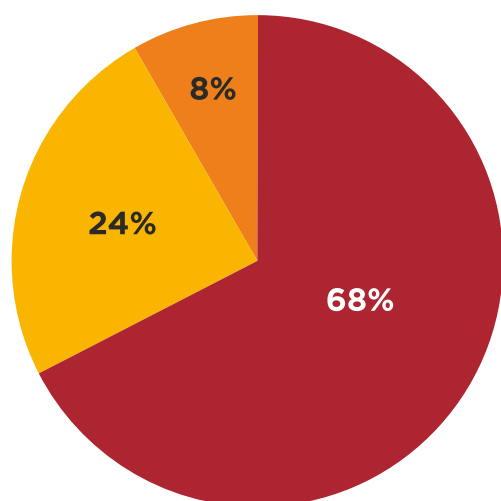
B.Come, BAF, BBA, BBI, Banking & Finance, Banking & Insurance

### Others Contain :

BMM, BMS

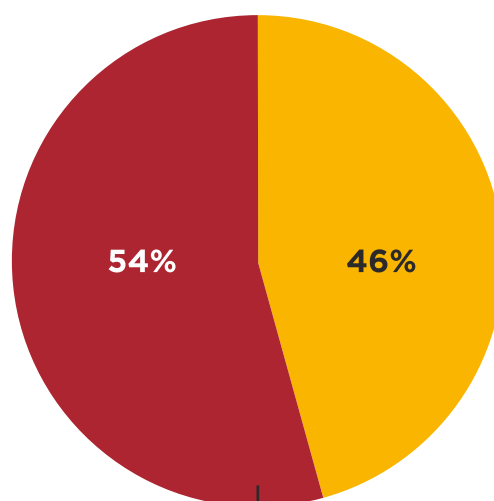
## SPECIALISATION

- Finance, 162
- Marketing, 53
- HR, 20



## WORK EXPERIENCE

- Experienced, 130
- Fresher, 110



1-12 Month - 110	25-36 Month - 23
13-24 Month - 50	> 36 Month - 20



## COMMON SUBJECTS FOR ALL STREAMS

### PGDM SEMESTER I

Principles and Practices of Management  
People and Performance  
Business Environment  
Financial Accounting  
Business Statistics  
Marketing Management - I  
Operations Management  
Business Law  
Strategic IT for Management  
Business Communication  
Financial Markets and Institutions ( For Finance)  
Digital Marketing ( For Marketing )  
Human Resource Management ( For HR )

### MMS SEMESTER I

Perspective Management  
Organization Behavior (Elective)  
Business Environment  
Financial Accounting  
Business Statistics  
Marketing Management - I  
Operations Management  
Legal Aspect of Business  
Information Technology for Management (Elective)  
Effective & Management Communication (Elective)  
Financial Markets and Institutions ( For Finance )  
Digital Marketing ( For Marketing )

### SEMESTER II

Marketing Management - II  
Financial Management  
Operations Research  
Business Research Methods  
Managerial Economics  
Corporate Social Responsibility  
Direct and Indirect Taxation  
Summer Internship Project

### SEMESTER II

Marketing Management - II  
Financial Management  
Operations Research  
Business Research Methods  
Managerial Economics  
Corporate Social Responsibility  
Direct and Indirect Taxation  
Summer Internship Project

#### **Additional Subjects (PGDM Finance)**

Analysis of Financial Statements  
Banking and Financial Services  
Cost and Management Accounting  
Financial Regulations

#### **Additional Subjects (PGDM Marketing)**

Sales and Distribution Management  
Selling and Negotiation Skills  
Customer Relation Management  
Consumer Buying Behaviour  
Rural Marketing

#### **Additional Subjects (PGDM HR)**

HR Information System  
Labour Laws  
Learning & Development  
Compensation & Benefits

#### **Additional Subjects (MMS Finance)**

Analysis of Financial Statements  
Banking and Financial Services  
Cost and Management Accounting  
Financial Regulations

#### **Additional Subjects (MMS Marketing)**

Human Resource Management  
Sales and Distribution Management  
Marketing Metrics and Audit  
Rural Marketing  
Marketing Analytics

# FINANCE

## SEMESTER III PDGM

International Business  
Strategic Management  
Strategic Financial Management  
Corporate Valuation  
Securities Analysis and Portfolio Management  
International Finance  
Elective  
(i) Derivatives and Risk Management  
(ii) Corporate Credit Appraisal and Finance  
Fixed Income Securities  
Treasury and Risk Management  
Mergers and Acquisitions  
Financial Analytics

## SEMESTER IV PDGM

Project Management  
Final Project

## SEMESTER III MMS

International Business  
Strategic Management  
Strategic Financial Management (Additional)  
Corporate Valuation  
Securities Analysis and Portfolio Management  
International Finance (Additional)  
Derivatives and Risk Management  
Fixed Income Securities (Additional)  
Treasury and Risk Management (Additional)  
Mergers and Acquisitions  
Financial Analytics

## SEMESTER IV MMS

Project Management  
Business Analytics

Final Project

1. Social Relevance
2. General Management
3. Specialization

### Additional

Ethics & Corporate Governance

# BATCH ANALYTICS

## FINANCE

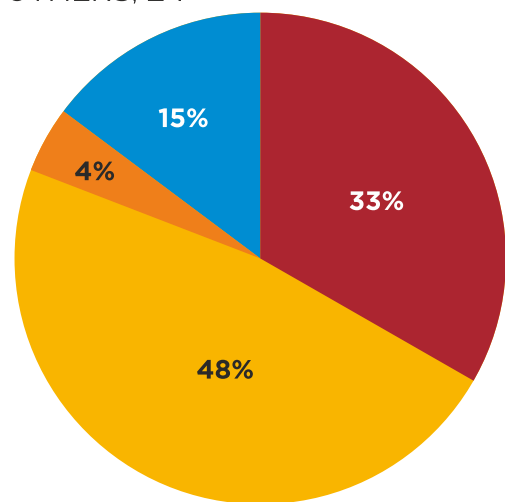
### GENDER RATIO

MALE, 100 FEMALE, 62

### Student Composition

#### by Graduation Qualification

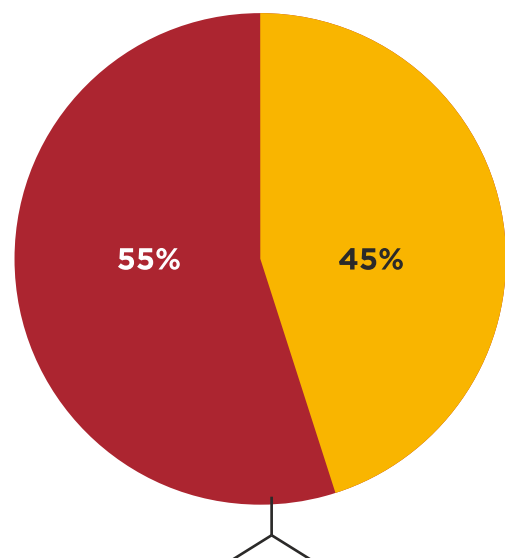
- ENGINEERING, 54
- COMMERCE, 77
- SCIENCE, 7
- OTHERS, 24



### Batch 2019-21 :

#### Composition by Work Experience

- Experienced, 92
- Fresher, 73



1-12 Month - 23	25-36 Month - 17
13-24 Month - 33	> 36 Month - 16

# GUEST SESSIONS

SPEAKER	COMPANY & DESIGNATION	TOPIC
Mr. Nalin Moniz	Chief Investment Officer-Alternative Equity, Edelweiss Global Asset Management	Alternate Investment Fund
Mr. Vipul Sharma	Institutional Sales (Equities) Head, SMC Global Securities	Seminar on Investment Approach
Mr. Rajan Janjani	Senior Director, Capgemini Technology Services India Ltd	Mergers and Acquisition
Mr. Pankaj Gupta	Sr. Vice President and CFRO, SBI Global Factors	Factoring services : Appraisal and Issues
Mr. Amit V Shah	Associate Director, PNB MetLife	Portfolio Management Scenario
Mr. Viraj Dhond Ms. Aditi Gupta	Deputy Manager, CARE Rating Ltd Deputy Manager, CARE Rating Ltd	Credit Rating on BFSI Sector
Mr. Raghunathan K N	Executive Vice President, Treasury, South Indian Bank	Treasury Management of Banks
Mr. S.K. Roy	Asst. General Manager, Treasury, Bank of India	Money Market
Mr. Harsh Shah	Research Analyst, ICICI Securities	Valuation of Financial Institution
Mr. Wasim Shaikh	Senior Manager, Willis Tower Watson	Artificial Intelligence & Machine Learning
Mr. A. Balasubramanian	CEO, Birla Sunlife Asset Mgt	Mulyankan Seminar Followed by 3 panels discussions on the topic of Equity Research. Each Panel containing 3 speakers moderated by Manglam Maloo
Mr. Shyam Sahu	Chief Manager & Cluster Head, HDFC AMC Ltd	Mutual Funds
Mr. Arun Thakural	MD & CEO, Axis Securities Ltd	Investor Psychology
Mr. Aditya Ghadge	CEO, AIWMI	AIWMI certification
ICG Risk department	Citi Corp	Credit Risk Competition
Mr. Amit Shah	Director, IDFC First Bank.	Career In Banking
Ms. Shagun Jain	VP, Kotak Mahindra Bank	Pitfalls in Investing in Equity
Mr. Aman Singhania	VP, NSE	Career Opportunities in Exchanges

# GUEST SESSIONS

SPEAKER	COMPANY & DESIGNATION	TOPIC
Mr. Shubham Chorey	Regional Marketing Manager, ICICI Securities	Stock Mind competition in association with ICICI Securities
Mr. Jasmeet Singh	Senior Associate Investment Research, Linedata	Introduction of valuation & value investing
Mr. Sunder Natrajan Mr. Saroj Jha Mr. Eknath Birari	Senior Associate, CARE Ratings Senior Associate, CARE Ratings Senior Associate, CARE Ratings	Risk Management & Credit Appraisal Certification Program by CARE".
Mr. Anil Talreja	Partner, Deloitte	Budget Session
Mr. Jatin Mehta	Treasury Manager, Reliance Life Insurance	Session on Fixed Income Securities
Mr. Pankaj Murarka	Founder, Renaissance Investment Managers	Todays MidCaps are future large Caps.
Mulyankan 2019	National Level Bschool Competition	Sectoral Rotation of Investment Portfolio for Wealth Maximisation
Vishleshan Case study competition	Intra-College Case Study Competition	
Finance Conclave	Annual Flagship Program of the Finance Department	Sectoral Rotation of Investment Portfolio for Wealth Maximisation
Prof. Prakash Rathod	Faculty, N.L.Dalmia Institute of Management Studies & Research	Bloomberg Training (a) Bloomberg Market Concepts (BMC) Certificate (b) Bloomberg Analyst Certificate
Mr. Prateek Soni	Partner, Deloitte	Certificate Program in Investment Banking
Mr. Rajesh Jakhoti Mr. Himanshu Ghelot	Proprietor, K2 Analytics Senior Manager, K2 Analytics	Data Science
Mr. Vishal Dalvi	Founder & CEO, Waves Research	Technical Analysis
Mr. S. K. Roy	Asst. General Manager, Bank of India	Bank of India
Mr. Raghunathan	Executive Vice President, South Indian Bank	South Indian Bank
Mr. Narendra Gala	Plant Manager, Sundaram Factory	Sundaram Factory
Mr. Chinmay Lath	Technical Analyst, Bloomberg LP Mumbai	Bloomberg LP Mumbai
Mr. Sandeep Nair	Manager, Bombay Stock Exchange - BSE	Bombay Stock Exchange - BSE





**Aarti Patel**  
24  
PGDM, B.B.A

**Work Experience** - Fresher

**Summer Internship** - N. L. Dalmia Institute  
of Management Studies and Research

Study on the performance of mutual fund ultra  
short-term debt funds



**Aarti Yadav**  
28  
MMS, B.Com

**Work Experience** - 38 months

ICICI AMC

**Summer Internship** - Reserve Bank Of India

Assessment of Debt Mutual Funds in India



**Aashish Gupte**  
24  
MMS, B.Tech  
Instrumentation

**Work Experience** - 25 months

Technifab Engineering Works

**Summer Internship** - Jmarathon Advisory  
Services Pvt Ltd

Equity Research on Indian Footwear Companies



**Aayush Misra**  
23  
MMS, B.E - Electronics  
and Telecommunications

**Work Experience** - Fresher

**Summer Internship** - IIFL Securities Limited

Survey of investor's perception towards stock market



**Abhishek Gosai**  
23  
MMS, B.E - Electrical

**Work Experience** - Fresher

**Summer Internship** - JMarathon Advisory  
Services Pvt Ltd

Investment Analysis and Portfolio Management  
using Python.



**Abhishek Nair**  
23  
PGDM, B.Com.

**Work Experience** - Fresher

**Summer Internship** - CEAT Ltd.

Optimising cost through plant mix



**Abhishekh Tripathi**

23  
MMS, B.Com

**Work Experience** - 6 months

S. Srivastav Co.

**Summer Internship** - N. L. Dalmia Institute  
of Management Studies and Research

Study on duration gap analysis and  
interest rate risk management.



**Adwait Rode**

28  
PGDM, B.Tech - Civil  
Infrastructure Engineering

**Work Experience** - 24 months

North East Plantations & Commercials Pvt Ltd

**Summer Internship** - IIFL Securities Limited

Current Debt crisis of the world



**Agnivesh Singh**

26  
MMS, B.E - Computers

**Work Experience** - 24 months

Accenture Solutions Pvt. Ltd.

**Summer Internship** - Finchampz

Covid19 impact on SMEs



**Aishni Chhabra**

21  
MMS, B.M.S

**Work Experience** - Fresher

**Summer Internship** - Citicorp Services India  
Pvt. Ltd.

Data Modeling and Digitization in Banking Sector



**Aishwarya Dhamane**

23  
MMS, B.M.S

**Work Experience** - 22 months

Tata Consultancy Services

**Summer Internship** - Care Advisory Research and  
Training Limited

Financial Advisory - Industry Research



**Ajinkya Khotalekar**

25  
PGDM, B.E - Chemical

**Work Experience** - 28 months

ITIVITI Pvt. Ltd.

**Summer Internship** - IIFL Securities Limited

Performance of equities with reference to  
pharma stocks



**Ajinkya Vidolkar**

26

MMS, B.E - Civil

**Work Experience** - 24 months

Malhar Infratech

**Summer Internship - Astorianz Industries Pvt Ltd**

A Research on Impact of Implementation of GST on MSME's



**Akancha Singh**

25

MMS, B.Com

Financial Markets

**Work Experience** - 6 months

ICICI Bank Ltd

**Summer Internship - JMarathon Advisory Services Pvt Ltd**

Equity Research on Indian Luggage Industry



**Akash Pal**

25

MMS, B.E - Mechanical

**Work Experience** - 8 months

Vidhushi Wires Pvt Ltd.

**Summer Internship - IIFL Securities Limited**

Equity analysis with reference to Cement sector



**Akash Singh**

23

MMS, B.E -

Mechanical

**Work Experience** - Fresher

**Summer Internship - Finkconnect Capital Advisors LLP**

Report on IBC 2016 and Analysis of takeover of Electrosteel Steels Limited



**Akhil Balakrishnan**

22

MMS, B.E - Computers

**Work Experience** - Fresher

**Summer Internship - IIFL Securities Limited**

Equity Analysis with reference to Automobile sector



**Akshi Sharma**

23

MMS, B.M.S

**Work Experience** - 12 months

Royal Bank Of Scotland

**Summer Internship - Margin's view Consultancy Pvt. Ltd.**

Financial Analysis for Comparative Performance Measurements



**Alesh Ajmera**

22  
PGDM, B.M.S

**Work Experience** - Fresher

**Summer Internship** - MWH Holdings

QIP of 250 Cr. for a mid-cap Pharma Company



**Alyeen Khetani**

21  
PGDM, B.M.S

**Work Experience** - Fresher

**Summer Internship** - Reserve Bank Of India

Liquidity and Regulatory measures taken by  
Central banks during COVID 19



**Aman Mathur**

24  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship** - IIFL Securities Limited

Performance evaluation of mutual funds with  
respect to growth funds.



**Ambika Kale**

24  
PGDM, B.E - Electronics

**Work Experience** - 9 months

Electro Dreams Tech

**Summer Internship** - IIFL Securities Limited

Performance of equities with reference to Pharma  
Stocks



**Amit Tembhurnikar**

24  
MMS, B.E  
Aeronautical Engineering

**Work Experience** - Fresher

**Summer Internship** - IIFL Securities Limited

Sectoral Analysis - Breweries



**Ananya Nema**

23  
PGDM, B.M.S

**Work Experience** - Fresher

**Summer Internship** - MWH Holdings

QIP of Indian Pharmaceutical Company,  
Bliss GVS Pharma Ltd.





**Animesh Vora**  
26  
MMS, B.E. -  
Information Technology

**Work Experience** - 7 months

IKSULA SERVICES

**Summer Internship** - PwC India

Mobility Services and Tax Treaties



**Anish Devjani**  
27  
PGDM, M.Com., B.Com.

**Work Experience** - 37 months

KPMG

**Summer Internship** - IIFL Securities Limited

Sectoral analysis - Coronavirus and its impact on  
Global Economy



**Anjan Chatterjee**  
25  
PGDM, B.E - Electronics  
and Telecommunications

**Work Experience** - 23 months

Amdocs Ltd.

**Summer Internship** - MWH Holdings

Analysing NPA Hospital Case including  
Equity funding around 125 crores.



**Anjaney Singh**  
27  
MMS, B.E - Mechanical

**Work Experience** - 29 months

HNI BP Ergo Ltd.

**Summer Internship** - IIFL Securities Limited

Negative Interest Rate and its impact on  
global economy



**Ankit Bajaj**  
24  
PGDM, B.E - Civil

**Work Experience** - 15 months

Soiltech (India) Private Limited

**Summer Internship** - IIFL Securities Limited

Equity analysis with reference to cement sector



**Ankit Mishra**  
23  
MMS, B.E - Chemical

**Work Experience** - Fresher

**Summer Internship** - MWH Holdings

NPA Hospital Case including Equity funding around  
125 crores



**Ankita Patil**  
22  
PGDM, B.Com

**Work Experience** - Fresher  
**Summer Internship** - PwC India  
International Taxation Treaty of India  
with Singapore



**Anmol Bhat**  
26  
PGDM, B.E - Mechanical

**Work Experience** - 37 months  
Pravin Patil Polytechnical  
**Summer Internship** - IIFL Securities Limited  
Equity analysis with reference to automobile sector



**Anurag Mishra**  
25  
MMS, B.Com

**Work Experience** - 20 months  
Shiv Kripa Enterprises  
**Summer Internship** - Substantia Real Estate  
Investing in REITs



**Arpita Roy**  
25  
PGDM, B.E - Electrical

**Work Experience** - 37 months  
FinIQ Consulting India Pvt Ltd  
**Summer Internship** - Value3 Advisory India  
Technology Services Private Limited  
Macro analysis indicators used for Credit Analysis  
(Australia & Vietnam region)



**Aryan**  
24  
MMS, B.B.A

**Work Experience** - Fresher  
**Summer Internship** - N. L. Dalmia Institute  
of Management Studies and Research  
Equity Research Project



**Ashish Bansal**  
23  
PGDM, B.Com

**Work Experience** - 14 months  
BANSAL SUNIL & Co.  
**Summer Internship** - IIFL Securities Limited  
Fundamental and Technical Analysis of  
Pharma Sector



**Ashish Sharma**  
28  
MMS, B.Sc - Physics,  
Chemistry, Maths

**Work Experience** - 47 months

Indian Army

**Summer Internship - IIFL Securities Limited**

Banking Sector



**Avinash Singh**  
23  
MMS, B.E - Electronics

**Work Experience** - Fresher

**Summer Internship - IIFL Securities Limited**

Fundamental Analysis & Valuation of Voltas Ltd



**Barkha Bajoria**  
22  
MMS, B.A.F

**Work Experience** - Fresher

**Summer Internship - Moneyboxx Finance Ltd.**

Risk and Challenges faced by NBFC's during  
Covid - 19



**Bhagyashri Nigade**  
23  
MMS, B.E - Electronics  
and Telecommunications

**Work Experience** - Fresher

**Summer Internship - PwC India**

Tax reporting and strategy: managing tax in a  
dynamic and digital world



**Burhanuddin  
Daginawala**  
23  
PGDM, B.M.S

**Work Experience** - 18 months

Motilal Oswal Securities Ltd.

**Summer Internship - Jmarathon Advisory  
Services Pvt Ltd**

An understanding on Alternate Investment Fund  
in India



**Chaitanya Vartak**  
25  
MMS, B.E - Electronics  
and Telecommunications

**Work Experience** - 35 months

Larsen & Toubro Infotech Limited

**Summer Internship - IIFL Securities Limited**

Equity Analysis



**Charudatta Sarode**

23  
PGDM, B.E -  
Mechanical

**Work Experience** - Fresher

**Summer Internship - IIFL Securities Limited**

Deep drive into Indian Financial sector -  
An equity Research Perspective



**Darshan Dagli**

26  
PGDM, ACCA, B.Com

**Work Experience** - 12 months

CA Sanjay Doshi & Associates

**Summer Internship - HSBC Bank**

BahrainAdaption & changes in risk management  
strategies to cope with COVID 19 crisis



**Deep Chitalia**

25  
PGDM, B.E -  
Electronics

**Work Experience** - 45 months

HDFC Life Insurance

**Summer Internship - IIFL Securities Limited**

Negative interest rates and its impact on global  
economy



**Deon Rapose**

23  
MMS, B.E -  
Mechanical

**Work Experience** - Fresher

**Summer Internship - Motilal Oswal Financial  
Services Ltd.**

Research on Indian Paint Sector



**Devesh Advani**

24  
PGDM, MA Eng. Literature  
B.M.M Journalism

**Work Experience** - Fresher

**Summer Internship - Broadcast Audience  
Research Council**

Alternative Options of Financing



**Devki Parekh**

23  
PGDM, B.A.F

**Work Experience** - 12 months

Pricewaterhouse Coopers

**Summer Internship - Jmarathon Advisory Services  
Pvt Ltd**

A study on portfolio management services





**Dhiraj Singh**

23  
MMS, B.B.I

**Work Experience** - Fresher

**Summer Internship** - Jmarathon Advisory Services Pvt Ltd

Technical Analysis on Mid Cap Companies



**Dhruv Rao**

21  
MMS, B.A.F

**Work Experience** - Fresher

**Summer Internship** - Care Advisory Research and Training Limited

Commercial vehicles (Industry research) &  
Cocoa Butter Equivalent (Industry research)



**Digvijay Singh**

25  
PGDM, B.Com

**Work Experience** - 31 months

KPMG

**Summer Internship** - Jmarathon Advisory Services Pvt Ltd

Pharmaceutical sector -  
An Equity Research perspective



**Diksha Natarajan**

26  
PGDM, B.Sc -  
Computer Science

**Work Experience** - 26 months

WIPRO Ltd.

**Summer Internship** - Reserve Bank Of India

Cyber Security in Digital And Mobile Payments



**Durgesh Pandey**

22  
MMS, B.E - Electronics,

**Work Experience** - Fresher

**Summer Internship** - School of Market Studies

Fundamental Analysis of Multibagging Prospects



**Ekta Jaiswal**

23  
MMS, B.Com

**Work Experience** - 9 months

P. Raj & Company

**Summer Internship** - Activitas Management Advisors Pvt Ltd

Industry Research of Banking Sector in India



**Gaurav Arjun**  
25  
PGDM,  
B.Com - Honours

**Work Experience** - 14 months

KPMG Research Centre Pvt. Ltd.

**Summer Internship - Eversource Capital  
(Private Equity)**

Study Of Indian Municipal Solid Waste Space  
(Waste to Energy Platform)



**Grishma Sawant**  
22  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship - NCDEX**

Value Chain Mapping and Feasibility Study  
Assessment for introducing deliverables Eggs and  
Masoor on the Exchange Platform



**Hardik Jain**  
21  
PGDM, B.M.S

**Work Experience** - Fresher

**Summer Internship - Impetus Wealth Management**

A Holistic Approach of Wealth Management



**Hardika Gharat**  
22  
PGDM, B.M.S

**Work Experience** - 9 months

Stock Holding Corporation of India Ltd

**Summer Internship - Astorianz Industries Pvt Ltd**

A research on Impact of GST on MSME's



**Harsh Chandak**  
26  
MMS, B.E -  
Computer

**Work Experience** - 28 months

Accenture Solutions Pvt. Ltd.

**Summer Internship - KUTUMB Aspiration**

Business and Financial plan for "Outgoing value  
for Migrant workers and industries in India."



**Harsh Khandelwal**  
23  
MMS, B.E - Computers

**Work Experience** - Fresher

**Summer Internship - Waves Research**

Trend predicting algorithm using ML



**Harsh Maskara**

21  
MMS, B.A.F

**Work Experience** - Fresher

**Summer Internship** - MWH Holdings

PE Fund Raising through QIB of a Mid-cap  
Pharmaceutical Company of 250cr.



**Harsha Goel**

23  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - IIFL Securities Limited

Sectoral Analysis of Cement and Construction



**Harshal Vaidya**

22  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** -

**Care Advisory Research and Training Limited**

Financial Advisory (Industry Research)



**Harshil Sakaria**

23  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - MWH Holdings

QIP of 250 Cr for 1000+ CR Mcap Pharma Company



**Harshit Agrawal**

23  
MMS, B.B.A - IT

**Work Experience** - Fresher

**Summer Internship** - IIFL Securities Limited

Sectoral Analysis of Consumer Discretionary



**Himashree Bhardwaj**

25  
MMS, B.Sc - Information  
Technology

**Work Experience** - 37 months

Tata Consultancy Services Limited

**Summer Internship** - IIFL Securities Limited

Fundamental analysis and valuation of Tata Motors  
and Mahindra & Mahindra



**Hinali Jain**  
22  
MMS, B.A.F

**Work Experience** - Fresher

**Summer Internship - Finkonnnect Capital Advisors LLP,**

Report on IBC, 2016 and analysis on takeover of Ruchi Soya Ind. Ltd.



**Isha Raj**  
28  
MMS, B.Com - Honours

**Work Experience** - 60 months

Ernst & Young LLP

**Summer Internship - PwC India**

Tax laws and relief under taxation treaty



**Jigna Kaliwada**  
24  
MMS, B.Com

**Work Experience** - 14 months

SC Motwani & Associates-Chartered Accountants

**Summer Internship - PwC IndiaIndia**

India Tax regulations and Compliance for salaried ex-patriates



**Jinesh Chheda**  
23  
PGDM, M. Com., B.Com

**Work Experience** - Fresher

**Summer Internship - Jmarathon Advisory Services Pvt Ltd**

Technical Analysis on Mid Cap Companies



**Jinita Bochia**  
22  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship - IIFL Securities Limited**

Equity analysis with reference to automobile sector



**Jueeli Kadam**  
22  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship - Courses Mojo Academy**

Financial Modelling and Valuation of Tesla





**Kashish Khandheria**

23  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship** - IIFL Securities Limited

Sectoral analysis - Current Debt Crisis of the World



**Kashish Thakur**

24  
MMS, B.Pharmacy

**Work Experience** - 6 months

Lifecell International Pvt. Ltd.

**Summer Internship** - Care Advisory Research and Training Limited

Financial Advisory - Industry Research



**Kaushal Pandey**

25  
MMS, B. Sc -  
Information Technology

**Work Experience** - 33 months

Fire Safe India Foundation

**Summer Internship** - Jmarathon Advisory Services Pvt Ltd

Technical Analysis of Products in Capital Market



**Kinjal Vora**

22  
MMS, B.A.F

**Work Experience** - Fresher

**Summer Internship** - National Stock Exchange of India Limited

Trend analysis of Indian corporate bond market



**Koutuk Mundada**

25  
PGDM, B.E - Electronics  
and Telecommunications

**Work Experience** - 19 months

Tata Consultancy Services

**Summer Internship** - Courses Mojo Academy

Financial Modelling and Valuation of Tesla and Infosys



**Kruti Gupta**

24  
MMS, B.Com

**Work Experience** - 26 months

Sudit K. Parekh & Co. LLP

**Summer Internship** - Elara Capital

Fundamental Analysis of Idea Vodafone



**Kumar Agarwal**

22  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - MWH Holdings

Equity Fundraising through QIB for Mid Pharma Company of 250cr.



**Kunal Jadhav**

25  
MMS, B.E - Mechanical

**Work Experience** - 22 months

JRD Enterprises

**Summer Internship** - IIFL Securities Limited

Sectoral Analysis of Breweries Sector



**Kunal Modi**

22  
MMS, B.M.S

**Work Experience** - Fresher

**Summer Internship** - Care Advisory Research and Training Limited

Packaging industry and gems and jewellery sector



**Manasi Lapasiya**

24  
PGDM, B.A.F

**Work Experience** - 24 months

Ameet Consultants and Engineers Pvt Ltd

**Summer Internship** - Credable

Indirect taxation - GST audit



**Mayur Agrawal**

24  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - Alpha Derivatives

DERIVATIVES Research using options greeks, OI and basis



**Monica Jangid**

24  
PGDM, M.Com., B.Com

**Work Experience** - Fresher

**Summer Internship** - Impetus Wealth Management

Holistic approach to Wealth Management



**Mrinal Piralkar**

22  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship - Renutron Power Solutions (I) Pvt. Ltd**

Development & Implementation of System Audit



**Munish Shrivastava**

25  
MMS, B.Tech - Electrical

**Work Experience** - 24 months

Avis E Solutions Pvt Ltd

**Summer Internship - Edelweiss Financial Services Ltd.**

QIP of 250cr for Pharma Company



**Natasha Fernandes**

23  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship - Elara Capital**

Equity Research Report on Navin Fluorine International Limited



**Neeti Kutty**

23  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship - IIFL Securities Limited**

Performance of equities with reference to pharma stocks



**Neha Nakod**

24  
MMS, B.Tech - Mechanical

**Work Experience** - 6 months

NRB bearings Ltd.

**Summer Internship - Margin's view Consultancy Pvt. Ltd.**

Financial Analysis for Comparative Performance Measurements



**Nehal Ghag**

24  
MMS, B.M.S

**Work Experience** - 15 months

Sharekhan LTD

**Summer Internship - Edelweiss**

Wealth management And Digital Revolution



**Nikhil Singh**

25  
MMS, B.E - Mechanical

**Work Experience** - 18 months

Mahindra & Mahindra Ltd.

**Summer Internship** - IIFL Securities Limited

Sectoral Analysis of Telecom



**Nilesh Somani**

22  
MMS, B.B.A

**Work Experience** - Fresher

**Summer Internship** - Jmarathon Advisory Services Pvt Ltd

Study of 2 agriculture commodities with the reference of any 2 commodities



**Nisarg Parekh**

25  
MMS, B.E - Production Engineering

**Work Experience** - 13 months

Oryx Ventures

**Summer Internship** - School of Market Studies

Fundamental analysis and valuation of Asian Paints Ltd.



**Nishchay Agarwal**

22  
MMS, B.M.S

**Work Experience** - Fresher

**Summer Internship** - NCDEX

Value Chain Mapping and Feasibility Assessment for Introducing deliverable 'Non-agricultural commodities' Futures Contract on the Exchange Platform



**Omkar Kadam**

26  
PGDM, B.E - Computers

**Work Experience** - 27 months

Infosys Ltd

**Summer Internship** - Jmarathon Advisory Services Pvt Ltd

Fundamental and Technical Analysis of Gold



**Palash Shukla**

26  
PGDM, MA Economics, B.Com

**Work Experience** - 24 months

BNY MELLON

**Summer Internship** - IIFL Securities Limited

Fundamental and Technical Analysis - Consumer Durables Sector





**Pradeep Adhikari**

26

MMS, B.E - Civil

**Work Experience** - 48 months

Vatan Singh & Co.

**Summer Internship - IIFL Securities Limited**

Credit rating of companies with financial ratios



**Pragati Chaudhari**

25

MMS, B.Com

**Work Experience** - Fresher

**Summer Internship - N. L. Dalmia Institute of Management Studies and Research**

Fundamental Analysis of 5 Companies in the FMCG Sector to deduce the best investment avenue



**Prasanna Deshmukh**

27

PGDM, B.E - Mechanical

**Work Experience** - 38 months

Fluor Daniel India Pvt Ltd

**Summer Internship - Citicorp Services India Pvt. Ltd**

Migration & visualization of GF & EIO&T reports



**Pratiksha Lohiya**

24

MMS, B.E - CSE

**Work Experience** - Fresher

**Summer Internship - IIFL Securities Limited**

Sector Analysis of IT



**Pratiksha Namaye**

22

MMS, B.Com

**Work Experience** - Fresher

**Summer Internship - Jmarathon Advisory Services Pvt Ltd**

Financial Analysis of Banking sector



**Priyal Jain**

22

MMS, B.Com

**Work Experience** - Fresher

**Summer Internship - Marwadi Shares and Finance Limited**

Mutual Fund Analysis



**Puneet Raina**

25  
MMS, B.Tech Mechanical

**Work Experience** - 11 months

ICONMA LLC

**Summer Internship** - IIFL Securities Limited

Equity analysis with reference to automobile sector



**Rachana Vaidya**

24  
MMS, B.Sc - Chemistry

**Work Experience** - Fresher

**Summer Internship** - Jmarathon Advisory Services Pvt Ltd

Investment Banking



**Radhika Bajaj**

23  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - PwC India

Study on International Assignment Services



**Rahul Gupta**

23  
MMS, M.Com., B.M.S

**Work Experience** - 14 months

HDFC Sales

**Summer Internship** - Jmarathon Advisory Services Pvt Ltd

Deep dive into Indian footwear sector-An equity research perspective



**Rahul Menon**

24  
PGDM, B.M.S

**Work Experience** - 27 months

eClerx Services Ltd

**Summer Internship** - National Stock Exchange of India Limited

Trend Analysis in Indian Corporate Bond Market



**Raj Daga**

22  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - Finkconnect Capital Advisors LLP

Report on IBC, 2016 and analysis of takeover of Alok Industries Limited



**Rajvi Shah**  
24  
MMS, B.Com

**Work Experience** - 6 months

IMS Learning Resources Pvt. Ltd.

**Summer Internship - Jmarathon Advisory Services Pvt Ltd**

The study of international currency market



**Raunak Lalwani**  
28  
PGDM, B.Com

**Work Experience** - 24 months

RGD & Co. Chartered Accountants

**Summer Internship - JHS & Associates**

Research on causes of working capital distress in MSME sector



**Ravi Assawa**  
24  
MMS, B.Tech -  
Mechanical

**Work Experience** - Fresher

**Summer Internship - Marwadi Shares and Finance Limited**

Mutual fund analysis



**Ravindra Pal**  
23  
MMS, B.E -  
Computer Engineering

**Work Experience** - Fresher

**Summer Internship - Finchampz**

Impact of covid-19 on NBFC sector



**Reema Parker**  
21  
MMS, B.M.S

**Work Experience** - Fresher

**Summer Internship - PwC India**

Evaluation of international Tax treaties signed by India



**Rishika Todi**  
21  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship - Ultratech**

Treasury Investment Avenues



**Ritesh Godambe**

25  
PGDM, B.E - Electronics  
and Telecommunications

**Work Experience** - 28 months

Capgemini India Limited

**Summer Internship** - Jmarathon Advisory Services  
Pvt Ltd

In depth analysis of the Major players in FMCG sector



**Ritik Bhriegu**

22  
MMS, B.Com - Honours

**Work Experience** - Fresher

**Summer Internship** - Jmarathon Advisory Services  
Pvt Ltd

Portfolio Management



**Riya Kyal**

22  
PGDM, B.M.S

**Work Experience** - Fresher

**Summer Internship** - Citicorp Services  
India Pvt. Ltd

A Buyside Pitchbook for an Automotive Client



**Riya Rita**

22  
PGDM, B.M.S

**Work Experience** - Fresher

**Summer Internship** - Reserve Bank Of India

Comparison of Indian Public sector and private sector  
banks on Key Performance parameters. (2015-2019)



**Rocky Khanwani**

24  
MMS, B.Com

**Work Experience** - 24 months

Meena Furniture

**Summer Internship** - Astorianz Industries Pvt Ltd

Impact of Covid-19 on MSME sector



**Rohit Singh**

22  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - Jmarathon Advisory Services  
Pvt Ltd

Technical analysis on currency pair





**Rupam Singh**

24  
MMS, B.E - Information  
Technology

**Work Experience** - 18 months

Accenture Solutions Pvt. Ltd.

**Summer Internship** - PwC India

Tax laws and relief under taxation treaty



**Rushil Dasadia**

21  
PGDM, Bachelor of  
Banking and Insurance

**Work Experience** - Fresher

**Summer Internship** - IIFL Securities Limited

Sectoral Analysis - Impact of FIIs on Indian  
Stock Market



**Sahil Kataria**

30  
PGDM, B.Com

**Work Experience** - 60 months

H M Kataria and Associates

**Summer Internship** - Eduvance finance Pvt. Ltd.

Credit appraisal at Eduvanz



**Salim Fancywala**

25  
PGDM, B.M.S

**Work Experience** - 42 months

Technance Consulting Services LLP.

**Summer Internship** - IIFL Securities Limited

Insurance Sector: The Next Big Opportunity  
(Equity Research and Valuation of SBI life Insurance)



**Santosh Rawat**

23  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - Care Advisory Research  
and Training Limited

Industry research and analysis of Housing Finance,  
Micro Finance and Auto Finance Industry.



**Sayalee Samant**

25  
MMS, B.Com

**Work Experience** - 18 months

Dun & Bradstreet Information Services India  
Private Limited

**Summer Internship** - Value3 Advisory India  
Technology Services Private Limited

Credit Research Report on Thailand Companies



**Sayli Bompilwar**

26  
PGDM, B.E - Electronics  
and Telecommunications

**Work Experience** - 19 months

Tech Mahindra Ltd.

**Summer Internship - Citicorp Services  
India Pvt. Ltd**

ICG Visualization Wireframes



**Shantanu Dixit**

26  
MMS, B.Sc.  
Nautical Service

**Work Experience** - 43 months

Kaushik Roadways Pvt. Ltd

**Summer Internship - PwC India**

A study on international assignment services &  
Impact of tax evasion and tax avoidance on  
Global economy.



**Sharon Chandekar**

22  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship - National Institute of Bank  
Management - Finance Cell**

Business Valuation Report and Financial Model  
on Ashok Leyland.



**Shraddha Chavan**

22  
MMS, B.Com

**Work Experience** - 13 months

IPC Healthcare

**Summer Internship - School of Market Studies**

Equity Research and Market Analysis



**Shrenik Jain**

21  
PGDM, B.M.S

**Work Experience** - Fresher

**Summer Internship - Jmarathon Advisory Services  
Pvt Ltd**

Equity market analysis of most and least impacted  
sector due to covid19



**Shreya Hasyagar**

23  
PGDM, M.Com. B.Com

**Work Experience** - 12 months

Accenture Solutions Pvt. Ltd.

**Summer Internship - Citicorp Services  
India Pvt. Ltd**

Global Consumer Banking- Deposit Analysis



**Shubham Mohite**  
24  
PGDM, M.Com., B.Com

**Work Experience** - 12 months

Maitra & Chopra Chartered Accountants

**Summer Internship** - CRISIL

Infrastructure Project Database (Analysis on roads  
BOT toll collection and HAM pavement)



**Shubhshankar Khandelwal**  
23  
MMS, B.E - Production

**Work Experience** - 12 months

Stellar Organisation

**Summer Internship** - IIFL Securities Limited

Sectoral Analysis of Chemical Sector



**Shyam Parasrampuria**  
21  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - IIFL Securities Limited

Sectoral analysis of FMEG goods



**Siddharth Khut**  
24  
MMS, B.Com

**Work Experience** - 16 months

HDB Financial Services Ltd.

**Summer Internship** - Jmarathon Advisory Services  
Pvt Ltd

Fundamental and technical analysis of gold



**Siddharth Mengle**  
23  
MMS, B.E - Mechanical

**Work Experience** - 13 months

SSS Pradman LLP

**Summer Internship** - Elara Capital

Fundamental Analysis of Bharti Airtel



**Siddhi Chokhani**  
21  
MMS, B.M.S

**Work Experience** - Fresher

**Summer Internship** - Vardhan Consulting  
Engineering

Financial Model of PPP based Expressway  
Project in Hyderabad



**Sonal Singh**

23  
MMS, B.E - Electronics  
and Telecommunication

**Work Experience** - Fresher  
**Summer Internship** - PwC India  
Individual Income Tax



**Soumya Bhatia**

21  
MMS, B.B.A

**Work Experience** - Fresher  
**Summer Internship** - IIFL Securities Limited  
Agriculture Insurance in India



**Supriya Singh**

26  
PGDM, B.E - Electronics  
and Telecommunications

**Work Experience** - 48 months  
SAI Plastic Granules  
**Summer Internship** - Citi (Australia and  
New Zealand) Future Im/Pact (Australia)  
Investment Banking, Investment Management



**Suvendu sanjay**

24  
MMS, B.E - Electronics  
and Telecommunications

**Work Experience** - 18 months  
Kranti LEDs  
**Summer Internship** - PwC India  
Amendments of Tax law and treaty by OECD due to  
Covid-19/ Taxation of ex- patriates



**Swebert Dmello**

21  
MMS, B.A.F

**Work Experience** - Fresher  
**Summer Internship** - Margin's view Consultancy  
Pvt. Ltd.  
Financial Analysis for Comparative Performance  
Measurements



**Tanvi Pawar**

23  
PGDM, B.Com

**Work Experience** - Fresher  
**Summer Internship** - IIFL Securities Limited  
Equity analysis with reference to cement sector





**Urvashi Sharma**

26  
MMS, B.E - Information  
Technology

**Work Experience** - 24 months

L&T Infotech Ltd.

**Summer Internship - IIFL Securities Limited**

Equity Analysis with reference to  
Financial sector ( NBFCs)



**Varsha Gajwani**

27  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship - Marwadi Shares and Finance  
Limited**

Mutual Fund Analysis



**Varun Bisen**

25  
MMS, B.E - Mechanical

**Work Experience** - 13 months

Desein Pvt. Ltd.

**Summer Internship - IIFL Securities Limited**

Sectoral Analysis of FMCG Sector



**Varun Phalod**

22  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship - Marwadi Shares and Finance  
Limited**

Analysis of Mutual Fund



**Vatssala Jajoo**

24  
PGDM, B.Com

**Work Experience** - 15 months

Kalakruti Processors Pvt Ltd

**Summer Internship - National Stock Exchange  
of India Limited**

Trend Analysis in Indian Corporate Bond Market



**Vidhi Gala**

24  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship - Vardhan Consulting  
Engineering**

Financial Model of PPP based expressway project  
in Hyderabad



**Vinita Batini**

29  
MMS, B.E - Information  
Technology

**Work Experience** - 32 months

FACTS Online Pvt. Ltd.

**Summer Internship** - Care Advisory Research  
and Training Limited

Financial Advisory - Industry Research



**Visha Patel**

21  
PGDM, B.M.S

**Work Experience** - Fresher

**Summer Internship** - Jmarathon Advisory Services  
Pvt Ltd

A study on Technical Analysis of Mid Cap Companies



**Vishal Bagadia**

23  
MMS, B.Com

**Work Experience** - Fresher

**Summer Internship** - Courses Mojo Academy

Financial Modeling and Valuation of Company



**Vivek Singh**

24  
MMS, B.E - Mechanical

**Work Experience** - Fresher

**Summer Internship** - Surana Financial Services

"Understanding the concept of ratings through  
reading of rationales of different companies,  
ascertaining the strengths and weaknesses of  
organisations and unearthing new areas of Risks  
and opportunities for business organisations going  
forward"



**Yash Bhansali**

22  
MMS, B.M.S

**Work Experience** - 1 months

Integreon

**Summer Internship** - School of Market Studies

Equity Research and Market Analysis



**Yash Jhunjunwala**

25  
MMS, M.Com., B.Com

**Work Experience** - 12 months

Saatvika Textiles Pvt Ltd

**Summer Internship** - Inway Solutions and Networks  
Pvt. Ltd.

How AI and algorithms effect alpha



**Yash Sheth**

24  
MMS, B.A.F

**Work Experience** - Fresher

**Summer Internship** - Dolat Capital Pvt Ltd.

BFSI Sector Analysis



**Yash Singhi**

21  
MMS, B.Com -  
Financial Markets

**Work Experience** - Fresher

**Summer Internship** - Astorianz Industries Pvt Ltd

Impact of COVID-19 on Electronic Industry



**Yashvi Jain**

21  
PGDM, B.Com

**Work Experience** - Fresher

**Summer Internship** - Jmarathon Advisory  
Services Pvt Ltd

Getting the formula right'- An insight review of  
the Indian Pharma Sector



**Yosana Sangwan**

24  
MMS, B.Com - Honours

**Work Experience** - Fresher

**Summer Internship** - IIFL Securities Limited

Impact of Covid-19 on Different Sectors of  
Indian Economy

# MARKETING

## SEMESTER III PGDM

International Business  
Strategic Management  
Strategic Marketing Management  
Marketing Metrics, Audit and Analytics  
Supply Chain Management  
Integrated Marketing Communication  
Strategic Brand Management  
Market Research  
International Marketing  
Science of Retailing  
Marketing Simulation

## SEMESTER IV PGDM

Services Marketing  
Final Project

## SEMESTER III MMS

International Business  
Strategic Management  
Marketing Strategy  
Consumer Behaviour  
Supply Chain Management (Additional)  
Integrated Marketing Communication  
Product & Brand Management  
Market Research (Additional)  
International Marketing (Additional)  
Retail Management  
Marketing Analytics (Additional)

## SEMESTER IV MMS

Services Marketing  
Final Project  
1. Social Relevance  
2. General Management  
3. Specialization  
Project Management

# BATCH ANALYTICS

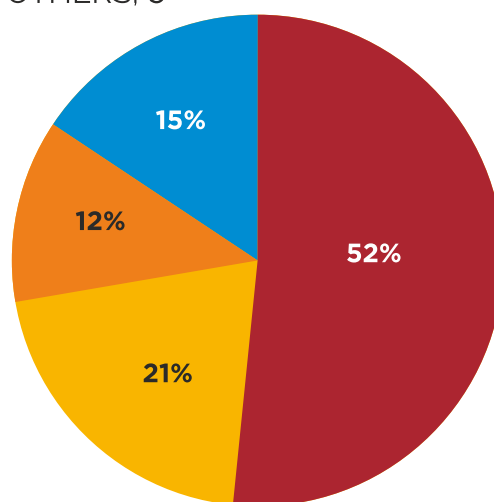
## MARKETING

### GENDER RATIO

MALE, 32 FEMALE, 26

### Student Composition by Graduation Qualification

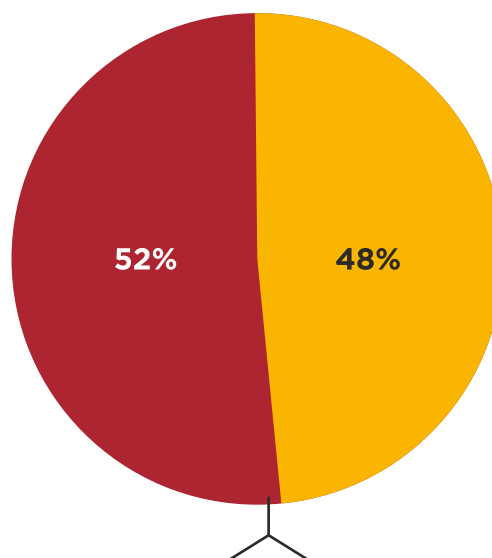
ENGINEERING, 30  
COMMERCE, 12  
SCIENCE, 7  
OTHERS, 9



### Batch 2019-21 :

### Composition by Work Experience

Experienced, 30 Fresher, 28



1-12 Month - 11	25-36 Month - 4
13-24 Month - 12	> 36 Month - 3



# GUEST SESSIONS

SPEAKER	COMPANY & DESIGNATION	TOPIC
Mr. Sanjeev Bhat	Director sales and Business Development, Nascens Enterprises Private Limited	Alternate Investment Fund
Mr. Nikhil Kalgutkar	Product and Brand Manager, Bosch India	I want this Microwave"- Journey of product development from its inception stage to the realization of its sale.
Mr. Punit Modhgil	Start Up Advisor and Former Director- Marketing, Microsoft India	How to land the job of your choice when you graduate in 2021.
Mr. Parin Pandya	Director-Content Programming and Strategy, Viacom	Changing Scenario of Media and the Road Ahead
Mr. Binil Balachandran	Sr. Brand Manager, Sanofi	Corporate learnings, suggest pointers for GD/PI and convert summer internship projects into placement offers.
Mr. Rahul Lodha	Associate Vice President, Lodha Group	Framing and Executing Revenue and Profitable Marketing Strategies
Mr. Krishna Raj Kapadia	Sales and Marketing Consultant, Kapadia Consultancy	Workshop on Sales and Negotiation
Mr. Anuj Dound	Customer Loyalty Manager, Volkswagen Group	Use of Data and Analytics for Customer Loyalty
Mr. Alvin James Saldanah	Executive Creative Director, Spark 44	Marketing Communications and Brand Management
Mr. Vivek Rastogi	Head SAP Retail and IT Applications	Marketing Analytics
Mr. Raja Chakraborty	Business Director, Raymond Consumer Care, Raymond	"Distribution and Channel Management,
Mr. Digvijay Desai	Sales Manager (Distribution MBO and SIS), PUMA Group	Branding



**Aaditya Bhardwaj**

26  
PGDM B.E - Civil

**Work Experience** - Fresher

**Summer Internship - Tata Tele Business Services**

Business development and analysis for TTBS involving Digital Marketing tools.



**Aakash Chakravorty**

23  
PGDM B.E - Civil

**Work Experience** - Fresher

**Summer Internship - Dabur India Pvt. Ltd.**

Effects of Brand Activation in Channel Sales and Rural Marketing



**Adrija Bagchi**

25  
MMS B.Tech - Electronics

**Work Experience** - 18 months

Accenture

**Summer Internship - Macmerise Celfie Design Pvt. Ltd.**

Importance and Challenges of E-commerce and Social Media in Start-ups



**Akash Patwal**

25  
PGDM B.A.  
Mass Communications

**Work Experience** - Fresher

**Summer Internship - Job Vacancy Result**

Search Engine optimisation (SEO) and content creation to improve reach and visibility of company website



**Akshay Patil**

26  
PGDM B.E - Electronics

**Work Experience** - 40 months

Tata Consultancy Services Ltd

**Summer Internship - IIFL Securities Ltd.**

Study of Customer expectation from "Broking Industry" with special reference to IIFL- Wat are the qualities that customers seek in a Broking Industry in order to open there Demat to and invest



**Aniruddha Katkar**

24  
PGDM B.E- Mechanical

**Work Experience** - Fresher

**Summer Internship - Bombay co-works**

Coworking Business in India and COVID-19 effect



**Anshul Tibrewala**  
27  
MMS B.Tech- Electronics

**Work Experience** - 44 months

Infosys

**Summer Internship - CATKING**

Business Development and Mentorship  
Program at Catking



**Apurva Kamat**  
22  
PGDM B.M.S

**Work Experience** - Fresher

**Summer Internship - Evolute**

Market accessibility for POS devices in francophone  
countries of Africa.



**Arjun Nair**  
25  
PGDM B.E - EXTC

**Work Experience** - Fresher

**Summer Internship - Drshti Strategic Research  
Services Private Limited**

Understanding The Repertoire of Spice Users  
- Andhra Pradesh



**Arpit Badhiye**  
27  
MMS B.E - Electronics

**Work Experience** - 29 months

Young Bhartiya Foundation

**Summer Internship - Abbott India Limited**

To Devise a strategy for Digene to win in  
critical markets



**Bhagwan Salunkhe**  
22  
PGDM B.Sc -  
Chemistry

**Work Experience** - Fresher

**Summer Internship - Brewarchy Hospitality  
Pvt. Ltd.**

Market activation for brand URBN MONK  
in Chennai & Pune City and social media  
bench marking of competitors brands in packaged  
food and beverage products for brand URBN MONK



**Bhavya Modi**  
24  
PGDM B.E- Electronics

**Work Experience** - 16 months

Accenture Solutions Pvt. Ltd.

**Summer Internship - IIFL Securities Ltd.**

A study of customer relationship management in  
IIFL How well does IIFL deal in customer and how  
it helps to retain them



**Devika Thakur**  
24  
PGDM B.Com

**Work Experience** - Fresher

**Summer Internship - Jigsaw Brand Consultants**

Managing Home Amid Lockdown : A women's perspective to emerging trends and behaviors



**Dharti Pujare**  
24  
MMS B.Sc - Physics

**Work Experience** - Fresher

**Summer Internship - Bombay Coworks**

Coworking business in India and Covid-19 effect



**Dhruvin Shah**  
24  
MMS B.E -  
Information Technology

**Work Experience** - 15 months

Vikasita Connect

**Summer Internship - Nascens Enterprises (Happa Foods)**

Improving Online Visibility of Happa Foods



**Harsh Chordia**  
23  
PGDM B.B.A

**Work Experience** - Fresher

**Summer Internship - IIFL Securities Ltd.**

Comparative Analysis of the Broking Industry



**Harshad Somalwar**  
26  
MMS B.E - Mechanical

**Work Experience** - 12 months

Bajaj Windows Pvt Ltd

**Summer Internship - Eyetea**

To study the marketing tools of Hubspot CRM and its benefits when used in a start-up



**Jatin Gaud**  
25  
PGDM B.E- Electronics

**Work Experience** - 21 months

Square Yards Consulting Private Limited

**Summer Internship - Enrichmentors**

Formulation of Business Strategy and New Product Development in Zero Waste Market





**Jignesh Pandya**  
28  
PGDM B.E-Production

**Work Experience** - 48 months  
SMP Engineers And Electricals Pvt. Ltd.  
**Summer Internship - IIFL Securities**  
Study Marketing mix strategies of IIFL



**Kanchi Mehta**  
24  
PGDM B.Com

**Work Experience** - Fresher  
**Summer Internship - Jigsaw Brands consultants**  
To study the perception of people towards health fitness, hygiene and wellness.



**Karishma Desai**  
23  
PGDM B.M.S

**Work Experience** - 4 months  
Think Tank Entertainment  
**Summer Internship - Xfinite (Mzaalo)**  
The study of an Impact of Loyalty Programs in maintaining the Customer Loyalty on an OTT Platform.



**Karishma Rajwani**  
24  
PGDM B.Com

**Work Experience** - 8 months  
RightMatch HR Services Pvt. Ltd.  
**Summer Internship - Synergetics IT Services Pvt. Ltd**  
Driving Business for Azure Certification



**Kaushal Tibrewal**  
24  
PGDM B.Com

**Work Experience** - 19 months  
Kitabee Education Service Ltd.  
**Summer Internship - Tata steel**  
Study of consumer preferences on e-learning portal to develop Tata Steel E-learning website



**Kedar Jatkar**  
25  
PGDM B.E-Electronics

**Work Experience** - 6 months  
Xlix Infotech  
**Summer Internship - OneX Solutions**  
Promoting Text Marketing Services



**Kishan J**  
24  
PGDM B.E- Automobile

**Work Experience** - Fresher  
**Summer Internship** - **TATA STEEL**  
Developing E-commerce Strategy for  
Tata Bearings



**Lenryl Sequeira**  
24  
PGDM B.E-Computer  
Science

**Work Experience** - Fresher  
**Summer Internship** - **URBAN MONK**  
Market Activation and Market research for new product  
manufacturing for URBN MONK.



**Mansi Sanjay Tripathi**  
23  
MMS B.Com

**Work Experience** - Fresher  
**Summer Internship** - **Bombay Co-works**  
Co-working business in India and Covid-19 effect



**Mohit Bashani**  
22  
PGDM B.B.A

**Work Experience** - Fresher  
**Summer Internship** - **Association of International  
Wealth Management of India (AIWMI)**  
Consumer Preferences towards Online Certification  
Courses in India



**Mohit Maheshwari**  
25  
MMS B.M.S

**Work Experience** - 24 months  
Noble Housing Real Estate Consultant  
**Summer Internship** - **Macmerise Celfie Design  
Pvt Ltd**  
Significance of Social Media in Online Retailing



**Nakul Kukadapwar**  
23  
PGDM B.Com

**Work Experience** - Fresher  
**Summer Internship** - **SheltOwn**  
SWOT Analysis of rental companies in india and  
Competitor of sheltOwn



**Ojas Dudhane**  
25  
MMS B.E - Computers

**Work Experience** - Fresher  
**Summer Internship** - EYETEA  
Digital marketing for bookmart



**Ojas Dudwadkar**  
25  
MMS B.E - EXTC

**Work Experience** - Fresher  
**Summer Internship** - Bombay Coworks  
Effect of covid on coworking business in India



**Pillai Smrithi**  
23  
PGDM B.M.S

**Work Experience** - Fresher  
**Summer Internship** - Abbott Laboratories  
Devising a strategy to win in Digene in critical markets



**Pooja Sahu**  
25  
MMS B.E-  
Computer Science

**Work Experience** - 26 months  
Instamojo  
**Summer Internship** - Pulse Secure  
To Increase In Quarter Renewal Rate



**Pooja Vadia**  
22  
PGDM B.M.S

**Work Experience** - 3 months  
Magic2Media  
**Summer Internship** - Jio Infocomm  
Developer Outreach Market Research for Jio Store



**Pranjali Mate**  
25  
PGDM B.E- Civil

**Work Experience** - Fresher  
**Summer Internship** - Abbott India  
Market Research on Product 'Digene'



**Pratish More**  
24  
PGDM B.E- EXTC

**Work Experience** - 22 months

Versatile Mentors

**Summer Internship - Jyoti Sales and Marketing**

Business Strategy and Business Development Intern



**Purvi Kulkarni**  
22  
MMS B.Com

**Work Experience** - Fresher

**Summer Internship - Mahindra Summit Agriscience Ltd.**

Potential impact of Covid on Mahindra Summit



**Rakesh Choudhary**  
24  
MMS B.E - Mechanical

**Work Experience** - 14 months

Ultra marc Industries

**Summer Internship - Happa foods**

Increase the visibility of Happa foods website through digital marketing



**Riddhi Agarwal**  
23  
MMS B.Sc -  
Computer Science

**Work Experience** - 3 months

Just Another Show

**Summer Internship - Macmerise CelfieDesign Pvt Ltd**

Impact of social media strategies and challenges of E-commerce for start ups.



**Ritika Murawala**  
23  
PGDM B.M.S

**Work Experience** - 6 months

Kantar Millward Brown

**Summer Internship - Jigsaw branding consultants**

Project Silvers



**Saloni Naik**  
22  
PGDM B.M.M

**Work Experience** - Fresher

**Summer Internship - Kapadia Consultancy**

Business and Marketing for BeeBucket Honey brand





**Sampada Inarkar**

26  
PGDM B.E-  
Instrumentation

**Work Experience** - 24 months

Avcon Controls Private Limited

**Summer Internship** - Pulse Secure

Robotic Process Automation



**Shefali Borkar**

23  
PGDM B.Com

**Work Experience** - 3 months

Exchange4media - Future Play

**Summer Internship** - RR Global

To Launch a Product by finding out the Pricing and  
Developing the Product Placement and the  
Promotional Strategy.



**Shikha Sidana**

25  
PGDM B.Sc (H) -  
Mathematics

**Work Experience** - 20 months

Exquisite Events

**Summer Internship** - GEP solutions

Syndicated research on global cloud LaaS market  
and analysis of citric acid market in US & China  
for Q2 2020



**Shivam Sanjay Seth**

23  
PGDM B.Pharmacy

**Work Experience** - Fresher

**Summer Internship** - Jigsaw Brand Consultants

Managing My Home Amid The lockdown: A women's  
perspective to emerging trends and behaviours



**Simona Bastian**

23  
PGDM B.E- EXTC

**Work Experience** - Fresher

**Summer Internship** - Abbott

Market research on Digene



**Snehal Waigaonkar**

24  
PGDM B.E-  
Computer Science

**Work Experience** - Fresher

**Summer Internship** - Tata Tele Business Services

Consumer Behaviour in Service Industry



**Sonali Sharma**

22  
MMS B.M.S

**Work Experience** - 6 months

Jaro Education

**Summer Internship** - RR Global

Innovation opportunities in Personal Air Cooler



**Taniya Agarwal**

23  
MMS B.Com

**Work Experience** - 28 months

Honda Cars India Ltd.

**Summer Internship** - Methos Marketing & Event Consultancy

Customer Acquisition and Brand Awareness.



**Tanmay Gawas**

23  
MMS B.E- Mechanical

**Work Experience** - Fresher

**Summer Internship** - Multi Nano Sense Technologies Pvt. Ltd.

Understanding Technology and Market Potential of Hydrogen Gas Sensor



**Tejas Raul**

27  
PGDM B.E - Mechanical

**Work Experience** - 18 months

Janatics India Pvt.Ltd

**Summer Internship** - Tata Tele Business Services

To Study consumer behavior in Service industry



**Trishank Kumbhare**

26  
PGDM B.Tech - Computer Science

**Work Experience** - 15 months

Accenture

**Summer Internship** - Kapadia Consultancy



**Tushar Kamley**

26  
PGDM B.E- Information Technology

**Work Experience** - 10 months

Ufaber Pvt. Ltd

**Summer Internship** - Jigsaw Brand Consultants

Project Health and Wellness.



**Urvi Sanghavi**  
24  
PGDM B.E - Computers

**Work Experience** - 28 months

Verdantis Technologies Pvt. Ltd.

**Summer Internship - Drshti Strategic Research Services Pvt. Ltd.**

Market Research - concept costing for a FMCG Brand



**Vaishnavi Shetty**  
23  
PGDM B.Com

**Work Experience** - 24 months

TATA Capital Financial Services Limited

**Summer Internship - Nkd LIFE**

Building a branding strategy to help an International company enter the Indian market.



**Vrushali Bugde**  
26  
PGDM B.Pharmacy

**Work Experience** - 26 months

Cognizant Technology Solutions (CTS)

**Summer Internship - GEP Worldwide**

Category Dossier and Commodity Dashboard



**Vyas Rampelli**  
23  
PGDM B.Sc -  
Lifesciences

**Work Experience** - Fresher

**Summer Internship - Multi Nano Sense Technologies**

Understanding Market Potential and Technology of Hydrogen Gas Sensor



**Yash Vijayvargiya**  
22  
MMS B.M.S

**Work Experience** - Fresher

**Summer Internship - iDreamCareer**

Business Development and Digital Marketing with an objective of B2C Growth at iDreamCareer.

# HR

## SEMESTER III PGDM

International Business  
Strategic Management  
Strategic HRM  
Performance Management Systems  
Organisation Structure, Theory & Design  
Organisational Development & Change Management  
HR Planning & Audit  
Industrial Relations & Employee Welfare  
Assessment center and Competency mapping  
High Performance Leadership Dev &  
Personal Growth Labs  
HR Analytics

## SEMESTER IV PGDM

Business Ethics & Corporate Governance  
Introduction to Executive Coaching  
Final Project

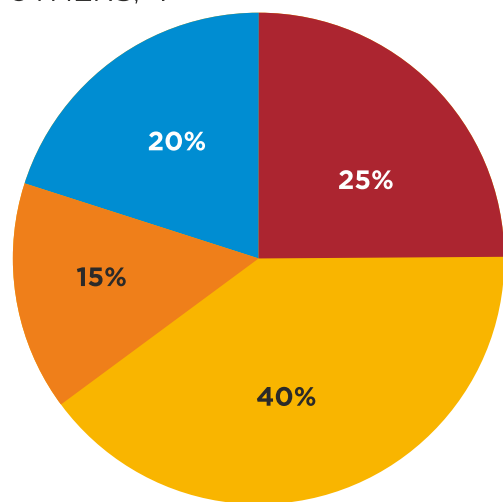
# BATCH ANALYTICS HR

## GENDER RATIO

MALE, 3    FEMALE, 17

## Student Composition by Graduation Qualification

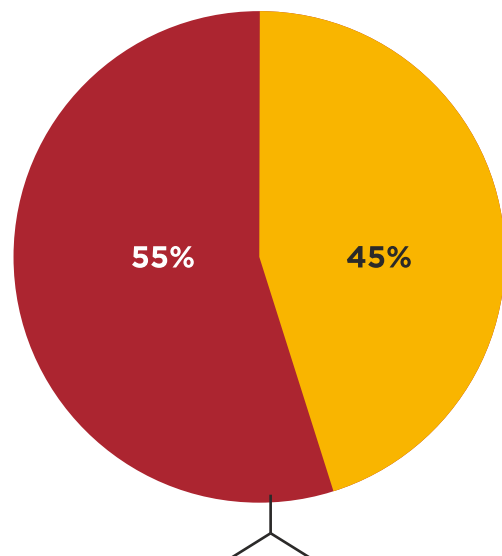
- ENGINEERING, 5
- COMMERCE, 8
- SCIENCE, 3
- OTHERS, 4



## Batch 2019-21 :

## Composition by Work Experience

- Experienced, 11
- Fresher, 9



1-12 Month - 3	25-36 Month - 2
13-24 Month - 5	> 36 Month - 1



# GUEST SESSIONS

SPEAKER	COMPANY & DESIGNATION	TOPIC
Mr. Amal K Das	Managing Partner & CEO, Goodpeople Consulting LLP	Career Options for HR
Ms. Prajakta Gandhi	Sr Manager HR BP, Essel Group	Career Options for HR
Mr. Ashok Ramchandran	President HR, Schindler India Pvt Ltd	HRM experience in organizations: An AI Perspective in global context
Ms. Sangam Pradhan	President HR, Yes Bank	HRM experience in organizations: An AI Perspective in global context
Ms. Rajeshwari Aradhyula	Chief People officer, Fractal Analytics	HRM experience in organizations: An AI Perspective in global context
Mr. Rajesh Lele	Head e-HR projects, Tata Motors	HRM experience in organizations: An AI Perspective in global context
Mr. Harjeet Khanduja	Vice President HR, Reliance Jio	HRM experience in organizations: An AI Perspective in global context
Ms. Sarmistha Roychoudhari	Chief Manager-Head Human Resources & Administration, Power Exchange India Limited	HRM experience in organizations: An AI Perspective in global context
Mr. Shantanu Vaidya	General Manager-HR, Godavari Biorefineries	HRM experience in organizations: An AI Perspective in global context
Dr. Neil Sequeira	VP-Human Resources & Administration, Kokilaben Dhirubhai Ambani Hospital	HRM experience in organizations: An AI Perspective in global context
Dr. Debi Saini	Emeritus Professor HRM, IIM Ranchi	HRM experience in organizations: An AI Perspective in global context
Mr. Sunil More	Head Central services and Digitization, Voltas LTd - A Tata Enterprise	HRM experience in organizations: An AI Perspective in global context
Dr. Soudip R. Chowdhary	Founder and CEO, Eugenie.ai, a Fractal Analytics subsidiary	HRM experience in organizations: An AI Perspective in global context
Mr. Mayur Satyavrat	Founder & Chief learning & Talent Office (Viacom 18), EmSus consulting	Culture Kitchen & Leadership Design Studioen & Leadership Design Studio
Mr. Vinu Pillai	Chief Human Resources Officer, TMW Fintech Pvt Ltd	Change Management
Mr. Kiran Padhi	Founder, Emerge Transformation	Neuro Lingusitc Programming
Ms. Amrita Pandhi	Manager - Learning & Development, Bajaj Electricals Ltd	Performance Management System
Ms. Sakina Bharmal	Partner (Design Thinking Coach), Centre of Strategic Mindset	Design Thinking

# GUEST SESSIONS

SPEAKER	COMPANY & DESIGNATION	TOPIC
Mr. Saurav Roy	Senior Vice President HCM, Yes Bank	Talent Acquisition and Development in Banking Sector
Mr. Sanket Gadkari	Senior Manager, Knight Frank India	Different Roles in HR
Mr. Sanjeev Bhatt	Founder, Nascens	Selection Process
Mr. S. K.Dutt	Group CHRO, Ampersnad Group	Current HR Trends
Mr. Ryan Mascarehnas	GM & Head L7OD and Diversity, Godrej Properties Ltd.	Unconscious biases and gender sensitization
Mr. Melroy Fernandes	Assistant Manager, Sony Pictures Network India	MS Excel Workshop
Mr. Sarosh Bode	Global Head HR, ACG Capsules	A Day of a Global HR
Ms. Sreerupa Sengupta	Global Head HR, 3i Infotech Ltd.	Impact of Covid-19 on Human Resources



**Aanal Mehta**  
24  
PGDM BE (IT)

**Work Experience** - 10 months

Tata Consultancy Services Limited

**Summer Internship - Yes Bank Ltd**

Effect of Employee Profile and Influence  
of Manager on Employee Performance



**Aashika Newar**  
25  
PGDM B.Com

**Work Experience** - 24 months

Infotoolz

**Summer Internship - Kotak Mahindra Bank Ltd**

Content creation and Repurposing for campus  
engagement and training



**Akanksha Kumawat**  
27  
PGDM BTech  
(Computer &  
Communication)  
Post Graduate Diploma  
in Event Management

**Work Experience** - 3 months

Livewire Events & Promos (Pune)

**Summer Internship - Posteno Consultants**

Providing recruitment solutions to partner  
organisation for lateral hiring.



**Anjana Tiwari**  
24  
PGDM BSc  
Hospitality Studies

**Work Experience** - 14 months

Thomas Cook

**Summer Internship - Sila Group**

HRM practices in real estate section



**Ankita Kedia**  
22  
PGDM BMS M.Com  
(Pursuing)

**Work Experience** - Fresher

**Summer Internship - Bank of Baroda Financial  
Solutions Ltd**

Market benchmarking.



**Ayushi Agrawal**  
23  
PGDM B.Com

**Work Experience** - 14 months

Vista Rooms

**Summer Internship - Sila Group**

HR Generalist



**Clovette Murzello**

25  
PGDM B.Com

**Work Experience** - 36 months

Thomson Reuters

**Summer Internship** - Yes Bank Ltd

Employee Experience - The way forward



**Farhan Shaikh**

22  
PGDM BSc (IT)

**Work Experience** - Fresher

**Summer Internship** - MORE Retail Ltd

Creating Employee Handbook



**Ishita Vasudeva**

23  
PGDM BE (IT)

**Work Experience** - Fresher

**Summer Internship** - Peacock Solar

End to End Recruitment



**Meghavi Solanki**

21  
PGDM B.Com

**Work Experience** - Fresher

**Summer Internship** - A1-Fence Products Co. Pvt Ltd

Setting up LMS and Designing an Online Course  
and CFR Handbook



**Mitesh Duraphe**

23  
PGDM M.Com BBI

**Work Experience** - Fresher

**Summer Internship** - Map Consulting

Branding and Recruitment in HR Consultancy



**Palvi Edake**

25  
PGDM BE (IT)

**Work Experience** - 26 months

BNY Mellon Technology

**Summer Internship** - Datamatics Global  
Services Ltd

Streamlining Employee Life cycle Processes





**Prajakta Jha**

22  
PGDM BMS

**Work Experience** - Fresher

**Summer Internship** - MWH Holdings Group

End to End Recruitment and Selection



**Pranjal Mundhe**

23  
PGDM BE (Mechanical)

**Work Experience** - Fresher

**Summer Internship** - MORE Retail Ltd

HRIS transformation - Change Management



**Radhika Natu**

22  
PGDM BBI M.Com  
(Pursuing)

**Work Experience** - Fresher

**Summer Internship** - Datamatics Global Services Ltd

Study and draft SOPs for Employee Lifecycle Processes



**Resham Thakkar**

21  
PGDM B.Com

**Work Experience** - Fresher

**Summer Internship** - Talent Corner HR Services Pvt Ltd

Creation of Employee Handbook, HR Manual for various industries and Designing HRIS modules..



**Rhea Hajare**

25  
PGDM BSc  
(Hospitality & Hotel Administration)

**Work Experience** - 34 months

Cellar Door Hospitality Pvt. Ltd.

**Summer Internship** - Peacock Solar

End to End Recruitment



**Sakshi Tiwari**

21  
PGDM B.Com

**Work Experience** - Fresher

**Summer Internship** - GoldenSource International Pvt. Ltd.

Study of Recruitment Process and continuous Feedback System



**Shikha Singh**

20  
PGDM BMS

**Work Experience** - Fresher

**Summer Internship** - Peacock Solar

Employee Lifecycle Process



**Shrutika Taware**

23  
PGDM BMS

**Work Experience** - 13 months

Viacom18

**Summer Internship** - Kotak Mahindra Bank Ltd

Content creation and Repurposing for campus engagement and training

# MEMORIAL LECTURE

Memorial lectures are a source of pride and honour for an institution. Every year, we celebrate this event in the memory of our Late Founder Shri. Niranjanlaji Dalmia. At the heart of this event, is a reminder of the vision of our Founder of providing quality education. 'Babuji' as he is fondly called, came from a very humble background but he still had the drive to be in school and be educated. Every year, we invite industry stalwarts with the purpose of interacting and educating our faculty and students on major shifts in the industry and inspire them to do more.

In wake of the rapid digitization, and how businesses are adapting to the changing business landscape, this year, we were honoured to have Mr. Anil Nair, Managing Director, CISCO (Country Digitization), as our guest and speaker for the lecture. Mr. Anil Nair, a leader par excellence, spoke about, 'The Digital Transformation Imperative'. This year, the event was held at the Taj hotel, Santa Cruz on Saturday, 22nd February 2020 and was inaugurated by Mr. Shivkumarji Dalmia, Honorary Chairman N. L. Dalmia Education Society (NLDES), Mr. Shaileshji Dalmia, Honorary Secretary NLDES and Mrs. Seema Saini, CEO NLDES with the lighting of the lamp.

Mr. Anil Nair gave a thoroughly gripping masterclass on how CISCO is involved with the government and industry leaders in accelerating national digital strategies, driving GDP growth and building innovative ecosystems. He started his lecture by talking about our country's current situation, the outlook set by our Prime Minister Shri Narendra Modi to attain \$5 trillion economy by 2024. The lecture was enlightening for the students as Mr. Nair demonstrated how the government has created a national infrastructure pipeline and spoke in detail about projects in key sectors as agriculture, manufacturing, healthcare, and education.. The enthusiasm thus created for the subject culminated in a highly interactive Q&A session that completely engaged the audience.



In the past we have had prominent guests like:

- Dr. Jayant Narlikar (Padma Vibhushan, Renowned Astrophysicist)
- Dr. J. J. Irani (Executive Director, Tata Sons Ltd.)
- Mrs. Anu Aga (Chairperson, Thermax Ltd.)
- Mr. Keki M. Mistry (Chairman, HDFC Ltd.)
- Mr. R. Gopalakrishnan (Director, Tata Sons Ltd.)
- Dr. R. A. Mashelkar (Padma Vibhushan, FRS National Research Professor & President, Global Research Alliance)
- Mr. Dilip Piramal, Chairman and Managing Director, VIP Industries Ltd.

# EVENTS

Apart from the emphasis on academic rigour at the institute, students also get exposed to organisations and participate in intercollegiate level conferences and paper presentation competitions. It's important for the students to stay plugged-in to the paradigm of the current business environment and form their own opinions. Such events encourage students to be innovative, creative and bode them well in their journey towards corporate success. The events organised at our institute are as follows:

## SHIKHAR

'Shikhar' is a National Level Inter Business School Paper Presentation Competition, a flagship event of our Institute, and has been conducted as a tradition at N. L. Dalmia every year on 26th September, in the memory of the late founder Shri Niranjantlalji Dalmia. The purpose of 'Shikhar' is to encourage MBA students of all specializations or streams, and all types of programs, to research a given specific topic related to the economy. The objective is for the students to reach a high level of understanding about the economy with depth and girth, and supported with data and case information on the given topic. The topic for 'Shikhar 2019' this year is: 'Ascending the Shikhar of a 5 Trillion Economy'



Shri. Shivkumar Dalmia, Chairman, NLDIMSR along with the winners of the Shikhar 2019



## NLD TALK

The future belongs to those who believe in the beauty of their dreams." - Eleanor Roosevelt

NLD Talk is an initiative of the students, by the students and for the students, under the slogan "Transform. Aspire. Learn. Konnect". It was inspired by the global event – TED. Our initiative is aimed at hosting eminent speakers and student orators who may not be high on age but are rich with their own unique experiences. The purpose is to give a platform to those who do not often have one but who inspire us with their life experiences and stories. A suite of short, carefully prepared speeches, experience - focused demonstrations that cover a wide range of subjects to foster learning, inspiration and provoke ideas that matter. NLD talk concentrates on embarking topics, which are extraordinary to help the students gain a new perspective and aid innovative thinking.

What started as a mere idea, took a visual stage and successfully completed five editions with the eminent speakers like Natasha Noel (Yogini and Health Enthusiast), Braj Mohan Das (A Monk, Life Coach and Inspirational Speaker – ISKCON), Anmol Rodriguez (Model and Influencer), Alvin Saldanha (Executive Creative Director - Spark44), Rizwan Shaikh (CTO & Founder at Pristine InfoSolutions who is well known Ethical Hacker , Cyber Crime Consultant), Shree Gauri Suresh Sawant (Transgender Activist and Director, Sakhi Char Chowghi), Chaitanya Leela Das (A resident monk at ISKON and Life coach), Harsh Kedia (A diabetic chef and entrepreneur), Dhruv Dholakia (Popularly known as Yatra Yogi Druv, Investment banker turned travel blogger) and many more.



Eminent speakers of NLD Talk along with NLDIMSR team who inspired the students and helped them gain a new perspective

## INTERNATIONAL MARKETING CONCLAVE

International Marketing Conclave the annual flagship event of the marketing department, witnessed discussion by leaders from the best organisations in the world. The theme of the Conclave was "Phygital - The Future of Marketing". Eminent speakers from the industry enlightened the students with their deliberations.



Ms. Nehal Salah, Integrated/Phygital Marketing & Communication Consultant, Cairo, Egypt the keynote speaker along with esteemed dignitaries and NLDIMSR team.

## MULYANKAN

Organised by the finance forum of the Institute, Mulyankan, included an annual national level paper presentation on Friday, 4th October 2019 followed by a financial Conclave by eminent speakers from the financial sector on Saturday, 5th October 2019. The theme for both these events was "Sectoral Rotation of Investment Portfolio for Wealth Maximisation". Mr. Vinayak Kanvinde, Partner and Portfolio Manager, SilverArch Investments; Mr. Ritesh Taksali, CIO, Edelweiss Tokio Life Insurance and Mr. Uday Patil, Director, Keynote Financial Services were the esteemed judges for Mulyankan 2019. Mr. Swanand Kelkar, MD, Morgan Stanley was the key note speaker for the finance seminar. He was accompanied by 9 other renowned people from the industry for discussion and deliberation.



Mr. Swanand Kelkar, MD, Morgan Stanley the key note speaker along with other eminent dignitaries



## VISHLESHAN

Vishleshan is an Intra-College Case Study Competition. Vishleshan challenges the student's minds and checks how well they are grounded in their basic Business Management concepts via assessing their ability to apply the concepts learned in the classroom to a business problem. Vishleshan seeks out the best minds to represent their class and bring glory to their division. Vishleshan was held on Saturday 9th February 2020. The judge for the event was Mr. Kunal Valia, an experienced Investment Management and Product Specialist with a career of 18 years in private banking in India.



Mr. Ankit Morakhia, Chief Manager, Corporate Banking at ICICI Bank and Mr. Sagar Tarai, Credit In charge, Bank of India were judges for this Intra-College Case Study Competition

## MAADHYAM

Maadhyam 2019 - A National Level Marketing Paper Presentation was organised by the students of Marketing. The topic for the same was "PHYGITAL - THE FUTURE OF MARKETING" where the top B- Schools from all over India battled it out for achieving the fame of winning one of the most prestigious competitions for the management students. The term "PHYGITAL" is a step closer to the new era of Marketing. The event started with the introduction of the theme and was graced with the presence of Dr. Hitesh Bhatt, Mrs. Ritika Kaput Dubash and Mr. Pankaj Prakash as jury panel of Maadhyam 2019. The jury addressed everyone on the topic "PHYGITAL - THE FUTURE OF MARKETING" which was followed by presentations and question and answer round for the top 5 teams who had done extensive research on the topic and presented an extraordinary report.



The winning team along with the Jury and HOD Marketing

## HRCONCLAVE

As a management institute we are dedicated to the cause of supporting the nation by producing knowledgeable, well-groomed business managers who can be the face of future India. To ignite their thought processes at a nascent stage, by exposing them to different forms of knowledge, HR Conclave - the Trifecta, helps us to adapt to the disruptive changes. The purpose of HR conclave is to align all objectives towards the cause of Quality Management Education, powered by Industry support. The HR Conclave analyses the Theme through multiple lenses - of Industry, Researchers, Faculty, Opinion Leaders of Future i.e. Students

### Objectives of HR CONCLAVE - THE KNOWLEDGE TRIFECTA

**MANUSANDHAN** - Facilitates Corporate Connect with Institute

**ANVESHAN** - Encourages Research orientation in Students, Faculty & Corporate

**UTKARSH** - Provides a platform for pan-India students to be Opinion Leaders



Eminent speakers enlightening the students by participating in the HR Conclave – The Knowledge Trifecta



## CONVOCATION

The N. L. Dalmia Parivar celebrated the bright beginning of the PGDM batch 2017-19 in the corporate world by conferring 118 PGDM students with their Degrees on Saturday 14 December 2019. The Convocation Ceremony was graced by the presence of R K Malhotra, the Group Chief Executive Officer of Modi Enterprises, comprising of Godfrey Philips India Limited (Tobacco & Tea), Indofil Industries Limited (Chemicals), Modi Care (Direct Marketing), Color Bar (Cosmetics & retail), Twenty Four Seven (Retail), MAII (Education) & Ego - the Food chain restaurants (Food experience) etc. Mr. R K Malhotra has more than 42 years of experience in leading teams & growing businesses, through marketing alliances, joint ventures, manufacturing & acquisitions.



Mr. R K Malhotra, the Group Chief Executive Officer of Modi Enterprises along with Faculty

## ALUMINI MEET

Known as the ALCOM (Alumni Committee), it works for and in association with the Alumni, who form an integral part of the Institute as members of 'Dalmia Parivar.' ALCOM which has over 20 students as its members from the first and the second year is headed by a senior faculty member of the Institute and every effort is made by the committee to keep the alumni connected to their Alma Mater through various ways including the AlmaShines Alumni portal, mails, WhatsApp and phone calls. The committee also organizes annual alumni meets for the Full Time and Part Time MBA Alumni between November and February every year. Since our alumni are closely involved with the various institutional developmental programmes right from the admissions to the final placements and are willing to walk an extra mile by participating and contributing to the Institute in every possible way, we try to express our gratitude to them through these Alumni Connect programmes. The Alumni meets are occasions for fellowship and nostalgia where the alumni have a re-union with their peers, seniors, juniors and professors. These meets also provide an opportunity to the current batch of students to network and gain insights about the corporate from our senior alumni. ALCOM aims to further strengthen the bond between Alumni and their Alma Mater and serve as an inspiration the new generation of students who walk through the portals of this great Institute.



Alumni having a re-union with their peers

## AAKARSHAN

Aakarshan is the flagship cultural intra-collegiate event of NLDIMSR. The first year students are the participants, testing their bonds, emotions and physical abilities to land the prize for their respective divisions and creating memories. It gives the senior batch the responsibility to organise these two days and ensure that they're the best days for everyone on campus. Aakarshan 2019 was a grand event which turned into a prelude for the freshly brewed batch of students at the Institute, as to how MBA is not just about books and presentations, but also about fun, teamwork, and a competitive spirit. At the end, the seniors handed over the baton to the juniors who promised to make Aakarshan 2020 equally memorable for the next batch.



## HOWZATT!



Howzatt is NLDIMSR's very own T20 inter – college cricket tournament, aimed to showcase the spirit of sportsmanship, talent and dedication towards the sport among 10 B-Schools of Mumbai. The 20 league matches were held at the Oval Maidan, Churchgate keeping the participating teams on their toes with a position in the qualifying matches at stake and battling for a spot in the finals. The managing committee and the students had a chance meeting with cricket legend and Captain of the IPL team Kolkata Knight Riders, Dinesh Karthik, who was practicing at Oval Maidan during the same time. Howzatt was conceptualized and aimed to produce all-rounders for the industry, which requires people to be skilled and adept at multitasking.

## SPORTS LEAGUE

Sports league is a 3 day event which is conceptualised, planned and executed wholly by the students of NLDIMSR, backed and supported by our professors. The first and second year students get to showcase their skills along with unity, team-building and great team effort. The students get merely 15 days to build a team and also practice before the D-Day. Currently, the Sports League comprises of 7 sports, namely, Cricket, Football, Badminton, Table Tennis, Carom, Obstacle Relay Race and Tug-of-war. With Sports League, we try to build unity and sportsmanship amongst each other by supporting not only our batch-mates but also great players. Since Sports League is held post the lectures, the students also learn a sense of balance and time-management.





# STUDENT COMMITTEES ON CAMPUS

## PLACEMENT COMMITTEE

The Placement committee is the backbone and one of the most vital committees of our Institute. This committee is selected by the Senior Placement Committee after they have showcased their skills in enthusiastically arranging necessary infrastructure to conduct the placement drive, and conducting and holding the on and off campus placements for their seniors. The role of the placement committee (PlaceCom) serves every student of NLDIMSR in their holistic development and placement requirements under the competent guidance of Chairman Placements, Co-Chair Placements, HODs of Finance, Marketing and Human Resources along with Manager, Corporate Relations assisted by Executive, Corporate Relations and Student Placement Committee. The Student Heads of PlaceCom consists of Omkar Kadam & Kashish Thakur for Finance, Tejas Raul & Shefali Borkar for Marketing, Farhan Sheikh & Clovette Murzello for HR, assisted by student members Aashish Gupte, Akash Singh, Ananya Nema, Anish Devjani, Arpita Roy, Harsh Maskara, Rachana Vaidya, Ravi Assawa, Sayli Bompilwar, Shreya Hasyagar, Aaditya Bhardwaj, Arjun Nair, Apurva Kamat, Pooja Sahu, Urvi Sanghvi, Aashika Newar, Mitesh Duraphe, Radhika Natu. Our institute is proud to be associated with various elite organisations that help us with our record breaking placements every year. Our endeavor is to not only connect the right talent to the right job but also train them to be an apt match for the same. The final placements for the current batch 2019-2021 will commence from October 2020 onwards followed by Summer internships for the 1st year students.

## ALUMNI COMMITTEE

Known as the ALCOM (Alumni Committee), it works for and in association with the Alumni, who form an integral part of the Institute as members of 'Dalmia Parivar.' ALCOM which has over 20 students as its members from the first and the second year, is headed by a senior faculty member of the Institute and very effort is made by the committee to keep the alumni connected to their Alma Mater through various ways including the AlmaShines Alumni portal, mails, WhatsApp and phone calls. The committee also organizes annual alumni meets for the Full Time and Part Time MBA Alumni between November and February every year. Since our alumni are closely involved with the various institutional developmental programmes right from the admissions to the final placements and are willing to walk an extra mile by participating and contributing to the Institute in every possible way, we try to express our gratitude to them through these Alumni Connect programmes. The Alumni meets are occasions for fellowship and nostalgia where the alumni have a re-union with their peers, seniors, juniors and professors. These meets also provide an opportunity to the current batch of students to network and gain insights about the corporates from our senior alumni. ALCOM aims to further strengthen the bond between Alumni and their Alma Mater and serve as an inspiration the new generation of students who walk through the portals of this great Institute.

## MSR – MY SOCIAL RESPONSIBILITY

A social initiative started by the 2011 batch students of NLDIMSR, it endeavors to provide an opportunity to students of the Institute not only to express their concern for the needy and the underprivileged sections of the society but also sensitize themselves to the realities of the rural population since India lives in its villages. The programme which was first named as 'Sparssh' (A healing Touch) was later re-named as 'My Social Responsibility' (MSR) Programme since we believe that social responsibility begins with the individual and the students as future corporate leaders should internalize this value of social responsibility and own it. Though in the initial years the 'Sparssh' Team conducted blood donation camps, participated in Mumbai Marathon to raise environmental awareness, provided educational kits to the needy children and organized Christmas/New Year get-togethers in various orphanages; in 2017 the Institute under its MSR programme adopted Kondgaon, a 100% tribal village in Palghar district for its all-round development. Every month all the MBA the students visit the village to work closely with the people of the village especially the children of Zilla Parishad Schools and the Ashram Shala and engage them for a better tomorrow.

## HR CLUB & HR EXPERT TALK TEAM

The motto of HR club is to disseminate knowledge and to bridge knowledge and practice gap through peer to peer learning and industry interface activities. The students gain the opportunity to know about HR trends and best HRM practices in organisations. Since its inception, HR club intends to deepen students knowledge and understanding of human resource management issues in broader organisational and societal context. It is a forum where the students discuss contemporary management and organisational issues. The overall objective is professional development of students and to nurture competent HR leaders with necessary exposure to the human capital issues and trends. In order to achieve this goal, HR Club actively organises experiential exercises like management games, quizzes, mentoring and team building programs to name a few; as well as Industry speaker series to experience practical application of knowledge and gain HR expertise.

## FINANCE FORUM

An executive body managed by student representatives of the finance stream, this forum aims to transform the students' academic skills into an industry fit by providing insights on job-specific finesse. The forum has its flagship event Mulyankan, a national level B-School competition and Vishleshan, an intra-college paper presentation competition. Other than that, the forum organises workshops, guest lectures and seminars by industry veterans. It also publishes DELTA, our Institute's semi-annual e-magazine, which, is a financial paradigm for generating and gathering ideas, opinions and views from the minds of future financial leaders. The forum endeavours to bridge the gap between the students and finance industry by providing a holistic experience and ensuring that they are prepared to handle the nuances of the corporate world.



## ACE CLUB

ACE CLUB has been formed by the students of marketing discipline. The club is involved in organizing guest sessions, quizzes and paper presentation competition at the national level as well as online case studies to widen the students' horizons. They organize the annual event Maadhyam – a national level paper presentation competition attended by students from the country's top b-schools, which offers contemporary views on latest marketing issues. This year the theme was "Phygital - The Future of Marketing," similar to the conclave. It also has the ambition to launch a book club and other interesting, informative and thrilling activities in the upcoming year.

## GENERAL MANAGEMENT COMMITTEE

The General Management Committee (GMC) has organized and executed several management-related events which include 'Mock Parliament', 'Leadership Forum Talk', 'Moot Court', 'AICTE Proposed Panel Debate on Gandhi', 'Shikhar 2019', 'National Education Day', and 'International Conclave'. GMC is run by students comprising all the management functions and includes first year and second year students.

## CULTURAL CLUBS

Our students never fail to surprise. So the NLDIMSR Dance Club and Drama Club was formed with a thought to synchronise and instil the curriculum's management learnings in the students, with an art which requires dedication, determination, passion, teamwork guided with dedicated techniques and accurate timings. The club has performed for all their in-house and inter-collegiate events, serving as a platform to create, transform and nurture future business leaders.

# OUR PUBLICATIONS

## GOONJ

Creativity is giving yourself the permission to see things differently. To think out of the box step out of the ordinary and dare to do something extraordinary. With our newsletter – Goonj, which we hope to provide our fellow students one platform for their voice to be heard, because we believe that everyone can be creative if only given a chance. It is a quarterly magazine wherein we cover all the important academic and non-academic events of NLDIMSR, making it the one stop shop for your regular dose of college news.

## DELTA

It's a financial paradigm for generating and gathering ideas, opinions and views in young minds of future financial leaders. Delta, being a semi-annual e-magazine for finance, keeps you updated with current issues of business and gives an overview of other important functions of management. It has brilliant articles, all penned after thorough research. This magazine hooks you from the beginning and encourages students to use this platform to express their ideas freely. The magazine, being a valued addition to our college's compositions, enhances its readers' knowledge.

## EPISTEME

"EPISTEME", means "Spreading Knowledge and Understanding". It is a bi-annual HR magazine. The motive of this magazine is to spread knowledge and wisdom and ensure that the readers' mind blooms into a wonderful tree. It encompasses a varied range of thoughts and views of students and academicians encircling the theme. It also aims to cover the learning's in the field of HR garnered from various guest sessions and workshops conducted by industry experts.

## MARK X

Mark X is an e-Magazine with an attempt to see the future trends and upcoming changes in the marketing field of marketing that are likely to leave a mark. It's a focused marketing magazine for the student community, published half-yearly by the marketing students of NLDIMSR. To stay ahead of time and to stay abreast with the dynamic marketing world, learning and sharing has to happen between the students and the industry. Mark X aspires to bridge this gap. The article contributors are recognized featured authors from the Top B-Schools across the country, helping the readers to get all-round perspective of their learning

# STAR ACHIEVERS



## RAJU R IYER

VICE PRESIDENT – BUSINESS ANALYST/PROJECT MANAGER  
Nomura International Plc.  
1999-2001 Batch

In the late 90's, whilst pursuing my ICWAI and working, I decided a management degree would further my career ambitions. After the selection process I had to choose from amongst an array of upcoming institutes with one eye on the placement season. At the time the institute was less renowned than it is today, however a chat with Prof. P. L. Arya helped me choose NLDIMSR and as a proud alumnus needless to say, it was an enriching experience with skills and knowledge gained that still help me in my career. The institute as I see it today has grown from strength to strength and provides world class facilities and boasts of a strong faculty line-up.

## MEGHANA SAINI

CERTIFIED FINANCIAL RISK MANAGER (FRM)  
DY. VICE PRESIDENT- DEBT CAPITAL MARKET  
Trust Group  
1999-2001 Batch

N. L. Dalmia has given me all the domain knowledge, which enabled me to be effective, efficient and a socially responsible manager. It embedded the confidence and curiosity to keep learning and apply critical thinking, which broadened my perspective. The institute has kept up with time, by offering relevant certifications and global alliances. It is an honour to be an alumnus of N. L. Dalmia, which is now considered best in Finance



## RAJENDRA SAINI

NATIONAL HEAD - RETAIL, MICRO & SME  
Arka Fincap Limited  
1999-2001 Batch

N. L. Dalmia's philosophy and focussed rigorous training approach to the students on new economic and managerial ecosystems, financial management, regulatory regimes, and market mechanisms with the futuristic focus and imbibe analytical approach to things. This helped me not only swiftly acclimatise myself in the corporate environment but also thrive to do my best and never give up due to pressure and rigour involved. It has also helped me make informed decisions and back myself to improve and grow.

## HIMANSHU SINGHAL

EXECUTIVE VICE PRESIDENT, TREASURY SALES  
Kotak Mahindra Bank Limited  
2001-2003 Batch

During my years at NLDIMSR, I came across that the curriculum had deep focus on fundamentals and their applications. During my career, I realised that the clarity on concepts gave me an edge over others. Curriculum also focussed on the organizational, leadership skills, hands on learnings, seminars, conferences and industry interactions covering several other aspects in shaping a management graduate.





## MUNMUN DESAI

DEPUTY MANAGING DIRECTOR INSTITUTIONAL SALES  
Batlivala and Karani Securities (B & K Securities)  
2004-2006 Batch

My two years at NLDIMSR were career defining for me. The excellent faculty interaction with experienced classmates from various backgrounds and thought provoking guest lectures in a wonderful environment built my rock-solid foundation. Continuous mentoring by professors and interaction with industry experts & alumni helped shape my personality, thoughts and approach towards my career and life.

## GURU IYER

LEAN MANAGEMENT & BUSINESS TRANSFORMATION COACH  
S & P Global Inc  
2004-2006 Batch

My gratitude to NLDIMSR is best summed up by the fact that I am still at the company that I was campus placed at! Though my career started in finance, (my MMS specialization), I have moved around to six different roles since then, including credit analysis, data management, infrastructure consulting quality control and business transformation. The well-rounded exposure I had at the institute built this strong foundation. The friends I made there are for life, and will cherish the beautiful memories forever.



## HARSH SHARMA

DEPUTY GENERAL MANAGER – HR BP  
VGL Group  
2005-2007 Batch

My student life at NLDIMSR were the two glorious years of my life. Most professors came from industry which made applied learning possible and was very useful when I started with a corporation. That combined with superior infrastructure that NLDIMSR provided, has led to our holistic development. All that exposure from visiting workplaces, making presentations and other group activities prepared us for what was to come. I still get a high from thinking about those days at NLDIMSR. I feel solid gratitude for the education and training I received here. Thank you.

## NANDINI PAI

LEAD - CAMPUS RELATIONS & EMPLOYER BRANDING - EGIA BG HR  
Edelweiss Finance & Investments Limited  
2006-2008 Batch

The academic experience with an excellent faculty has endured me with a lifelong career excellence. The exceptional teaching methodologies backed by practical skills and industry interface gave me the confidence to pursue my career. There were plenty learning opportunities on internal and external platforms with management fests and cultural events. The one week visit to Jamshedpur hosted by the Tata group is one of my most memorable experiences. The placements process was conducted seamlessly and has enhanced my career foundations by providing me with enriching life experiences.







## MITUL D SHAH

---

VICE PRESIDENT RESEARCH  
Reliance Securities  
2006-2008 Batch

NLDIMSR is truly a Temple of Learning and in other words it was like second home. Strong focus on case studies, practical examples and interactive learning really helped my overall development, professionally as well as personally. Learning corporate excellence along with the values and moulding my personality according to changing world has paid off throughout my life. Many of my batch mates still remain associated with the institute to support young generation for regular guidance. I am really delighted to see that the Institution has prospered academically as well as in terms of the quality of the students over the years.

## SHWETA TIWARI

---

BUSINESS DIRECTOR  
McCann World Group  
2006-2008 Batch

NLDIMSR introduced me to the concepts and tools of marketing and creative methodologies I would employ later in life in my chosen field of brand management. The communications techniques I learnt in the class have been a fundamental in helping me to deliver my professional responsibilities. The values and strength of character have been instrumental in guiding me on how to manage the pressures and demands of the competitive corporate world with empathy towards the people around me.



## GAURAV KUMAR

---

AVP, Digital Banking  
YES Bank Ltd  
2006-2008 Batch

"During my 2 years' stint, N. L. Dalmia not only helped me grow professionally but personally as well with their rich academic and co-curricular activities. The college makes industry ready professionals with practical approaches to education and help you get placed at your choice of company/sector. Even after being in the corporate world for more than 12 years, I am still connected with the college and its amazing faculty members & staff. It's like being connected with the family; the family we call 'Dalmia Parivar'. I wish tons of success for the college, its stakeholders and the young minds joining it".

## NIVEDITA PARULKAR

---

Brand Manager  
Asian Paints  
2008-2010 Batch

"The institute supported me at an early point in my career by providing me with the right opportunities in advertising and media. The activities conducted during the course helped me understand my interests and it helped me to look beyond books of doing business. It is good to see the new initiatives taken by the institute to combat the current situation."





## RISHI GANGOLI

---

SENIOR MANAGER, MARKETING SOLUTIONS  
ESPN India  
2008-2010 Batch

It has been a decade since I graduated from NLDIMSR, but it feels like yesterday! The familial feeling is the core of everything that sets apart this Institute from others. That's because this isn't just an MBA institute, it's a place where one learns values for life. The integrity, sheer quality and vision imparted by an excellent batch of professors has guided me through many a professional ebb and flow. It is inspiring to see that the institution has grown leaps and bounds in the last decade and is being favoured by the industry, which is a proud testament to the excellent standards set by students and professors alike.

## AMI SAMPAT

---

HEAD – WEALTH PARTNERSHIPS & STRUCTURED CREDIT  
Derivium Capital  
2010-2012 Batch

My two years at N. L. Dalmia gave me an opportunity to hone my leadership and general management skills. Strong focus on academics continued with practical exposure through guest lectures, events, mentor's sessions helped me to build a great foundation for my professional path. Grateful to the Institute and faculty members for helping us imbibe a strong value system which eventually defined my approach towards my professional path.



## REUBEN DSOUZA

---

SENIOR MANAGER - HUMAN RESOURCES  
UPL limited  
2011-2013 Batch

I was part of N. L. Dalmia's maiden HR program completely dedicated to Human Resources. I was blessed with good faculty who were always available when guidance was needed. NLDIMSR is located in the suburbs of Mira Road, which is away from the hustle & bustles of Mumbai and has all the amenities and facilities to make your mark in the professional world. I would like to thank the institute for establishing my fundamentals of Human Resources by creating a pedagogy of the latest trends and practices in the industry. My conceptual understanding, I surely owe to the faculty and this institute."

## ANKITA MISHRA

---

HR BUSINESS PARTNER  
Amazon Development Centre India Ltd  
2011-2013 Batch

N. L. Dalmia has shaped my personality in many ways. I learnt the best of HR subjects from amazing faculty members and the overall ecosystem helped me in becoming a better person. When I entered the industry to start working, I already had a head start in HR concepts, thanks to the specialised HR batch. Additionally, we were provided with well rounded development through assessment centres, IR case laws, personality development camps, college festivals, national level paper presentations and multiple sessions by industry stalwarts. I feel proud and grateful to have been associated with this institute. The conceptual and life learnings have shaped my career and more importantly my personality.



# PLACEMENT PARTNERS

 India's No.1 Property Portal				 www.acg-world.com
 ADITYA BIRLA GROUP	 A.K. STOCKMART PVT. LTD. BUILDING REVOLUTION	 Nurturing Lives since 1900		 ANANDRATHI PRIVATE WEALTH MANAGEMENT, Incorporated.
		 asianpaints		
 B&K SECURITIES WE UNDERSTAND MONEY	 BAJAJ Bajaj Electricals Ltd.	 बैंक ऑफ बड़ौदा Bank of Baroda	 Bank of America	
 BDO INDIA			 CAPITAL FIRST	
		 Confederation of Indian Industry	 Caring for life	
 credence analytics	 CREDIT SUISSE	 CRISIL An S&P Global Company	 DARASHAW all India first	
	 DENTSU INDIA PVT LTD	 DE Shaw & Co	 Deutsche Bank	 DHL AUTHORIZED SHIPPING CENTER

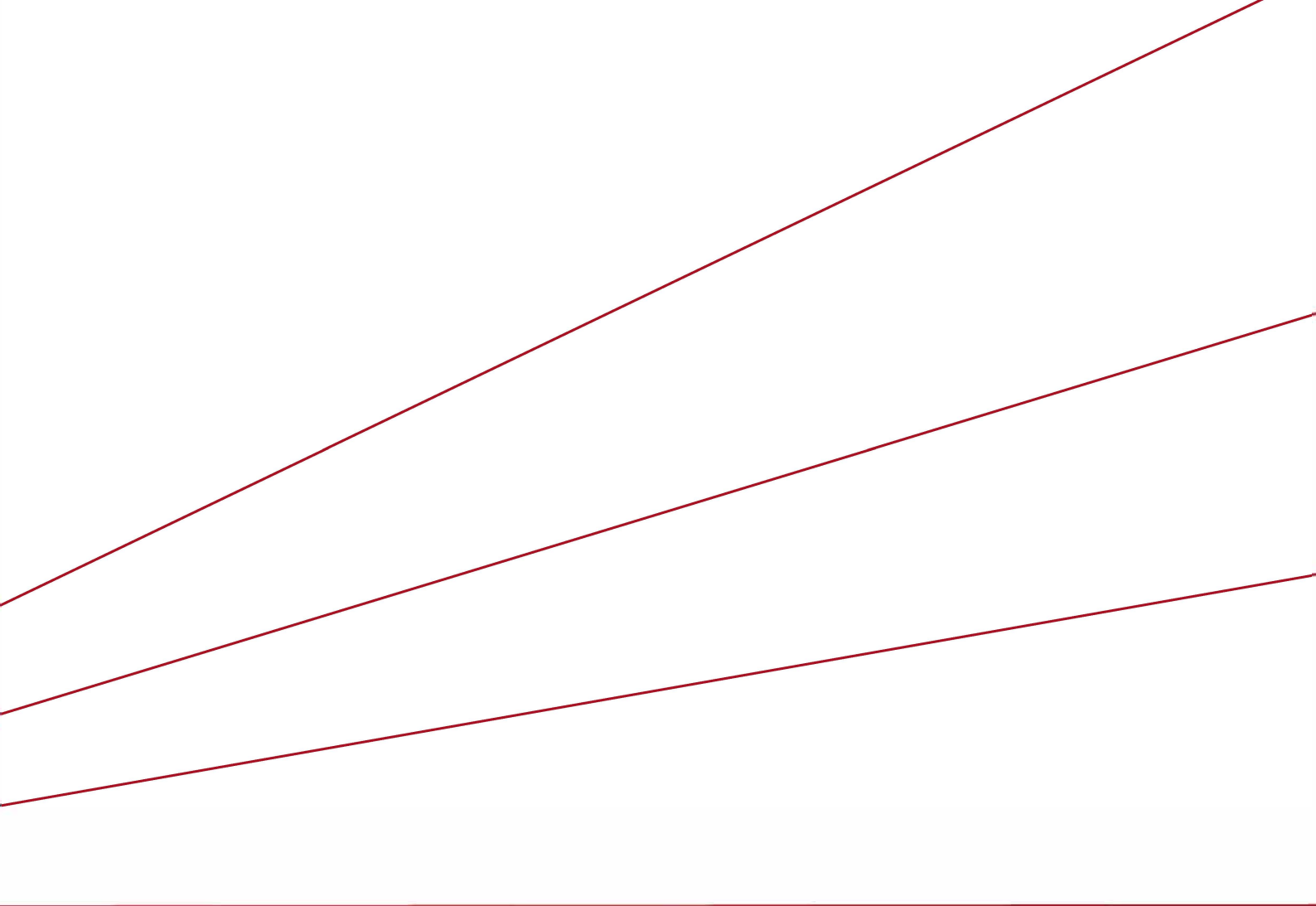




 ITC Limited		 JM FINANCIAL Trust is always the answer	 JOHNSON'S Not just Wine, Lifestyles.	KANTAR
 KARVY FINANCE We grow the business You build		 L&T Financial Services	 L&T Infotech	 MAERSK
 MAFATLAL INDUSTRIES LIMITED	 Mastek	 MATA SECURITIES	mavenmagnet	 Midas Pharma
 THE EDUCATION EXPERTS Entrepreneurship   Academics   Career Guidance		 The Money Roller SEAP WHAT YOU INVEST	Morgan Stanley	 MOTILAL OSWAL Investment Services Solid Research. Solid Advice
 Mott MacDonald	MSCI 	 Natural ICE CREAM OF BURO SCHEME	 naukri.com	 netCORE The Innovation Company
 nielsen	 Nilkamal	 Nobel Hygiene	NOMURA	 NSE
 OBEROI REALTY	 Ohm Stock Broker Pvt. Ltd.	 paytm	PHILIPS	 PRAXIS GLOBAL ALLIANCE
 pwc	 QUANTCAPITAL	 91.1 FM Radio City	 RADIO MIRCHI It's hot!	 RADISSON CONSULTING INNOVATION AT WORK ISO 9001:2015 Certified

 RADIUS A QUALITY ASSURED CERTIFIED An Associate of The Wadhwa Group	 RP Tech	 Reliance jio	 Reliance Brands Limited	 Reliance Industries Limited
 भारतीय रिज़र्व बैंक RESERVE BANK OF INDIA	 Rustomjee	 SBI MUTUAL FUND A PARTNER FOR LIFE	 Shapoorji Pallonji	 Sharekhan
 SHOPPERS STOP LIFE LIVING HOME	 SHRIRAM HOUSING FINANCE	 smc Moneywise. Be wise.	 SMERA	 SPA THE FINANCIAL ADVISORS
 SS&C	 Standard Chartered	 Star Union Dai-ichi LIFE INSURANCE	 streak PROFESSIONAL	 suminter INDIA ORGANICS
 SUTHERLAND GLOBAL SERVICES*	 SWIGGY FOOD DELIVERY APP	 SYSTEMATIC GROUP Investments Re-defined	 TAM MEDIA RESEARCH	 TATA TATA CONSULTANCY SERVICES
 Thomas Cook	 torrent POWER	 transparent value See the market clearly.	 TRENT A TOLL ENTERPRISE	 ugam POWERING ANALYTICS INTO ACTION
 vodafone	 The Wadhwa Group	 WAVES RESEARCH	 wipro	 YES BANK
 ZEE ENTERTAINMENT	 zomato	 ZYCUS	AND MANY MORE...	



Srishti, Sector 1, Mira Road (East), Mumbai Metropolitan Region 401107, Maharashtra.

Tel. : +91 22 4299 0033 | Mob : +91 9920 555 888 | Fax : +91 22 4299 0088

Email : [pacements@nldalmia.in](mailto:pacements@nldalmia.in)

Website : [www.nldalmia.in](http://www.nldalmia.in)