

SUPPORTING DOCUMENTS

CRITERION 2

**2.2.1: The institution assesses the learning levels of the students and organises special Programmes for advanced learners and slow learners**

SUBMITTED TO

NATIONAL ASSESSMENT AND ACCREDITATION COUNCIL

BY



***N. L. Dalmia***<sup>®</sup>

***Institute of Management Studies and Research***

*(A School of Excellence of N. L. Dalmia Educational Society)*

N. L. DALMIA INSTITUTE OF  
MANAGEMENT STUDIES AND RESEARCH

FOR

**NAAC ACCREDITATION SECOND CYCLE 2022**



**N. L. Dalmia<sup>®</sup>**  
**Institute of Management Studies and Research**  
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## Supporting Documents

**2.2.1. The institution assesses the learning levels of the students and organizes special Programmes for advanced learners and slow learners**

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2	Mentoring & Counselling
3	Support for students who are academically underachieving and slow learners
4	Communication Lab
5	Peer to peer learning
6	Participation in Competitions
7	Writing research papers
8	Induction



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### **Mentor – Mentee allocation for identification of slow and bright learners**

At NLDIMSR, faculty - student mentoring is an essential element of the learning environment. Faculty mentoring is to identify both slow and exceptional learners and offer assistance, direction, and resources to students to help them reach their academic and professional objectives.

Students' talents and weaknesses are identified by faculty mentors so they can be further developed.

Mentor – mentee allocation details are attached herewith.

Few indicators used for identifying weak and bright students are -

#### **Weak Students:**

1. *Difficulty grasping concepts:* Mentors can identify weak students who struggle to understand fundamental concepts, theories or techniques. They may need more explanation and guidance to get a good grasp of the topic.
2. *Poor academic performance:* Mentors may look at grades, test scores or assignments to identify weak students who are not performing well in class. They may be struggling with a particular subject or in multiple subjects.
3. *Lack of participation:* Mentors may observe students who are not actively participating in class, asking questions or contributing to discussions. They may be less confident or less interested in the subject.

#### **Bright Students:**

1. *High academic performance:* Mentors may notice students who consistently score high marks, complete assignments with ease or perform well in exams. These students may have a natural talent or interest in the subject.
2. *Strong critical thinking skills:* Mentors may identify bright students who are able to think critically, ask thoughtful questions and provide insightful answers. These students may be able to analyze and synthesize information effectively.
3. *Active participation:* Mentors may observe students who actively participate in class discussions, contribute innovative ideas and engage with the material in a meaningful way.

**Industry mentors Batch 2019-2021**

Sr No	Mentor	Profile	Company	1	2	3	4	5	6
1	Vivek Punjabi	Corporate Finance	Brescon	Rupam Singh	Himashree Bhardwaj	Avinash Singh	Rishika Todi	Suvendu Patra	
2	Dinesh Bajaj	Alternate Investments	Dolat capital	Nisarg Parekh	Siddharth Khut	Vidhi Gala	Digvijay Singh		
3	Sankalp Pal	Wealth Management		Kashish Khandheria	Isha Raj	Siddhi Chokhani	Yash Jhunjhunwala	Hardika Gharat	
4	Gaurav Jain	Capital Market	Motilal Oswal	Santosh Rawat	Yash Bhansali	Ankit mishra	Hardik Jain	Harshil Sakaria	Koutuk Mundada
5	Darshan Surana	Fixed Income		Rahul Menon	Adwait Rode	Siddharth Mengle	Anjan Chatterjee	Kinjal Vora	
6	Himanshu Singhal	Banking	Kotak	Ravindrakumar Pal	Visha Patel	Juilee Kadam	Monica Jangid	Riya Rita	Ananya Nema
7	Prateep Champawat	Credit Appraisal	Rattan India	Shubham Mohite	Aashish S Gupte	Ambika Kale	Pradeep Singh Adhikari	Chaitanya Vartak	Bhagyashri Nigade
8	Dewang Mehra	Risk Advisory	PWC	Aarti Patel	Alesh Ajmera	Sayalee Samant	Aishwarya Dhamane	Akancha singh	Shreya Hasyagar
9	Mayuri Gupta	Credit Research	Crisil	Tanvi Pawar	Sahil Kataria	Ashish Bansal	Omkar Kadam	Ankita Patil	
10	Ankur Jhaveri	Capital Market	Edelweiss						
11	Nishchay Kakra	FP&A	Citi Corp	AKHIL BALAKRISHNAN	Anish Devjani	Diksha Natarajan	Sonal Singh Bora	Harsh Khandelwal	Sayli Bompitwar
12	Ankur Kalani	FP&A	Citi Corp	Arpita Roy	Pratiksha Lohiya	Nikhil Singh	Yosana Sangwan	Harshit Agrawal	
13	Vatsal Mishra	Investment Banking	Secant Consultancy	Rachana Vaidya	Raunak Lalwani	Riya Kyal	Anurag Mishra	Harsh Maskara	
14	Bhavin Jani	FP&A	Citi Corp	Charudatta Sarode	Jinita Bochia	Reema Parkar	Ravi Assawa	Rahul Gupta	Shubh Shankar Khandelwal
15	Vishal Dalvi	Technical Analysis		Harshal Vaidya	Varsha Gajwani	Varun Bisen	Salim Fancywala	Santosh Rawat	Agnivesh Singh
16	Kunal Sodhani	Treasury and Forex	Shinhan South Korean Bank	Alyeen Khetani	Prasanna Deshmukh	Darshan Dagli	Abhishek Tripathi		
17	Dhaval Gala	Fund Manager	Aditya Birla Finance	Burhanuddin Dagainawala	Jinesh Chheda	Grishma Sawant	Gaurav Arjun	Raj Daga	Ankit Bajaj
18	Amit Shah	Treasury and Forex	Axis Bank	Palash Shukla	Abhishek Nair	Yashvi Jain	Ritesh Godambe		
19	Manan Shah	Real Estate Management	Centrum	Radhika Bajaj	Soumya Bhatia	Akshi Sharma			
20	Mangalam Maloo	Financial Analyst	NDTV	Shantanu Dixit	Sharon Chandekar	Aman Mathur	Nilesh Somani	Amit Tembhumkar	
21	Harshal Joshi	Capital Market	IDFC Mutual Fund	Devki Parekh	Dhiraj Singh	Supriya Singh	Deep Chitalia	Ashish Sharma	
22	Akshay Shah	Treasury and Forex	Yes Bank	Barkha Bajoria	Aishni Chhabra	Urvashi Sharma	Anjaney Singh	Pratiksha Namaye	
23	Prateek Soni	Investment Banking	Deloitte	Hinali Jain	Vatssala Jajoo	Kashish Thakur	Mansi Lapasiya	Varun Phalod	Anmol Bhat
24	Ashish Bhutra	Capital Market	HDFC Securities	Kaushal Pandey	Natasha Fernandes	Shrenik Jain	Akash Singh		

Sr. No	Name of the Student	Industry preference 1	Industry preference 2	Name of Industry Mentor (Alumni)	Organisation - Alumni
1	Aaditya Bhardwaj	Consulting	FMCG	Punit Mittal	Ipsos
2	Adrija Bagchi	E-Commerce	Media	Vishakha Karnani	Jio Saavn
3	Akash Patwal	Media	E-Commerce	Chirag Bagaria	Proton Commn
4	Akshay Patil	BFSI	IT	Gaurav Kumar	Yes Bank
5	Aniruddha katkar	Media	Consulting	Hrishikesh Gangoli	Disney Hotsar
6	Anshul Tibrewala	FMCG	Consulting	Nivedita Parulkar	Asian Paints
7	Apurva Kamat	FMCG	E-Commerce	Nivedita Parulkar	Asian Paints
8	Arjun Nandkumar Nair	FMCG	E-Commerce	Nivedita Parulkar	Asian Paints
9	Arpit Badhiye	FMCG	E-Commerce	Divya Jahagirdar	Parle
10	Bhagwan Giridhar Salunkhe	Media	Health-Care	Chirag Bagaria	Proton Commn
11	Bhavya Modi	Consulting	FMCG	Punit Mittal	Ipsos
12	Devika Thakur	Consulting	FMCG	Punit Mittal	Ipsos
13	Dharti Pujare	FMCG	Consulting	Divya Jahagirdar	Parle
14	Dhruvin Shah	FMCG	Media	Hrishikesh Gangoli	Disney Hotsar
15	Harsh Chordia	Consulting	FMCG	Vivek Kathariya	Nielsen
16	Harshad Somalwar	E-Commerce	Education	Vishakha Karnani	Jio Saavn
17	Jatin Gaud	FMCG	Consulting	Nivedita Parulkar	Asian Paints
18	Jigneshkumar Pandya	Consulting	FMCG	Punit Mittal	Ipsos
19	Kanchi Mehta	FMCG	Consulting	Rupen Chawla	HUL
20	Karishma Desai	FMCG	Media	Ramkrishna	HP, Previously Asian Paints
21	Karishma Rajwani	Consulting	FMCG	Vivek Kathariya	Nielsen
22	Kaushal Tibrewal	FMCG	Market research firm	Rupen Chawla	HUL
23	Kedar Jatkar	FMCG	E-Commerce	Divya Jahagirdar	Parle
24	Lenryl Sequeira	Consulting	FMCG	Punit Mittal	Director, Ipsos
25	Mansi Tripathi	FMCG	E-Commerce	Ramkrishna	HP, Previously Asian Paints
26	Mohit Maheshwari	E-Commerce	Media	Divya Jahagirdar	Parle
27	Nakul Kukadapwar	Consulting	FMCG	Vivek Kathariya	Nielsen
28	Ojas dudhane	Media	FMCG	Hrishikesh Gangoli	Disney Hotsar
29	Ojas Dudwadkar	FMCG	E-Commerce	Divya Jahagirdar	Parle
30	Pooja Vadia	Media	FMCG	Shweta Tiwari	McCann WorldGroup
31	Pranjali Mate	Consulting	IT	Vivek Kathariya	Nielsen
32	Pratish More	Consulting	FMCG	Punit Mittal	Ipsos
33	Purvi Kulkarni	FMCG	Consulting	Digvijay Desai	PUMA
34	Rakesh Choudhary	Consulting	FMCG	Vivek Kathariya	Nielsen
35	Riddhi Agarwal	E-Commerce	IT	Jaya Gopalani	Reliance Retail
36	Ritika Murawala	Media	FMCG	Hrishikesh Gangoli	Disney Hotsar
37	Saloni Naik	Media	FMCG	Shweta Tiwari	McCann WorldGroup

38	Sampada Inarkar	Consulting	Engg/Manufacturing	Apoorva Shah	TCS, USA
39	Shefali Borkar	FMCG	Health-Care	Ram Krishna	HP, Previously Asian Paints
40	Shikha Sidana	FMCG	Retail	Digvijay Desai	PUMA
41	Shivam Seth	Health-Care	FMCG	Nisharg Shah	CIPLA
42	Simona Bastian	IT	Consulting	Apoorva Shah	TCS, USA
43	Smrithi Pillai	FMCG	E-Commerce	Digvijay Desai	PUMA
44	Snehal Waigaonkar	Consulting	FMCG	Punit Mittal	Ipsos
45	Sonali Sharma	FMCG	E-Commerce	Digvijay Desai	PUMA
46	Taniya Agarwal	FMCG	Consulting	Nivedita Parulkar	Asian Paints
47	Tanmay Gawas	Consulting	Health-Care	Nisharg Shah	Cipla
48	Tejas Raul	E-Commerce	Consulting	Jaya Gopalani	Reliance Retail
49	Trishank Kumbhare	Consulting	IT	Vivek Kathariya	Nielsen
50	Tushar Kamley	Consulting	Media	Chirag Bagaria	Proton Commn
51	Urvi Sanghavi	Consulting	E-Commerce	Punit Mittal	Ipsos
52	Vaishnavi Shetty	FMCG	Media	Shweta Tiwari	McCann WorldGroup
53	Vrushali Bugde	Health-Care	Consulting	Nisharg Shah	CIPLA
54	Vyas Rampelli	FMCG	Health-Care	Digvijay Desai	PUMA
55	Yash Vijayvargiya	FMCG	Telecom	Ram Krishna	HP, Previously Asian Paints

S No.	Name of the Mentor	Name of the Mentee	Name of the Summer Internship company	Title of the project
1	Jitesh Ramchandani	Meghavi Solanki	A1-Fence Products Pvt Ltd	Setting up LMS Content Library, Designing the CFR Handbook and Designing an Online Course
2	Akshay Salunke	Akanksha Kumawat	Posteno Consultants	Recruitment and Sourcing
3	Ankita Mishra	Clovette Murzello	YesBank Ltd	Employee Experience - The way forward
4	Vandana Gond	Prajakta Jha	MWH Holdings Group	End to End Recruitment
5	Priyanka Nikharge	Aanal Mehta	YesBank Ltd	Effect of Employee Demographic and Influence of Manager on Employee Performance
6	Sakina Bharmal	Ishita Vasudeva	Peacock Solar	End to End Recruitment
7	Trupti Chavan	Mitesh Duraphe	Map Consulting	Branding and Recruitment in HR Consultancy
8	Riddhi Gandhi	Resham Thakkar	Talent Corner HR Services Pvt Ltd	HR Manual, Documentation and Payroll software
9	Akansha Khare	Shikha Singh	Peacock Solar	End to End Recruitment
10	Ankita Mishra	Radhika Natu	Datamatics Global Services Ltd	Analyse and Study Employee Lifecycle processes
11	Reshma Nair	Ankita Kedia	Bank of Baroda Financial Solutions Ltd	Market benchmarking
12	Dhvani Shah	Rhea Hajare	Peacock Solar	End to End Recruitment
13	Reuben D'souza	Sakshi Tiwari	Golden Source	Studying Recruitment Process, Analysing and Evaluating Feedback Mechanism of PMS
14	Harsh D. Sharma	Palvi Edake	Datamatics Global Services Ltd	Designing SOPs for Corporate HR
15	Akansha Sriram	Ayushi Agrawal	Sila Group	HR Generalist
16	Anupama Jha	Farhan Mohammed Shaikh	MORE Retail Ltd	Creating Employee Handbook
17	Radhika Kamat	Anjana Tiwari	Sila Group	HR Generalist
18	Atul Chandrakant Parab	Shrutika Taware	Kotak Mahindra Bank Ltd	Content creation and Repurposing for campus engagement and training

19	Reshma Nair	Aashika Newar	Kotak Mahindra Bank Ltd	Content creation and Repurposing for campus engagement and training
20	Vandana Jashnani	Pranjal Mundhe	MORE Retail Ltd	Performance Management System



## **Mentoring & Counselling**

Mentoring slow learners can be a challenging task, but it can also be an incredibly rewarding experience. Slow learners are individuals who may require more time, attention, and support to grasp concepts and skills. Institute's role is to help these learners overcome their challenges, build their confidence, and achieve their goals.

NLDIMSR identifies students who are not able to clear the job interviews. These students may feel intimidated or discouraged, which can hinder their progress. Institute, through its faculty mentors create supportive learning environment where they feel comfortable asking questions, making mistakes, and seeking help to clear selection processes.

Feedback is essential for slow learners to track their progress, identify areas for improvement, and build their confidence. Institute gather's feedback from the recruiters which is both specific and constructive that focusses on what they did well and what they can do better next time.

Students identified from the Batch 2017-19, who were groomed to seek job opportunities.

1. Akshat Pati
2. Krishna vankani
3. Shailesh Hotchandani
4. Viral Doshi

Students identified from the Batch 2018-20, who were groomed to seek job opportunities.

1. Hemangi Dhonde
2. Kundan Rajendra Hood
3. Saurav Gupta

Students identified from the Batch 2019-21, who were groomed to seek job opportunities.

1. Arpit Badhiye
2. Ojas Dudwadkar
3. Aarti Yadav

## **Support for students who are academically underachieving and slow learners**

Slow learners or weak students are also identified by the Institute by way of their performance in the examination. Data is procured by the concerned department and efforts are put to ensure that the students get appropriate guidance to excel in the academics. (List is provided as an example).

NLDIMSR helps failed students in several ways:

1. *Offer counselling and academic support:* Institute provides counselling services to failed students to help them deal with the emotional and psychological impact of failing.
2. *Provide opportunities for re-evaluate:* Institute provides opportunities for failed students to re-evaluate their performance through supplementary exams, special projects, or retaking failed courses.
3. *Offer skill-building programs:* Institute offers skill-building programs to help students develop the skills they need to succeed in their courses.
4. *Encourage peer support:* Institute encourages peer support through peer mentoring programs, study groups etc. This helps failed students feel less isolated and provide them with a supportive community to help them succeed.
5. *Provide access to resources:* Institute provides access to resources such as academic databases, online resources, and textbooks to help students improve their understanding of course material and succeed in their studies.

<b>List of students for ATKT-EXAM- Batch 2020- 22 ( SEM -I)</b>			
<b>Roll No</b>	<b>Fig</b>	<b>Students name</b>	<b>Subject</b>
PF2022-3168	Finance	Shagun Beria	Marketing Management I
PM2022-2034	Mkt	Masoom Jhavar	Digital Mkt
PM2022-2054	Mkt	Shubham Karlewar	Digital Mkt
PM2022-4020	Mkt	Akshay Khurana	All Subjects

<b>List of students for ATKT-EXAM- Batch 2020- 22 ( SEM -II)</b>			
<b>Division</b>	<b>Group</b>	<b>Student Name</b>	<b>Subject</b>
C	HR	Kanchan Patil	Talent Management
C	HR	Tushar Pandagre	Talent Management
D	HR	Vidisha Jain	Talent Management
D	HR	Sushree Subhanandini	Talent Management
A	Marketing	Saumil Shah	BRM
C	Marketing	Prasad Phadtare	Financial Management
D	Group 3	Rajkumar Gupta	BRM
D	Group 3	Akshay Shelar	AFS
B	Group 2	Ashish Sharma	1) AFS ,2) CSR ,3) FM
A	Group 1	Rahul Singh	BRM

<b>List of students for ATKT-EXAM- Batch 2020- 22 ( SEM -III)</b>			
<b>Roll No</b>	<b>Fig</b>	<b>Students name</b>	<b>Subject</b>
PF2022-4004	Group 1	Ambika Dubey	Strategic Financial Management
PM2022-1025	Marketing	Saumil Shah	Strategies Marketing Management

<b>List of students for ATKT-EXAM- Batch 2020- 22 ( SEM -IV)</b>			
<b>Roll No</b>	<b>Fig</b>	<b>Students name</b>	<b>Subject</b>
PM2022-1001	Marketing	Aayushi Rathi	Project Management
PM2022-1025	Marketing	Saumil Shah	Project Management
PM2022-2034	Marketing	Masoom Jhavar	Project Management
PF2022-1088	Group 1	Ronak Mehta	Project Management
PF2022-3055	Group 2	Vinita Rohira	Project Management
PF2022-2046	Group 2	Stuti Beria	Project Management
PF2022-3168	Group 3	Shagun Beria	Project Management

<b>List of students for ATKT-EXAM- Batch 2019- 21 ( SEM -I)</b>			
<b>Roll No</b>	<b>Grp</b>	<b>Students Name</b>	<b>Subject</b>
PF1921-D09	Finance	Prachi Doshi	All Subject

**List of students for ATKT-EXAM- Batch 2019- 21 ( SEM -III)**

<b>Roll No</b>	<b>Grp</b>	<b>Students Name</b>	<b>Subject</b>
PF1921-D16	Finance	Anjan Chatterjee	Strategic Management
PF1921-D67	Finance	Aakash Chakravorty	Strategic Marketing Management

**List of students for ATKT-EXAM- Batch 2018 - 20 ( SEM -II)**

<b>Roll No</b>	<b>Grp</b>	<b>Students Name</b>	<b>Subject</b>
PM1820-C10	Mkt	Gujare Mrinal Vijay Vrishali	Financial Management

**List of students for ATKT-EXAM- Batch 2017 - 19 ( SEM -IV)**

<b>Roll No</b>	<b>Grp</b>	<b>Students Name</b>	<b>Subject</b>
PM17-325	Mkt	MANDLIK MEHUL RAJU MEER	All Subjects
PF17-458	Fin	UMBARKAR SNEHAL RAJEN	All Subjects

# **Communication Lab**

## **N.L. Dalmia Institute of Management and Research**

### **Communication Lab 2021**

Students want the best job and the best possible career in the best company. Similarly, companies also want to hire only the best students. The job competition has become fiercer than ever. Thousands of students are graduating each year with a Business Management degree. There are approximately 50 students for every job that is available in the market. Three times as many aspirants if the profile is lucrative.

There are private classes that are attempting to train students for getting selected at professional courses. These classes conduct mock interviews, Group discussions and Aptitude Tests for the students. The drawback of these classes is the lack of personal attention given to every student. Apart from these, there are very few coaching centers that prepare students for their final placements.

At NLDIMSR we have put in place a communication lab that will train students for improving their spoken English and increase their confidence while interacting with their peers and superiors. Mr. Vaibhav Kulkarni will be training students for enhancing their interpersonal skills, thereby increasing the chance of being successful at job interviews and group discussions.

#### **Objective**

To prepare students for excelling at job interviews and Group Discussions.

#### **Process**

#### **Interviews**

1. PGDM II students will be trained on a priority basis, as their final placements are just around the corner in a couple of months.
2. Students who wish to undergo training in GDs and interviews will mention it to their mentors, who in turn will direct them to the communication lab.
3. Students can also directly register their names on the Google/ One Drive. After this, Mr. Vaibhav Kulkarni will allocate slots to the students on week days between 2pm and 4pm.
4. He will conduct a mock interview with each student.
5. Every student will spend about 90 minutes with him for the preparation.
6. General as well as specific questions will be addressed during the training session.
7. Apart from this, a list of questions related to the specialization will also be prepared for the interviews. These questions will be taken from faculty members of the concerned specialization.
8. Students will also appear for a mock interview one day prior to their actual interview. This is not mandatory.

**From:** Vaibhav Kulkarni <[vaibhav.kulkarni@nldalmia.edu.in](mailto:vaibhav.kulkarni@nldalmia.edu.in)>  
**Sent:** Thursday, September 30, 2021 6:34 PM  
**To:** PG2020-22M <[pg2020-22m@nldalmia.edu.in](mailto:pg2020-22m@nldalmia.edu.in)>; PG2020-22F <[pg2020-22f@nldalmia.edu.in](mailto:pg2020-22f@nldalmia.edu.in)>; PG2020-22H <[pg2020-22h@nldalmia.edu.in](mailto:pg2020-22h@nldalmia.edu.in)>  
**Cc:** Vaishali Kulkarni <[vaishali.kulkarni@nldalmia.edu.in](mailto:vaishali.kulkarni@nldalmia.edu.in)>  
**Subject:** Communication Lab Training sessions

Dear students,

The General Management department of NLDIMSR has launched a Communication Lab for helping you enhance your interpersonal skills.


These skills will be useful while appearing at interviews, group discussions and for effectively communicating with your peers and superiors.

Those who wish to avail themselves of this facility can contact me.

A link has been uploaded on ONE DRIVE, where you can register your name. I will then allot a slot for you.

The link for registration is:

[Communication lab time slot booking sheet.xlsx](#)

 <b>Communication Lab</b> <b>Student Enrolment Sheet</b>									
Students who wish to train with the facilitator are required to fill the personal details. The date and time will be allotted by the facilitator.									
Facilitator: Prof. Vaibhav Kulkarni				Time : 2.30 pm -4.30 pm		Facilitator Ph No. 8879548009			
Sr. No	Student Name	Mobile No	Roll No	First Year /Second Year	Specialization	Div	Date (To be filled by the Facilitator)	Time (To be filled by the Facilitator)	
1	Shail Thadeshwar		PF2022-2169	Second Year	Finance	B	4th October 21	2:30pm-4:00pm	
2	Vishaldev Kadam		PM2022-2064	Second Year	Marketing	B	5th October 21	2:30pm-4:00pm	
3	Shubham Dolas		PF2022-4154	Second Year	Finance	D	6th October 21	2:30pm-4:00pm	
4	Shubham Bangar		PF2022-2093	Second Year	Finance	B	7th October 2021	2:30pm-4:00pm	
5	Paurin Zaveri		PF2022-2081	Second Year	Finance	B	8th October 2021	2:30pm-4:00pm	
6	Devika Ghosh		PF2022-2101	Second Year	Finance	B	11th October 21	2:30pm-4:00pm	
7	Javed Shaikh		PF2022-2069	Second Year	Finance	B	18th October 21	2:30pm-4:00pm	
8	Nidhi Mittal		PF2022-4170	Second Year	Finance	D	19th October 21	2:30pm-4:00pm	
9	Gautam Hegde		PM2022-4048	Second Year	Marketing	D	20th October 21	2:30pm-4:00pm	
10	Abrar Khan		PF2022-1115	Second Year	Finance	A	Round 2 before Interview		
11	Swapnil More		PM2022-1057	Second Year	Marketing	A	21st October 21	2:30pm-4:00pm	
12	Dhwani Prabhwalkar		PF2022-2010	Second Year	Finance	B	22nd October 21	2:30pm-4:00pm	
13	Azim Bawa		PF2022-2065	Second Year	Finance	B			
14	Raksha Sharma		PF2022-2109	Second Year	Finance	B			
15	Avani Parekh		PF2022-2006	Second Year	Finance	B			

Regards,  
 Vaibhav Kulkarni,  
 Faculty,  
 NLDIMSR

Aastha

### Introduction

- I'm Aastha Laad. I'm born & brought up in M.P. Khandwa. I completed my BBA in 2020.
- After that, I appeared for my CMAT during the nationwide 10th.
- Currently, I am pursuing my Finance P4DM from NL Dalmia.
- I have taken up finance as my specialization.
- The reason why I chose finance is because during my BBA, I was thoroughly interested in Merchant Banking, Accountancy & International Finance.
- I also ~~also~~ completed a course on finance in my TY BBA and then a fundamental course from Zerodha Varsity.
- My biggest strength is my tenacious nature. I strive to win. I don't give up easily.
- My table tennis experience has probably programmed me into that thought process.
- On the personal front, my parents, in Indore, include playing TT, swimming and

## Strengths & Weaknesses

(S)

1. Perseverance → I say I'm perseverant because of 2 things.

One, I was really overweight at one time, and then ~~has~~ lost almost 15 kilos by ~~keeping~~ following a strict regime for the last couple of years.

Professionally, I used to run behind clients and follow up with them on a continuous basis without backing down.

2. Eye for detail → My engineering in electronics degree has ensured this fact. Also my job at Liberty ~~has~~ gave me the opportunity to ~~can~~ ~~be~~ streamline the business by eliminating all the small errors.

(W)

1. Risk taking - This is one of my weaknesses because unlike other people, I need a lot of research & study into any field before I decide to take a risk in any form.

2. Sitting idle - I can't sit idle doing nothing. I have to keep myself busy all the time by doing some activity or the other.

Mey  
25/10/21

Saurabh Roy

Vaibhav

25/10/21

Vaibhav Kulkarni



## Priyansh Tiwari - Marketing

Hi. I'm Priyansh Tiwari. I'm from Raipur Chattisgarh. I graduated with electronics & electrical engineering in 2018.

After graduating, I worked with N. Mahi Film production for 18 months. My ~~to~~ basic <sup>role</sup> job here, was market research & film promotion.

Later I joined Sky Automobile, a car dealership. I was the relationship manager in this company.

From Sept 2020 - Dec 2020, I worked at Shoora retail, an e-commerce company. My role was to handle the CRM team, and work on their policies and at times assist them in recruitment.

Currently I'm at NDIMSR, pursuing my PGDM in marketing. On the personal front, I <sup>stay</sup> ~~current~~ <sup>at</sup> residing at Raipur with my parents & my sister.

I like playing cricket and acting before a camera. I've acted in 2 films so far besides other assignments.

### Strengths & Weakness

(5)

1. I'm <sup>like</sup> passionate about stage & film acting and I believe I'm a decent actor.
2. I'm dedicated & hardworking. I can <sup>and have</sup> ~~work~~ <sup>for 12-</sup> ~~upto~~ <sup>14-16</sup> hours a day for many months.

Communication Lab  
ONLINE TRAINING  
PGDM - II

17<sup>th</sup> Sept 21,

Arti Jani

Introduction

I'm Arti Jani. I'm born & brought up in Mumbai.

I graduated from KC college of Engineering in 2016.

After this I ~~year~~ worked with OCTA SHOPS SERVICES for about ~~2~~ and a half years. I was leading a team of 4 software engineers. We were handling clients like HUL & Woodland schools.

After ~~this~~ <sup>then</sup> I joined Cap-Gemini, where I worked as the associate consultant.

It is here, that I started working with the HR department. We would sit together and decide & finalize on.

Website Interfaces, Plugins and security handles.

I led a team of 11 people and we worked for clients like METLIFE Insurance, who was our main client.

During my PG, I completed my summer project from R.R. Cable Pvt. Ltd. My core job here, was automating

the recruitment process, where I digitalised and streamlined all recruitment sources PAN INDIA.

I also did a very short stint at Ed Lighten Pvt. Ltd, which is into learning & development.

My core responsibility here was to find lacunae and shortcomings in their course structure and delivery.

On the personal front, I stay in Dombivli with my parents and my brother. My parents have both retired.

I'm a choreographer in my free time and I like playing badminton.

# Placement Training

## PGDM- II

### Communication Lab

27<sup>th</sup> Sept 21

Abrar Khan

1. Don't question back
2. Need to be more confident.
3. Need to read up on CRISIL & its job profiles.

### Introduction

- I'm Abrar Khan, I'm born & brought up in Nanded.
  - I graduated from VJTI in electrical engineering in 2016.
  - From 2016 to 2018 I prepared and appeared for my UPSC examination. While doing this, I was assisting one of my father's associates as a consultant. My job was to inspect sites and the work done by his company 'Nanded Electrical Engineering'. I ~~only~~ did this to earn a livelihood while focusing on my exams.
  - In 2018 I registered with PWD & MSCB and continued working as a consultant in small start-ups.
  - In June 2020 I enrolled for my PGDM. I chose finance as my specialization. <sup>for 2 reasons. One</sup> because while working with these startups, I was quite impressed with their costing, funding, expenses, budgeting. ~~so I thought~~. Secondly while studying for my UPSC, I realised that I was good at numbers and economics.
- I completed my summer internship from AITM India Pvt. Ltd, where I worked on, and completed <sup>the best</sup> my project on investment options available.
- Currently I am working with 'Gujarat credo'. My primary



job is financial forecasting.

On the personal front, I live in Nanded with my family. My parents are both teachers. I like <sup>playing</sup> cricket, but my main interest is food blogging.

### Strengths & Weaknesses

(S)

1. I'm a quick learner - I can grasp ideas and concepts pretty fast.
2. I'm good at numbers & calculations.

(W)

1. I suffer from stage fear and being in the limelight.
2. I'm not very good at communicating in English; but I'm working on it.

PREPARE ↓ ↓

Why Research Analyst? Debt instruments rated by  
Crisil? What is Rating outlook, investment grade  
Different rating scales? Junkbonds? Different  
hedging techniques?

### 5 years down the line

I see myself working at CRISIL in a senior mgt position. That is only if you give me the opportunity today. I would really like to work here & spend a considerable amount of my career in this place.

## Communication Lab

P4DM-II → 15<sup>th</sup> September 21 .

Shreya Vij

1. Don't say 'Yes Sir' before a sentence
2. Don't say 'or 'sure Sir',  
'as you know',
- 3.

### Introduction

I'm Shreya Vij. I'm born & brought up in Mumbai.  
I completed my B.E. in electronics & telecom  
in 2019.

After this I decided to pursue a P4DM in HR from  
NL Dalmia. One main reason being my older  
sister who completed her engineering (as well,  
8 years back, joined CAPGEMINI, and worked  
there for 3 years. One advice she gave me was  
to ~~do~~ get a degree in business management  
~~or~~ after my engineering as it would help me have  
both technical & managerial skills.

I completed my summer internship at AI Fence  
Product. My job here I worked with the training  
department and helped them design training  
modules & automation of existing modules..  
I've done another internship project also with AI,  
where I have drafted a hiring program for the  
management trainees. With this I was also,  
a training coordinator there.

On the personal front, I stay at Kharghar with my parents & my sister at Kharghar. My dad works with ON4C.

I like writing poems and reading fictional novels.

### Strengths & Weaknesses.

(S)

1. I'm very detail oriented. I pay attention to detail. Maybe it has something to do with my engineering background, where we needed to build gadgets, taking care of the minutest aspect of each gadget.
2. I'm a structured person. I like ~~to~~ when things go sequentially and in the right sequence. This quality helped me a lot when I was the training coordinator at AI, where I organized training sessions by inviting trainees, setting up the ambience, taking feedbacks, analysing them.

(W).

1. I find it difficult to say no to people. Especially my friends. But that's because I'm a bit empathetic when it comes to them.
2. I take my own time in putting my trust in someone and ~~not~~ turning acquaintances to friends.

5 years. ....

If you give me the opportunity, I see myself as senior HR manager of your company.



## Peer to peer learning

The Institute encourages bright students to motivate slow learners for academic excellence. One of such peer to peer learning intervention is Bloomberg Lab.

**Bloomberg Lab:** N L Dalmia offers all the students of PGDM an induction and hands-on experience on Bloomberg. The institute has a full-fledged 12 Terminal Bloomberg Lab. It offers a course in Bloomberg by the name 'Basic Market Concepts', for acquainting students to use Bloomberg database. They are certified by Bloomberg at the end of the course for which they have to give an online examination. After a semester, students are encouraged to appear for 'Bloomberg analyst test' and once cleared they are certified as 'Certified Bloomberg Analyst'. The Bloomberg program is mandatory for all PGDM students. Bloomberg has been in association with NLDIMSR since 2014. Bloomberg bestowed upon the Institute, the Experiential Learning Partner (ELP) Program. The ELP Program is designed to recognize and celebrate academic institutions that are leaders in experiential learning through the integration of the Bloomberg Terminal exercises into their curricula. Through the ELP Program, Bloomberg is building a community of peer universities and professors that provide their students with innovative courses to build their financial market awareness and career readiness.

### Snapshots of peer to peer learning







## Participation in Competitions

Competitions can be extremely beneficial for business school students in a number of ways.

Students at NLDIMSR are encouraged to take part in a variety of national and international competitions, attend seminars, workshops, and other activities.

Competitions can be valuable for both weak and strong students in different ways:

For Weak Students:

1. *Motivation:* Competitions can motivate weak students to work harder and improve their skills as they aim to compete and win against others.
2. *Learning from peers:* Competitions provide opportunities for weak students to learn from their peers, observe their strengths and areas of expertise, and improve upon their own weaknesses.
3. *Exposure:* Competitions can expose weak students to new ideas and approaches, helping them to broaden their perspective and learn about different ways of solving business problems.
4. *Networking:* Competitions offer a chance for weak students to connect with other students, industry professionals, and potential employers, potentially leading to new opportunities for growth and development.

For Strong Students:

1. *Challenge:* Competitions can provide a challenging environment for strong students to test their skills and abilities against their peers, pushing them to strive for excellence and continue to improve.
2. *Recognition:* Winning or performing well in a competition can provide strong students with recognition and accolades, enhancing their resume and increasing their visibility to potential employers.
3. *Networking:* Competitions offer strong students opportunities to network with other talented students, industry professionals, and potential employers, potentially leading to new opportunities for growth and development.
4. *Learning from peers:* Competitions can also offer strong students opportunities to learn from their peers, observe new approaches and strategies, and gain insights into different perspectives on business problems.

A list of the competitions in which NLDIMSR students have competed is attached.

Year	Name of the award/ medal	Team / Individual	inter-university / state / National/ International	Name of the event	Name of the student
2021-22	Flipkart WiRED 5.0 (Dare2compete)	Individual	National	Round 1 (Qualifier): Online Quiz - Business Track	Mangesh Phadse
2021-22	K.J. Somaiya Institute of Management	Individual	National	CEPAR's Vichar Manch	Anisha Jambhale
2021-22	Hero MotoCorp Limited (Dare2copete)	Individual	National	Hero Campus Challenge Season 7	Advait Sukalkar
2021-22	Kishinchand Chellaram College	Individual	National	Kiran Joule 2022	Ganesh Lalwani
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Mulyankan 2022	Zeel Nayak
2021-22	Christ (Deemed to be University)	Individual	National	CONNAISSANCE 2022:	Ganesh Lalwani
2021-22	International School of Management Patna	Individual	National	FinQuizitive	Zeel Nayak
2021-22	Dare2Compete	Individual	National	National Economics Quiz	Ganesh Lalwani
2021-22	E-Cell	Individual	National	E-Summit 2022 IIT Roorkee	Harsh Agarwal
2021-22	Dare2Compete	Individual	National	Article Writing Competition	Ganesh Lalwani
2021-22	Azadi Ka Amrit Mahotsav	Individual	National	Rashtragaan	Shubham Sharma
2021-22	Dare2Compete	Individual	National	Quizzical Human Resources (HR)	Ganesh Lalwani
2021-22	Dare2Compete	Individual	National	Operations Quiz Organised	Zeel Nayak
2021-22	Dare2Compete Flipkart WiRED 5.0	Individual	National	Online Quiz - Business Track	Harsh Agarwal

2021-22	Dare2Comete	Individual	National	Investment Management Quiz	Zeel Nayak
2021-22	D2C IGNITE	Individual	National	recruiter/leader interaction sessions	Harsh Agarwal
2021-22	XIM University	Individual	National	BrandWarz2021	Saniya Kambli
2021-22	Dare2Compete	Individual	National	Mind Scribbles of Samagra Quiz	Harsh Agarwal
2021-22	Dare2Compete	Individual	National	Quiz of Shining Stars Quiz X	Harsh Agarwal
2021-22	Dare2Compete	Individual	National	The Shock Market - A finance and investment competition of IGNITION 2021	Harsh Agarwal
2021-22	Dare2Compete	Individual	National	Case-e-Crisis (SRCC), University of Delhi	Harsh Agarwal
2021-22	Dare2Compete	Individual	National	Finaptics : Present Your Financial Tactics	Harsh Agarwal
2021-22	Dare2Compete	Individual	National	Online Quiz - Business Track Flipkart WiRED 5.0	Ishita Gupta
2021-22	NDLI Club of (NLDIMSR)	Individual	National	NDLI User Awareness Activity	Ishita Gupta
2021-22	Dare2Compete	Individual	National	Hero Campus Challenge Season 7	Karan Dholakia
2021-22	Dare2Compete	Individual	National	HUL LIME Season XIII	Karan Dholakia
2021-22	Nestle	Individual	National	How to Build your Personal Band	Advait Sukalkar
2021-22	Dare2Compete	Individual	National	Tata Imagination Challenge 2021	Advait Sukalkar

2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Nurtur-E Entrepreneurship cell case-a-thon 2.0	Advait Sukalkar
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	My Social Responsibility UNNATI 2021, (Kondgaon: Problems & Prospects)	Aishwarya Bindal
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	My Social Responsibility UNNATI 2021, (Kondgaon: Problems & Prospects)	Anisha Jambhale
2021-22	Dare2Compete	Individual	National	Online Quiz - Business Track of Flipkart WiRED 5.0	Anisha Jambhale
2021-22	ESE Investor Protection Fund	Individual	National	BSE Quiz on Securities Market Awareness	Anirudh Rath
2021-22	G H Raison College of Engineering & management Pune	Individual	National	4th Edition of International Conference on communication and Cyber-Physical Engineering	Anjula Wararkar
2021-22	ESE Investor Protection Fund	Individual	National	BSE Quiz on Securities Market Awareness	Ankur Chhag
2021-22	Dare2Compete	Individual	National	Consultics of Consultics of Datrimatrix	Ankur Chhag
2021-22	Dare2Compete (SIIB), Pune	Individual	National	Mulyankan (Quiz) of Finanza 2021	Ankur Chhag
2021-22	Dare2Compete (IIM), Rohtak	Individual	National	Quiz-o-mania	Ankur Chhag

2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	My Social Responsibility UNNATI 2021, (Kondgaon: Problems & Prospects)	Debosmita Ganguly
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Nurtur-E Entrepreneurship cell case-a-thon 2.0	Debosmita Ganguly
2021-22	Dare2Compete (IIM), Rohtak	Individual	National	Online Quiz - Business Track of Flipkart WiRED 5.0	Debosmita Ganguly
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	My Social Responsibility UNNATI 2021, (Kondgaon: Problems & Prospects)	Divyanshi Jain
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Rethinking Business Strategies to Drive Innovations and Business Values	Divyanshi Jain
2021-22	Dare2Compete	Individual	National	Finaptics : Present Your Financial Tactics	Harsh Agarwal
2021-22	GRG School of Management Studies	Individual	National	Think HR' of URJITH 2022	Ganesh Lalwani
2021-22	MDI Gurgaon	Individual	National	HR Direction in association with Henry Harvin as part of HRConclave 7.0	Ganesh Lalwani
2021-22	Dare2Compete	Individual	National	Reliance Quiz-athon 6.0	Mahima Jain
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Nurtur-E Entrepreneurship cell case-a-thon 2.0	Mahima Jain

2021-22	Dare2Compete	Individual	National	CIA (Case Intelligence Association)	Mahima Jain
2021-22	Dare2Compete	Individual	National	Reliance Quiz-athon 6.0	Mahima Jain
2021-22	NMIMS	Individual	National	The Shock Market - A Finance and Investment Competition	MANGESH PHADSE
2021-22	Dare2Compete (IIM), Udaipur	Individual	National	Vitt-Sangram of Solaris 2021	MANGESH PHADSE
2021-22	Dare2Compete (IIM), Raipur	Individual	National	Online Quiz of Mulyankan 2022 - The Equity Research Competition	MANGESH PHADSE
2021-22	Dare2Compete	Team Dalmia	National	Round 1 (Qualifier): Online Quiz - Business Track of Flipkart WIRED 5.0	Mimo Pal
2021-22	Dare2Compete Hero MotoCorp Limited	Individual	National	Hero Campus Challenge Season 7	Mimo Pal
2021-22	Dare2Compete Unilever Limited (HUL)	Team ACHIEVERS	National	HUL LIME Season XIII	Mimo Pal
2021-22	Dare2Compete IIM Bodh Gaya	Team	National	Pitch Perfect of Youth Entrepreneurship Summit 2022	Mimo Pal
2021-22	Dare2Compete (IIM), Bangalore	Individual	National	Prodigy of Vista 2021 IIM Bangalore's International Business Summit	Mohd Waris Warsi

2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	My Social Responsibility UNNATI 2021, (Kondgaon: Problems & Prospects)	Mohd Waris Warsi
2021-22	Dare2Compete Hindustan Unilever Limited (HUL)	Individual	National	HUL LIME Season XIII	Mohita Sahay
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Rethinking Business Strategies to Drive Innovations and Business Values	Muskaan Jain
2021-22	Dare2Compete Festivals	Individual	National	Online Quizzing Festival (OQF) Season 7	Muskaan Jain
2021-22	Dare2Compete (IIM), Calcutta	Individual	National	General quiz hosted	Muskaan Jain
2021-22	Dare2Compete University of Delhi	Individual	National	Online Quizzing Festival (OQF) Season 7	Muskaan Jain
2021-22	NDLI Club of (NLDIMSR)	Individual	National	NDLI User Awareness Activity	Muskaan Jain
2021-22	NDLI Club of (NLDIMSR)	Individual	National	NLDIMSR Library - Online E-Resources Training (J-Gate, EBSCO, E-Brary, Knimbus)	Muskaan Jain
2021-22	NDLI Club of (NLDIMSR)	Individual	National	An Introduction to the Business History of India	Muskaan Jain
2021-22	NDLI Club of (NLDIMSR)	Individual	National	NLDIMSR Library - Online E-Resources Training (Capitaline-Industry Database , Emerald Emerging Markets Case Studies)	Muskaan Jain

2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Delta Magazine Vol-25	Muskaan Jain
2021-22	E-Cell IIT Bomby	Individual	National	Vartual Stock Market E-Cell	Parul Mittal
2021-22	Dare2compete (IIM) Bangalore	Individual	National	Strat-Op-Sphere: An Operations Case Competition of GenOp Fiesta	Parul Mittal
2021-22	Dare2Compete (IIM), Kozhikode	Individual	National	Quiz of Excel at Excel	Parul Mittal
2021-22	Dare2Compete Tata Sons	Individual	National	Tata Imagination Challenge 2021	Parul Mittal
2021-22	Dare2Compete(NMFIC) Mumbai	Individual	National	Ensure to Insure: Case Study Competition of Narsee Monjee Finance and Investment Cell (NMFIC)	Parul Mittal
2021-22	Dare2Compete (IIM), Bangalore	Individual	National	LitQuiz of LitFest 5.0	Parul Mittal
2021-22	Dare2Compete Hero MotoCorp Limited	Individual	National	Hero Campus Challenge Season 7	Parul Mittal
2021-22	Dare2Compete Hero MotoCorp Limited	Individual	National	Hero Campus Challenge Season 7	Piyush Kumawat
2021-22	Dare2Compete (IIM), Ahmedabad	Individual	National	Merkle - The Blockchain Case Competition of The Red Brick Summit 2019	Piyush Kumawat
2021-22	Dare2Compete (IIM), Bangalore	Individual	National	Strat-Op-Sphere: An Operations Case Competition of GenOp Fiesta	Piyush Kumawat



2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Nurtur-E Entrepreneurship cell case-a-thon 2.0	Piyush Kumawat
2021-22	NDLI Club of (NLDIMSR)	Individual	National	Guest Session on "Portfolio Management Services"	Piyush Kumawat
2021-22	NDLI Club of (NLDIMSR)	Individual	National	Guest Lecture on "Deciphering the Indian Budget"	Piyush Kumawat
2021-22	Dare2Compete (IIM), Sambalpur	Individual	National	Online Quizzing Festival (OQF) Season 7	Piyush Kumawat
2021-22	Dare2Compete RIL Ltd.	Individual	National	Reliance Quiz-athon 6.0 organised by Reliance Industries Limited (RIL)	Pragati Tripathi
2021-22	Dare2Compete Tata Sons	Individual	National	Tata Imagination Challenge 2021	Pragati Tripathi
2021-22	NDLI Club of (NLDIMSR)	Individual	National	NLDIMSR Library - Online Eresources Training (J-Gate, EBSCO, E-Brary, Knimbus)	Prathmesh Salunkhe
2021-22	NDLI Club of (NLDIMSR)	Individual	National	An Introduction to the Business History of India	Prathmesh Salunkhe
2021-22	NDLI Club of (NLDIMSR)	Individual	National	NLDIMSR Library - Online Eresources Training (Capitaline-Industry Database , Emerald Emerging Markets Case Studies)	Prathmesh Salunkhe

2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Rethinking Business Strategies to Drive Innovations and Business Values	Prathmesh Salunkhe
2021-22	Dare2Compete Flipkart	Individual	National	Online Quiz - Business Track of Flipkart WiRED 5.0	Ria rai
2021-22	Dare2Compete Hindustan Unilever Limited (HUL)	Individual	National	HUL LIME Season XIII	Ria Rai
2021-22	Dare2Compete SDA Bocconi Asia Center, Mumbai	Individual	National	Innovazione of La Conquista	Ria
2021-22	Dare2Compete Hindustan Unilever Limited (HUL)	Individual	National	HUL LIME Season XIII organised by Hindustan Unilever Limited (HUL)	Sayli Tambe
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Nurtur-E Entrepreneurship cell case-a-thon 2.0	Shreya Dawada
2021-22	Dare2Compete Flipkart	Individual	National	Online Quiz - Supply Chain Track of Flipkart WiRED 5.0	Shreya Dawada
2021-22	K.J. Somaiya Institute of Management	Individual	National	Cepar's Vichar Manch case Study Competition	Sherya Shah
2021-22	Dare2Compete Flipkart	Individual	National	Online Quiz - Business Track of Flipkart WiRED 5.0	Sherya Shah
2021-22	Dare2Compete HUL	Individual	National	HUL LIME Season XIII organised by Hindustan Unilever Limited (HUL)	Shreyas Chheda

2021-22	Dare2Compete Flipkart	Individual	National	Online Quiz - Supply Chain Track of Flipkart WiRED 5.0	Shubham Khandelwal
2021-22	Dare2CompeteTata Sons	Individual	National	Tata Imagination Challenge 2021	Shubham Sharma
2021-22	Dare2Compete HUL	Individual	National	HUL LIME Season XIII organised by Hindustan Unilever Limited (HUL)	Shubham Sharma
2021-22	Dare2Compete(IIM), Tiruchirappalli (Trichy)	Individual	National	IPL Auction of Dhruva 2021 Indian Institute of Management (IIM), Tiruchirappalli	Shubham Sharma
2021-22	IBS ICFAI Business School Hyderabad	Individual	National	Trishna 2022	Siddhikesh Bane
2021-22	IRIS Indian Institute Management Indore	Individual	National	My Campaign	Siddhikesh Bane
2021-22	Dare2Compete (ADMIFMS), Mumbai	Individual	National	Quizathon	Smruti Maladkar
2021-22	Dare2Compete (IIM), Kashipur	Individual	National	Eliminator Quiz of Quizophile	Smruti Maladkar
2021-22	Dare2Compete (SIMS), Pune	Individual	National	Quizzard 2022	Smruti Maladkar
2021-22	Dare2Compete (HMA), Bengaluru, Karnataka	Individual	National	Quizzical Supply Chain and Logistics	Smruti Maladkar
2021-22	Dare2Compete Reliance Industries Limited (RIL)	Individual	National	Reliance Quiz-a-thon 6.0	Smruti Maladkar
2021-22	Dare2Compete (BKSPMS), Gujarat	Individual	National	BrandQuest - The Marketing Quiz	Smruti Maladkar
2021-22	Dare2Compete (IMT), Ghaziabad	Individual	National	Have You Actually Read Your Books? of FLAMES 2021	Smruti Maladkar

2021-22	Dare2Compete Flipkart WiRED 5.0	Individual	National	Round 1 (Qualifier): Online Quiz - Business Track	Smruti Maladkar
2021-22	Dare2Compete (IIT), Indore	Individual	National	Kanan: Prakriti's Wildlife Quiz	Smruti Maladkar
2021-22	Dare2Compete L'Oréal	Individual	National	L'Oréal Probe for Beauty 2030: The Treasure Hunt	Smruti Maladkar
2021-22	Dare2Compete Tata Sons	Individual	National	Tata Imagination Challenge 2021	Smruti Maladkar
2021-22	Dare2Compete (RCOEM), Nagpur	Individual	National	Qriosity 1.0- The Business Quiz	Smruti Maladkar
2021-22	Dare2Compete (IMT), Ghaziabad	Individual	National	Arjanam - The Ultimate M&A Case	Suraj Singh
2021-22	Dare2Compete Prin. L.N. Welingkar Institute of Management Development and Research, Mumbai (WeSchool)	Individual	National	IPL Mega Auction 2022	Suraj Singh
2021-22	Dare2Compete (SGGSCC), University of Delhi	Individual	National	Waqt: The Race Against Time of 21 Film Street Talkies	Suraj Singh
2021-22	Dare2Compete (IIM), Jammu	Individual	National	General quiz hosted	Suraj Singh
2021-22	Dare2Compete (IIM), Raipur	Individual	National	Online Quiz of Mulyankan 2022 - The Equity Research Competition	Suraj Singh
2021-22	Dare2Compete (IIFT), New Delhi	Individual	National	General quiz hosted by Indian Institute of Foreign Trade (IIFT)	Suraj Singh

2021-22	Dare2Compete (IIM), Kozhikode	Individual	National	General quiz hosted by Indian Institute of Management (IIM), Kozhikode	Suraj Singh
2021-22	Dare2Compete (IIM), Sambalpur	Individual	National	General quiz hosted by Indian Institute of Management (IIM), Sambalpur	Suraj Singh
2021-22	Dare2Compete (IIT), Roorkee	Individual	National	Quiz Week: Business and Finance Quiz	Suraj Singh
2021-22	Dare2Compete (NSUT), Delhi	Individual	National	General quiz hosted by Netaji Subhas University of Technology (NSUT), Delhi	Suraj Singh
2021-22	N.L.Dalmia Institute of Management Studies and Research	Individual	National	My Social Responsibility UNNATI 2021, (Kondgaon: Problems & Prospects)	Tapasya Gupte
2021-22	Dare2Compete (IIM), Udaipur	Individual	National	The Game of Stocks	Umang Gada
2021-22	Dare2Compete (SIIB), Pune	Individual	National	Round 1 of Real Cricket League- Sports Committee & Ignisense	Umang Gada
2021-22	Dare2Compete (IIM), Udaipur	Individual	National	The Game of Stocks	Umang Gada
2021-22	Dare2Compete (IIM), Udaipur	Individual	National	The Game of Stocks	Viral Sanklecha

2021-22	Dare2Compete Hindustan Unilever Limited (HUL)	Individual	National	HUL LIME Season XIII	Waqar Ahmad
2021-22	Dare2Compete Hindustan Unilever Limited (HUL)	Individual	National	HUL LIME Season XIII	Yash Sharma
2021-22	Dare2Compete (IES), Mumbai	Individual	National	Quiz Competition of FinFare	Zeel Nayak
2021-22	IES Management College and Research Centre, Mumbai	Team	National	Quiz Competition	Kush Sampat & Zeel Nayak
2021-22	Kishinchand Chellaram College (HSNC)	Individual	National	Kiran Joule 2022 the Morden Caprio	Karan Singh
2020-21	S.P Jain School of Global Management	Individual	National	BizzPitch'	ANUSHREE DASH
2020-21	Delhi School of Management, Delhi Technological University (DSM DTU), Delhi	Individual	National	Quiz of Ad-Flix	Anushree Dash
2020-21	Indian Institute of Management (IIM), Raipur	Individual	National	Ad-War-tize 2.0	Angika Roy
2020-21	RENAISSANCE 2021,	Individual	National	Advert Mania	Angika Roy
2020-21	S.P Jain School of Global Management	Individual	National	Team Alpha	Angika Roy
2020-21	RENAISSANCE 2021,	Individual	National	Advert Mania	Anushree Dash
2020-21	Poster Competition at Synergy	Individual	National	Poster Competition at Synergy	ANUSHREE DASH
2020-21	Indian Institute of Management (IIM), Raipur	TeamFemm	National	Ad-War-tize 2.0	Anushree Dash
2020-21	ForeVision	Individual	National	Data Analtics & Corporate Valuations	Kiran Maurya
2020-21	Dare2Compete	Individual	National	Business Mania	Javed Shaikh
2020-21	Dare2Compete	Individual	National	Business Quiz	Javed Shaikh

2020-21	Scientia	Individual	National	Capture it all photography competition	Shreesha S.
2020-21	E-Cell Committee	Individual	National	E-Cell Committee	Arti Jani
2020-21	Leitgeist 21	Individual	National	Doodle Maestro	Shreesha Padunnayil
2020-21	Entreprenow 21	Individual	National	Fin Mania	RAKHI NARULA
2020-21	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Shikhar 21	Shriya Vij
2020-21	The Photography Event (Dare to compete)	Individual	National	Submission With Registration	Shreesha Padunnayil
2020-21	S.P Jain School of Global Management	Individual	National	Team Alpha	Anushree Dash
2020-21	Analyt IQ	Team	National	Online Quiz	Kiran Shivkumar
2020-21	Data Sprint	Team	National	Online Quiz	Pradnya Sawal
2020-21	N.L.Dalmia Institute of Management Studies and Research	Team	National	Vishleshan 2021	Deevika Gosh
2020-21	Clan Wildcats	Individual	National	Doodling Competition	Shreesha Padunnayil
2020-21	Ensemble-Valhalla 2021	Individual	National	Shutter Up	Shreesha Padunnayil
2020-21	NDLI Club of (NLDIMSR)	Individual	National	Book Discussion	Ashish Sharma
2020-21	Face Art	Individual	National	Jai-Utsav 2021	Shreesha S
2020-21	FinoVation Dare2compete	Individual	National	Finquiz Day	Pradnya Sawal
2020-21	ForeVision	Individual	National	Data Analtics & Corporate Valuations	Dhwani Prabhawalkar
2020-21	Dare2Compete	Individual	National	Case Study Analysis of Niveshneeti	Dhwani Prabhawalkar
2020-21	Dare2Compete	Individual	National	Case Study Analysis of Niveshneeti	Dhwani Prabhawalkar
2020-21	NiveshNeeti-2021	Individual	National	Team Mindspace Invaders	Devika Ghosh
2020-21	Dare2Compete	Individual	National	Investment Management and Personal Finance Competition	Devika Ghosh

2020-21	NDLI Club of (NLDIMSR)	Individual	National	International Yoga Day Quiz	Ashish Sharma
2020-21	Dare2Compete	Individual	National	Visual Quiz of Advert Mania organised	Joel Mendes
2020-21	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Madhayam 2021	Joel Mendes
2020-21	Indywies	Individual	National	Indy Comps	Dashing Dalmians
2020-21	ICFAI Business School	Individual	National	Finovation of Konflux 2021 Ujwal	Kiran Maurya
2020-21	Dare2Compete	Individual	National	Basic Maths Olympiad of Basic Maths Olympiad - II	kiran maurya
2020-21	Women's Development Cell	Individual	National	Digital Poster Making Competition	ANUSHREE DASH
2020-21	Zeitgeist 21	Individual	National	KOHINOOR	SHREESHA
2020-21	Dare2Compete	Individual	National	Quiz of La Finatics	Pawan Kukreja
2020-21	Mandala Art	Individual	National	Jai-Utsav 2021	Shreesha.S
2020-21	OXFORD COLLEGE OF BUSINESS MANAGEMENTE -QUIZ	Individual	National	E-QUIZ ON MUTUAL FUNDS	Shreesha Shreekumar
2020-21	NDLI Club of (NLDIMSR)	Individual	National	Book Discussion	arti jani
2020-21	NDLI Club of (NLDIMSR)	Individual	National	International Yoga Day Quiz	Shreesha Padunnayil
2020-21	Dare2Compete	Individual	National	Brand Logo	Anushree Dash
2020-21	Dare2Compete	Individual	National	Brand-Log-On	Anushree Dash
2020-21	Dare2Compete	Individual	National	Financial Modelling Championship	Pawan Kukreja
2020-21	Dare2Compete	Individual	National	Brand Warz of Dhruva 2021	Supriya Sawant
2020-21	Dare2Compete	Individual	National	Finteaser (Quiz Round)	Rakhi Narula



2020-21	Dare2Compete	Individual	National	Online Quiz Mulyankan	Rakhi Narula
2020-21	Dare2Compete	Individual	National	Prelims of Total Takeover	Rakhi Narula
2020-21	Dare2Compete	Individual	National	Basic Maths Olympiad	Pratik Giri
2020-21	Dare2Compete	Individual	National	Finquiz Day - 1	Pratik Giri
2020-21	Dare2Compete	Individual	National	Online Quiz of DataSprint	Pratik Giri
2020-21	Dare2Compete	Team Elites	National	Round 1 of Quizophile	Pratik Giri
2020-21	Dare2Compete	Team Elites	National	Further Round of Fintastic Investor	Pawan Kukreja
2020-21	Dare2Compete	Team Elites	National	Logo Design Competition	Anushree Dash
2020-21	Dare2Compete	Team Elites	National	Insignation E-SUMMIT 2021	Anushree Dash
2020-21	Dare2Compete	Team Elites	National	Marketing Paheli of Brand-Ospectra	Anushree Dash
2020-21	Dare2Compete	Team Elites	National	Photography Competition Photonic	Shreesha Padunnayil
2020-21	N.L.Dalmia Institute of Management Studies and Research	Team Elites	National	Vishleshan 2021	Pratik Giri
2020-21	My Gov.	Individual	National	Quiz on Insolvency	RAKHI NARULA
2020-21	SBS Annual Fest	Individual	National	YOUTHON 2021	RAKHI NARULA
2020-21	HR Game	Individual	National	Shikhar 21	Tanaya Phasate
2020-21	Tata Imagination	Individual	National	Tata Imagination Challenge 2020	JAVED SHAIKH
2020-21	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Shikhar 21	Tushar Pandagre
2020-21	Teltech	Individual	National	Utsarjan 21	Shreesha Padunnayil
2020-21	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Vishleshan 2021	Gunawat Lambodari
2020-21	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Vishleshan 2021	Javed Shaikh

2020-21	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Vishleshan 2021	Avani Parekh
2020-21	N.L.Dalmia Institute of Management Studies and Research	Individual	National	Vishleshan 2021	Azim Bawa
2020-21	Addpure Nature's Bliss	Individual	National	Xenia 2021	Shreesha Padunnayil
2020-21	Addpure Nature's Bliss	Individual	National	Xenia 2021	Prathamesh Shitre
2019-20	Fortune 20	Individual	National	Mock trading Challenge	Isha Raj
2019-20	India Fact Quiz 2020 (IFQ)	Individual	National	India Fact Quiz 2020 (IFQ)	Chaitanya Vartak
2019-20	Dare2Compleat Online Quizzing Festival (OQF) Seasion 5	Individual	National	Online Quizzing Festival (OQF) Seasion 5	Shantanu Dixit
2019-20	IMFx FMAx Certificate   edX	Individual	National	FMAx: Financial Market Analysis	Reema Parkar
2019-20	Dare2Compete Delhi Technological University (DTU), New Delhi	Individual	National	Chanakya Neeti - Online Case Study Competition of Kartavya - National Service Scheme (NSS)	Ankit Mishra
2019-20	E-Cell, Indian Institute of Technology, Kanpur and Roostoo Labs.	Individual	National	IIT Kanpur Mock Trading Challenge	Isha Raj
2019-20	DALE CARNEGIE® TRAINING Vidyalankar School of Information Technology	Individual	National	"Certificate Program in Executive Excellence"	Salim Akbarali Fancywala
2019-20	DATA ANALYTICS FOR DECISION MAKING: AN INTRODUCTION TO USING EXCEL	Individual	National	Future Learn	Aarti Patel
2019-20	International Journal of Science and Research (IJSR) Volume 9 Issue 7	Individual	National	IJSR	Supriya Shivnarayan Singh

2019-20	YUGMA 2020 YUGMA   VANS Skilling	Individual	National	HR Analytics (Learning through caselets and case studies)	Aanal Dharmesh Mehta
2019-20	YUGMA 2020 YUGMA   VANS Skilling	Individual	National	HR Analytics Learning through caselets and case studies	Prajakta Jha
2019-20	YUGMA 2020 YUGMA   VANS Skilling	Individual	National	HR Analytics (Learning through caselets and case studies)	Shikha Singh
2019-20	N.L.Dalmia Institute of Management Studies and Research	Team	National	Manusandhan International HR Conclave	Sakshi Tiwari
2019-20	N.L.Dalmia Institute of Management Studies and Research	Team	National	Manusandhan	Sakshi Tiwari
2019-20	N.L.Dalmia Institute of Management Studies and Research	Team	National	Shikhar	Shikha Singh
2019-20	N.L.Dalmia Institute of Management Studies and Research	Team	National	Shikhar National Level B-School paper Peresntation Competition	Sakshi Tiwari
2019-20	N.L.Dalmia Institute of Management Studies and Research	Team	National	Shikhar	Sakshi Tiwari
2019-20	JBIMS	Individual	National	Pratyaksha 13.0	Vaishnavi Shetty
2019-20	E4 MBA Intercollegiate Summer tranee Awards India Region 2020	Individual	National	NKD LIFE	Vaishnavi Shetty
2019-20	Shailesh J Mehta School of Management IIT Bombay	Individual	National	Mimamsa	Vaishnavi Shetty
2019-20	Shailesh J Mehta School of Management IIT Bombay	Individual	National	Seedhi Baat	Vaishnavi Shetty
2019-20	YUGMA 2020	Individual	National	YUGMA: Case Study Competition Top 50	Vyas Rampelli

2019-20	The Annual Business Festival of IIT Bombay (SJMSOM)	Individual	National	Get. Set. Innovate	Shikha sidana
2019-20	Initiatives to ameliorate the impact of COVID-19 by Top 10 global corporates	Individual	National	Online Presentation Competition	Arjun Nair
2019-20	Dare2Compete Indian Institute of Technology (IIT), Delhi	Team Hustlers	National	Case-cation	Dhruvin Shah
2019-20	Shailesh J Mehta School of Management IIT Bombay	Individual	National	Seedhi Baat	Lenryl Sequeira
2019-20	Indian Institute of Technology (IIT), Delhi	Team NLDIMSR Matadors	National	Case-cation	Arjun Nair
2019-20	YUGMA 2020	Individual	National	Snackathon: Case Study Competition Top 50	Shikha Sidana
2019-20	Infosys Navigate yiur Next	Individual	National	Ingenious	Dhruvin Shah
2019-20	Shailesh J Mehta School of Management IIT Bombay	Individual	National	Mimamsa	Lenryl Sequeira
2019-20	Indian Institute of Management (IIM), Bangalore	Individual	National	War of Wits of D2C Online Quizzing Festival (OQF) Season 5	Smrithi Pillai
2019-20	Faculty of Management Studies (FMS), MLSU Udaipur	Team	National	Brand Wars 2020	Snehal Waigaonkar
2019-20	Shri Ram College of Commerce (SRCC), University of Delhi D2C Online Quizzing Festival (OQF) Season 5	Individual	National	Quiz'ntine and Chill	Smrithi Pillai
2019-20	Faculty of Management Studies (FMS), MLSU Udaipur	Team	National	Brand Wars 2020	Aaditya Bhardwaj
2019-20	Entrepreneurship cell, IIT Bombay.	Individual	National	Entrepreneurship Bootcamp 2020	Lenryl Sequeira
2019-20	Infosys Navigate yiur Next	Individual	National	Ingenious 2020	Snehal Waigaonkar

2019-20	Infosys Navigate your Next	Individual	National	Ingenious 2020	Tanmay Gavas
2019-20	Tasveernama	Individual	National	Flagship photography Competition of Follege 2020	Akash Patwal
2019-20	YUGMA 2020	Individual	National	YUGMA: Case Study Competition	Tanmay Shailendra Gawas
2018-19	FISCUS' 18-19	Individual	National	FINVESTO'18	Neha Deshmukh
2018-19	FISCUS' 18-19	Individual	National	FINVESTO'18	Akash Agarwal
2017-18	1st Position at IIM Ranchi Event AGORa	Individual	National	AGORa	
2017-18	1st Position at Jamnalal Bajaj in Event Pratyaksha10.0	Individual	National	Pratyaksha10.0	
2017-18	2nd Position at Jamnalal Bajaj in Event Pratyaksha10.0	Individual	National	Pratyaksha10.0	

## Writing research papers

NLDIMSR encourages research culture on campus. Writing research papers can be useful for both weak and strong students in a number of ways:

For Weak Students:

1. *Skill Development:* Writing research papers can help weak students develop their research, critical thinking, and writing skills, which are essential for success in academia and beyond.
2. *Improvement in Grades:* Writing research papers can also help weak students improve their grades by forcing them to put in the effort required to research, analyze, and present their findings effectively.
3. *Confidence Building:* Successfully completing a research paper can help weak students build confidence in their abilities and feel more capable of tackling other academic or professional challenges.

For Strong Students:

4. *Skill Refinement:* Writing research papers can help strong students refine their research, critical thinking, and writing skills, which are essential for continued success in academia and beyond.
5. *Career Advancement:* Strong students who excel at research and writing may find that their skills are highly valued in their chosen field and that they can use their research papers as evidence of their expertise.
6. *Contribution to Knowledge:* Writing research papers can also help strong students contribute to the body of knowledge in their field and make a meaningful impact on their chosen industry or discipline.

Here are a few samples of research papers written by students.

Volume 8, Issue 8, August 2020

# International Journal of Advance Research in Computer Science and Management Studies

Research Article / Survey Paper / Case Study

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## *A Study of the Performance of Mutual Fund Ultra Short Term Debt Fund Schemes*

**Aarti Patel**

N.L. Dalmia Institute of Management Studies & Research  
Mumbai, Maharashtra, India

*Abstract: This Project Report covers six different companies offering the ultra-short term Debt Fund Schemes which are Aditya Birla Sun Life Savings Fund, ICICI Prudential Ultra Short Term Fund, Invesco India Ultra Short Term Fund, Kotak Savings Fund, SBI Magnum Ultra Short Duration Fund and UTI Ultra Short Term Fund for the performance analysis. The basis of selection for these companies is the top rankings that have been provided to these funds by CRISIL. Using different statistical tools, the performance analysis has been done and the Table 14.0 clearly shows a comparative view of the performance of the above mentioned funds. Thus, according to the ratio analysis that has been done shows that the SBI Magnum Ultra Short Duration Fund is the best fund to invest in terms of relatively low volatility which means less risky along with better risk-adjusted returns as well as better risk-adjusted returns against the market. It is also giving best returns per unit of bad risk that it is taking amongst the all six funds. The risk averse investors should invest in SBI Magnum ultra- short duration fund as per the findings of this project report.*

*Keywords: Mutual Fund, Ultra Short Term Debt Fund, Sharpe Ratio, Beta, NAV.*

### I. INTRODUCTION

Mutual Fund is an investment avenue that provides investors an opportunity to earn returns with the help of a professional fund manager at low risk. However, mutual funds have a number of schemes within it, such as equity fund, debt fund, hybrid fund, index fund, etc., which makes it hard for the investors to choose the best scheme out of so many available options.

These broadly classified varied funds offer a lot of options to the investors that put them into dilemma. Even after choosing one specific scheme, the investors have to make a choice among the „n“ number of available mutual fund houses, such as Aditya Birla Mutual Funds, ICICI Prudential Mutual Fund, Kotak Mutual Fund etc. offering the same scheme with varied returns due to the difference in their portfolio and this brings even more confusion for the investors.

Thus, in this project report, I have tried to simplify the decision making for an investor while investing. I specifically have focused on the ultra-short term debt fund schemes which are generally for the investors who are keen to park their money for a relatively shorter period of time; i.e. 3-6 months. These funds have low risk because of their short term duration and give its investors an opportunity to earn extra return.

For this, I have chosen six different mutual fund houses which are Aditya Birla Sun Life Savings Fund, ICICI Prudential Ultra Short Term Fund, Invesco India Ultra Short Term Fund, Kotak Savings Fund, SBI Magnum Ultra Short Duration Fund, UTI Ultra Short Term Fund as they are under top 10 mutual fund rankings provided by CRISIL and have analyzed the performance of these mutual funds individually using different tools such as Annual returns, Standard Deviation, Beta, Sharpe’s Ratio, Treynor’s Ratio, Jensen’s Alpha Ratio, Sortino Ratio and Information Ratio. For the computation purpose, the historical data of NAV has been taken for one year dated 08 May, 2019 to 08 May, 2020.

**AUTHOR(S) PROFILE**



**Aarti Patel**, has received B.B.A degree from Birla Institute of Technology, Mesra, Ranchi in 2019. She is currently pursuing PGDM from N. L. Dalmia Institute of Management Studies and Research in Finance.





# An Event Study of Pre and Post Bonus Announcement for Position Investors

Rishika Todi, Chandrakant Varma

N. L. Dalmia Institute of Management Studies and Research, Mumbai, India

Bonus announcement is often seen as a profitable strategy for intra-day trading; to know how useful it can be for position (long-term) investors this study is conducted. 30 companies were chosen randomly and a two-tail t-test is conducted. Considering the p-value of each company at 5% level of significance we found out the number of companies which have given positive numbers for position investors. A generalization method has also been used to see the overall applicability of the study. Reflecting individual companies fewer number showed positive results after a period of 30 days but using the generalization technique the study proved to be significant. There are certain limitations to the study as well including non-consideration of any other event which might have taken place, bearing in mind only NSE and BSE and also it includes companies which have made an announcement in the past three years.

*Keywords:* bonus announcement, position investors, stock returns

## Introduction

India has two major stock exchanges—Bombay Stock Exchange (BSE) and National Stock Exchange (NSE) while BSE has 5,000 companies listed, and NSE, started in the year 1994, has only 1,600 listed companies. Securities and Exchange Board of India regulates these along with issuing certain rules and regulations which are necessary which are compulsory. It mainly protects investors from malpractices. The two main indices by each NSE and BSE are NIFTY50 and SENSEX respectively. While NIFTY50 shows the performance of Top 50 companies, SENSEX consists of only 30 companies. While demand and supply are major factors impacting the market price of stocks in these exchanges, there are other factors too. Generally, two types of analysis can be done in order to determine appropriate stocks for desired returns—fundamental analysis and technical analysis. Since these are complex for common man, simpler way to invest is on the basis of news.

Everyday news plays a significant role in examining bullish or bearish movement of the market.

News also consists of corporate actions which the company intends to take in order to determine the capital structure of the company. This can not only lead to fluctuations in ownership but also stock price of the company. These actions are approved by the board of directors. Corporate actions are of various types—dividend issue, stock split, rights issue, etc., but here we will be concentrating on bonus issue.

Rishika Todi, PGDM, Management, N. L. Dalmia Institute of Management Studies and Research, Mumbai, India.

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# **N. L. DALMIA INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH**

(A School of Excellence of N. L. Dalmia Educational Society)



## **INDUCTION PROGRAM REPORT**

PGDM & GMBA BATCH 2021-2023

15<sup>th</sup> - 29<sup>th</sup> JULY, 2021

## **Day-1**

(15<sup>th</sup> July, 2021)

It was a splendid morning and a golden dawn for the new batch of students of NLDIMSR pursuing their PGDM and GMBA in an exceptional institute of significant repute towards flourishing career and life. The students received a warm welcome by Prof. Khushboo Vora on behalf of entire NL Dalmia Parivar. The induction programme aimed to enhance students' familiarity with the faculties, NLDIMSR Campus, its facilities and a plethora of cultural activities of the institution. With a fresh exposure of the induction programme, the students were exposed to the milieu of the institution with zeal and enthusiasm.

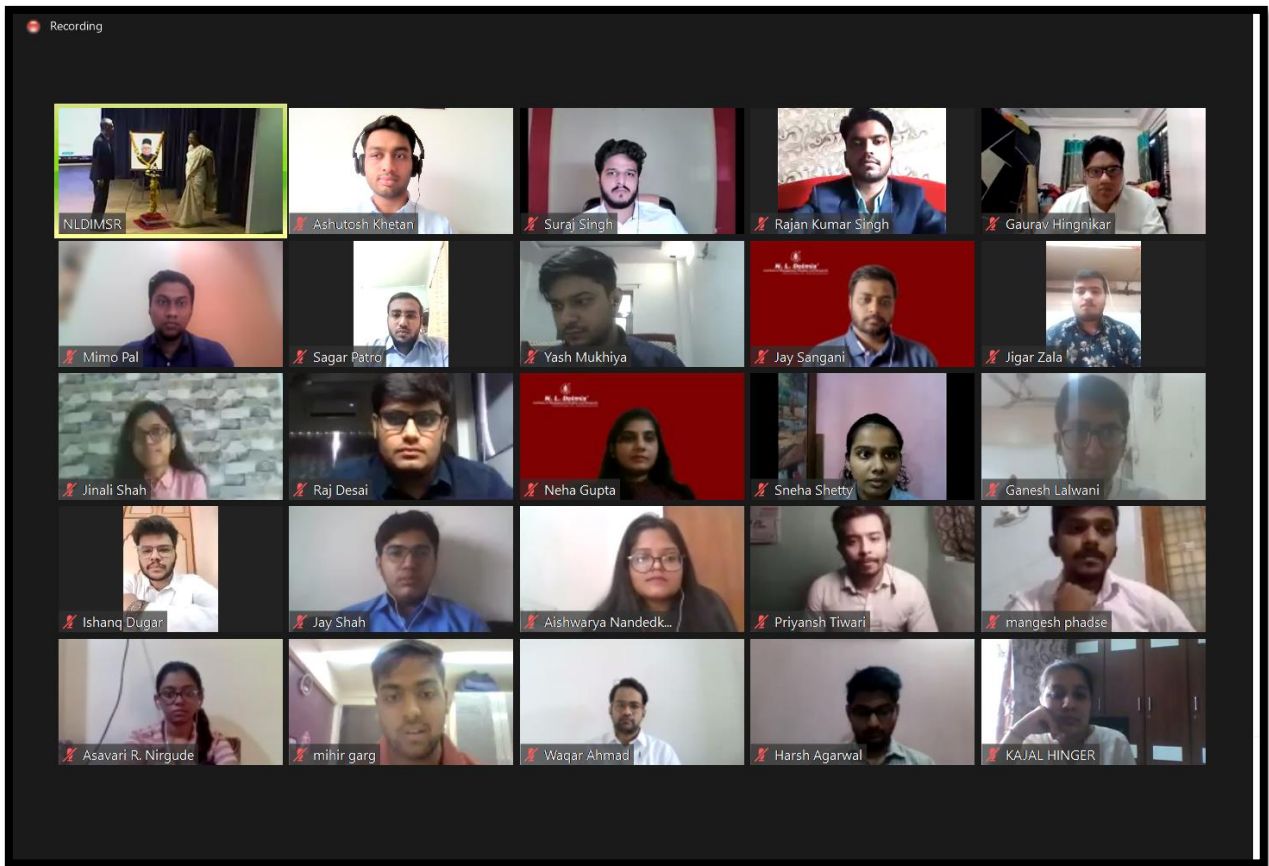
The programme was inaugurated by lamp lighting followed by Saraswati Vandana.

Prof. Khushboo then introduced the students to the Hon. Secretary Mr. Shailesh Dalmia, the CEO Ms. Seema Saini and the Director Mr. Vijay Ramchandran and they welcomed everyone with their motivating words. They emphasized the importance of core values i.e. dedication and discipline. Having given the warm welcome to the students, they appealed the students to utilize maximum resources available at the institute for their academic enhancement. The students were then given a brief introduction about their HODs and faculty members who would be mentoring them throughout their academic session.

Thereafter, a team building workshop was conducted by Prof. Caral which helped the students to engage each other with ideas. It was a great exercise for all the students to instantly improve team member morale, thinking, time management and coordination with the team.

The induction session concluded with the vote of thanks by Prof. Khushboo followed by National Anthem.

The post-lunch session was taken up by Prof. Jai Kotecha and Dr. Chitra Goundar who explained the basics of finance. Then there was a class on Statistics taught by Prof. Anand and Dr. Durba. The main purpose of these lectures was to provide the basic understanding of key concepts especially for the students with non-commerce background so as to get all the of them on the same page when the regular classes resume.







Zoom Meeting You are viewing NLDIMSR's screen View Options

Mimo Pal VEDANSHI A... Yash Gupta Sagar Patro Vichare Rahu... Jigar Zala

Recording

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Studies and Research, Mumbai**

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has been recognised amongst the Times Top Institutes of West India  
for B School category in October 2020

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**N. L. Dalmia<sup>®</sup>**  
*Institute of Management Studies and Research*  
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- Times of India 2021
- 23rd in top 100 B-schools
- 14th among Private B-schools
- 2nd in Mumbai B-schools

Unmute Stop Video Participants 227 Chat 68 Share Screen Reactions Leave

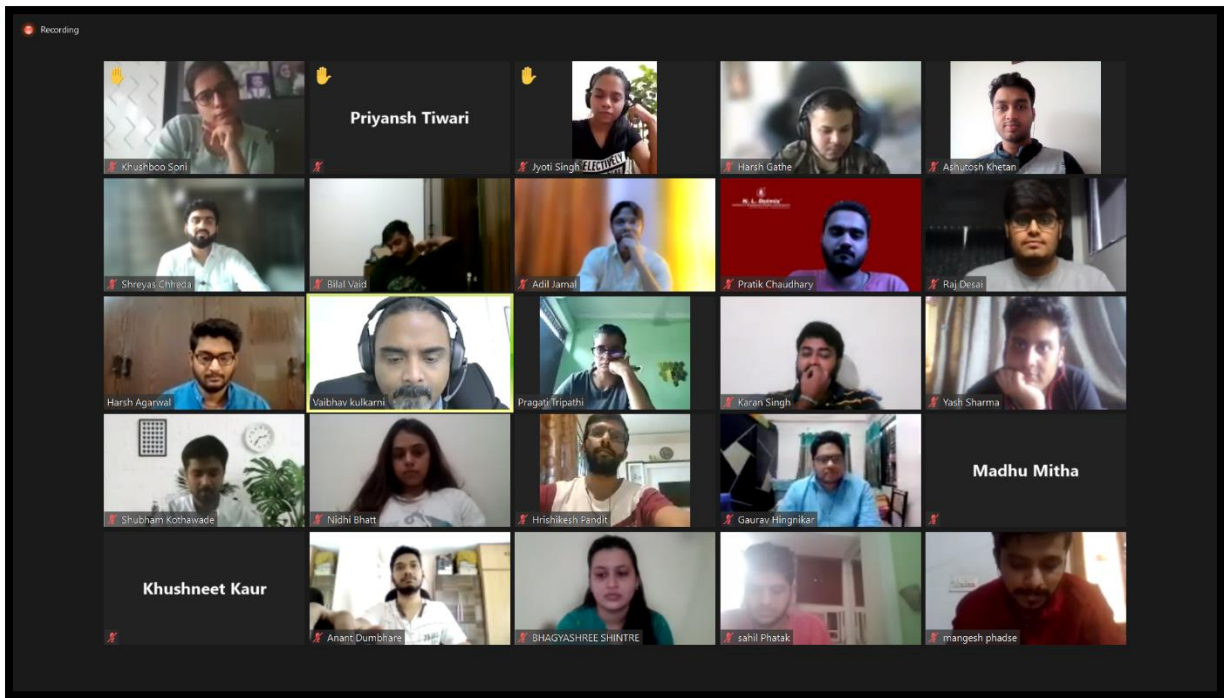
Type here to search 28°C ENG 10:31 AM 7/15/2021

# **SKILL DEVELOPMENT WORKSHOP**

(16<sup>th</sup> – 22<sup>nd</sup> July, 2021)

After a welcoming induction session, the enthusiastic newcomers were involved for the 6 days in the Skill Development Workshop. The workshop, facilitated by Mr. Abhishek Salecha, turned out to be a great learning experience for all the participants. The two-hour sessions for 6 days involved hands-on training and practice on the Microsoft Excel Application along with assignments and exercises. The workshop covered almost all basic and advanced tools, formulae, charts and some data analysis too. All the participants found the sessions extremely valuable and appreciated the teaching methodology.

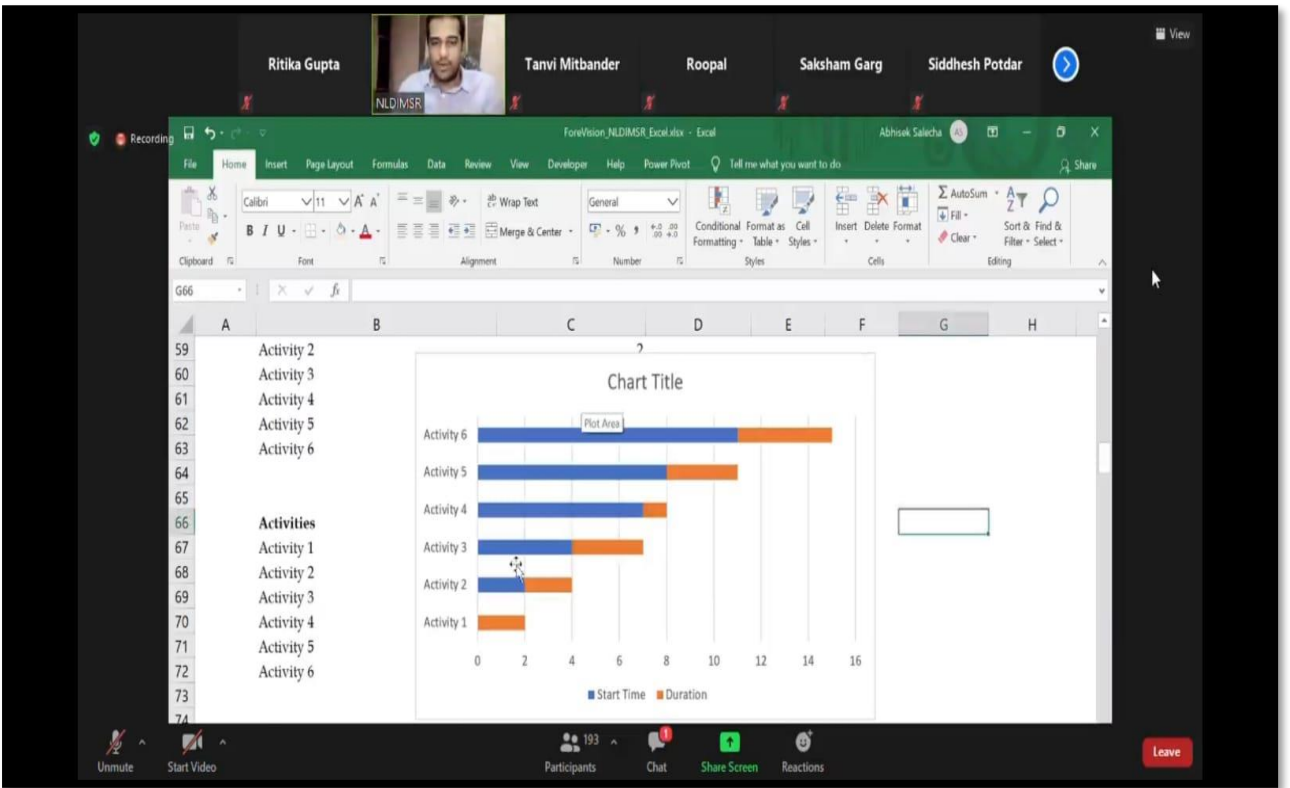
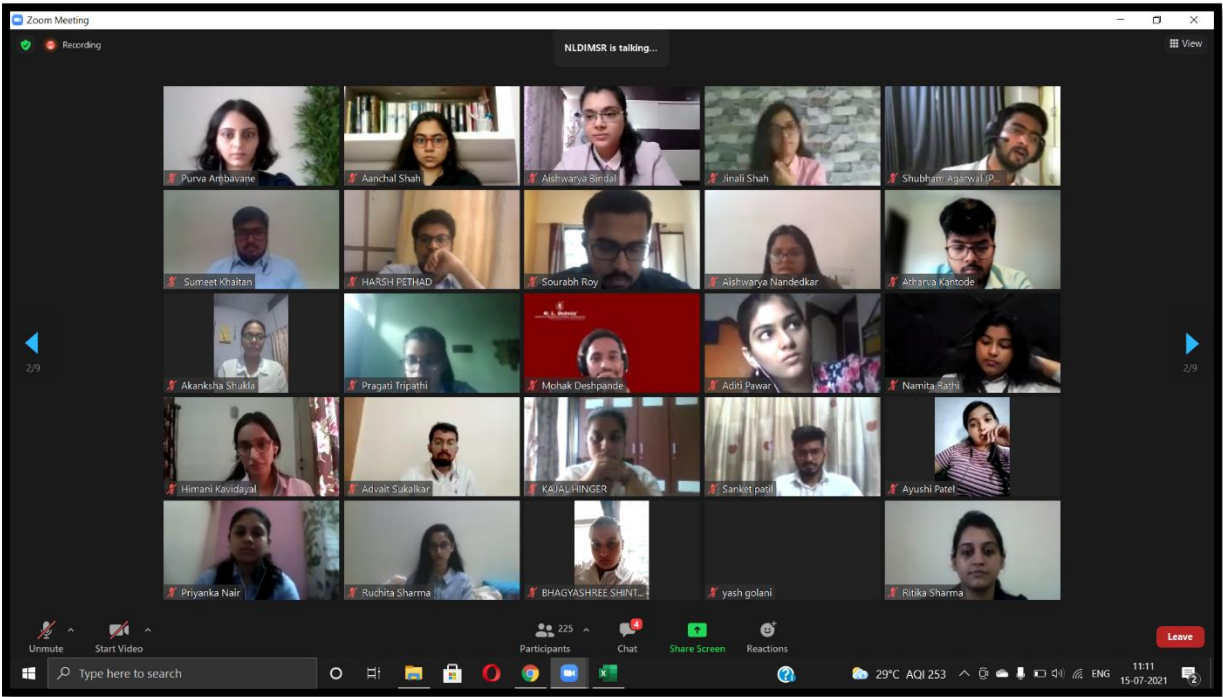
During the 6 days skill development workshop, there were many ice breaking sessions planned for the newcomers. The Meet-and-Greet was managed by Prof. Vaibhav Kulkarni. He conducted several tasks daily for the students where the students got the opportunity to showcase their talents and also helped them to know each other better. The team building activities helped the students bond with each other for their upcoming two years of management studies.



The screenshot shows an Excel spreadsheet with a Profit & Loss Account and a Scenario Manager dialog box. The spreadsheet has columns for 2021 and 2022. The Scenario Manager dialog box is open, showing a scenario named 'C' with a comment 'Created by Abhishek on 21-07-2021'. The spreadsheet data is as follows:

	2021	2022
<b>INCOME :</b>		
Sales Turnover	1,303.8	1,303.7
Excise Duty	6.4	36.8
Net Sales	1,297.4	1,001.9
Other Income	50.9	36.9
<b>Total Income</b>	<b>1,348.3</b>	<b>1,038.8</b>
<b>EXPENDITURE :</b>		
Raw Materials	524.3	390.2
Employee Cost	64.7	50.6
Other Manufacturing Expenses	508.3	399.2
<b>Total Expenditure</b>	<b>1,097.2</b>	<b>840.0</b>
<b>Operating Profit</b>	<b>251.1</b>	<b>198.8</b>
Interest	0.0	0.0
<b>Gross Profit</b>	<b>48.1</b>	<b>251.1</b>





## **Day – 2**

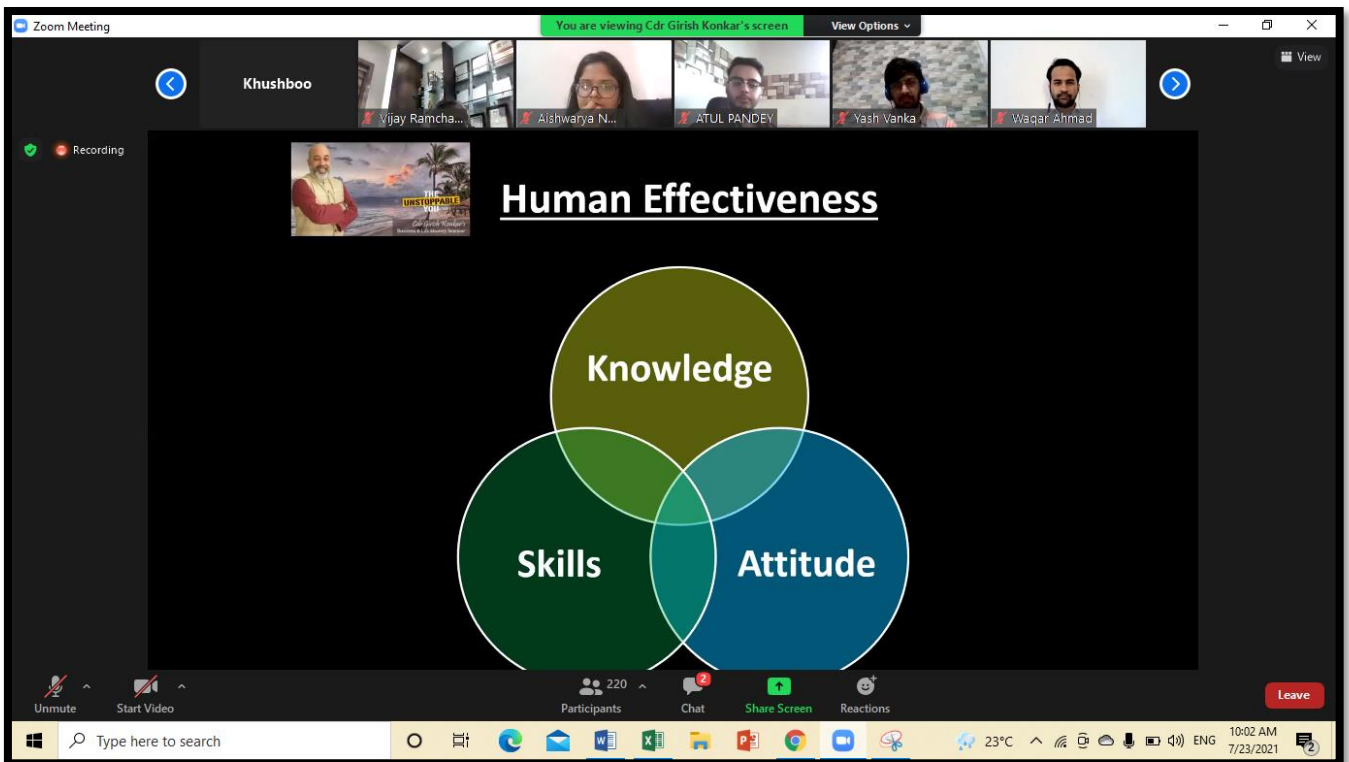
**(23<sup>rd</sup> July, 2021)**

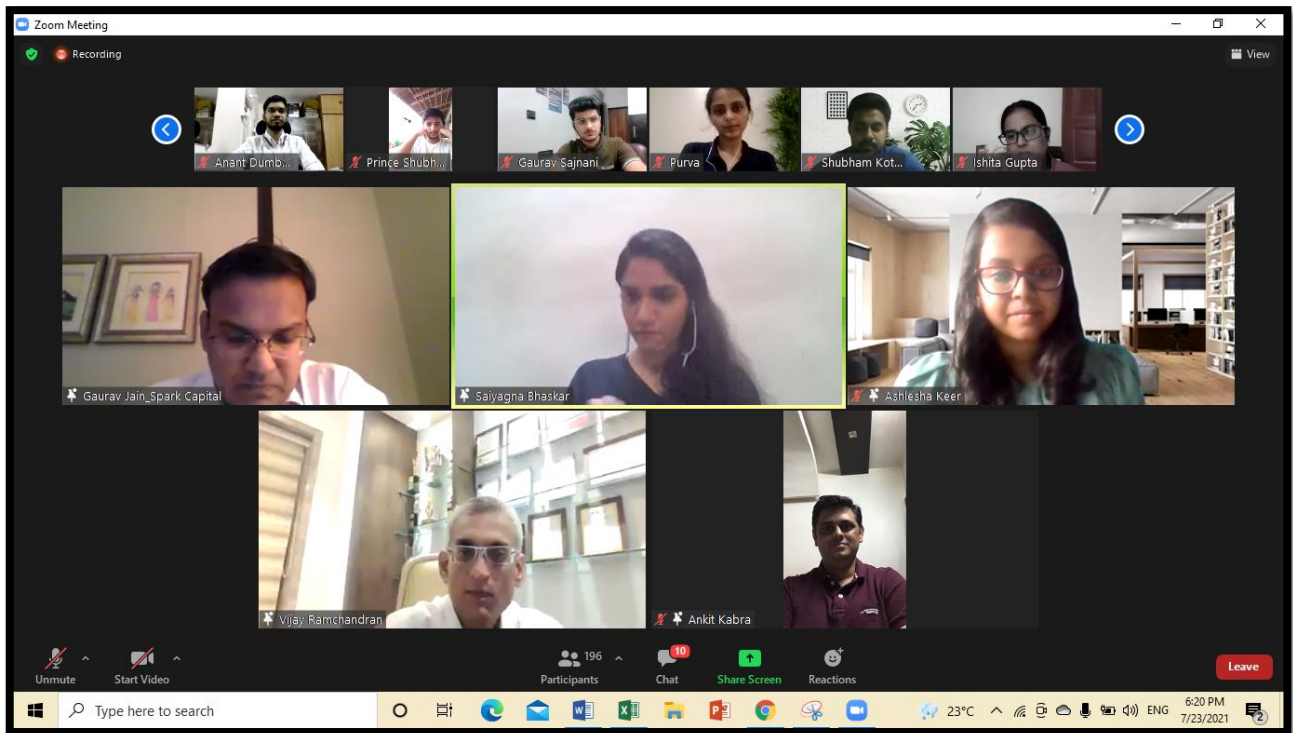
The second day of the induction program at NLDIMSR kick-started at 9:30 am with exemplary speech of Cdr Girish Konkar who enlightened the students on “Basics of Leadership”. He very well-articulated the importance of having the leadership qualities in oneself and how it can be put to practise in the corporate environment.

The next speaker for the day was the industry expert Mr. Sreeram Venkiteswaran - “Head of Talent for Nestle in South Asia”. He briefed the students on the traits the corporates expected from a management graduate. He explained the need to learn from peers in the industry, industry leaders, food industry in the world and furthermore stressed that the various sources of learning were annual reports, journals from B-schools etc. He also emphasised the need to attend conferences, global seminars and apply them to real life situations. His remarkable speech was definitely an eye-opener for all the students.

The following session was taken by Dr. Sanjay Verma, a highly renowned faculty of IIM Ahmedabad which is the premier institute of the country. He introduced the students to the case study method of learning which is practised by the top Business schools in the world like Harvard, Stanford and many other institutions. Case study method is considered to be the best form of practical learning and concept application to the real-world problems. It was truly a great experience and an honour for the students of NLDIMSR to get a lecture from such a top-notch faculty.

Post the lunch break, there was a classroom session planned for Basics of Finance and Statistics. The second day of induction ended at 5:15 pm.





## **Day – 3**

(26<sup>th</sup> July, 2021)

The third day of the induction program began with the introduction of Prof. Nazia Ansari, the Head of My Social Responsibility (MSR) Club. She briefed the student about this committee that devote themselves towards the betterment of the society. They give students an opportunity to mutually serve the society by realizing their social responsibility and help the needy and unprivileged sections of society.

Then, Prof. Anand Dhutraj and Dr. Vaishali Kulkarni took over and introduced the students about The Entrepreneurship Cell (E-Cell) which is a student-driven body of NLDIMSR. The students were delighted to know that the sole purpose of Nurture-E was to promote and inspire the entrepreneurial spirits among them, facilitate the ideas and current start-ups on the campus and help them to develop these into businesses.

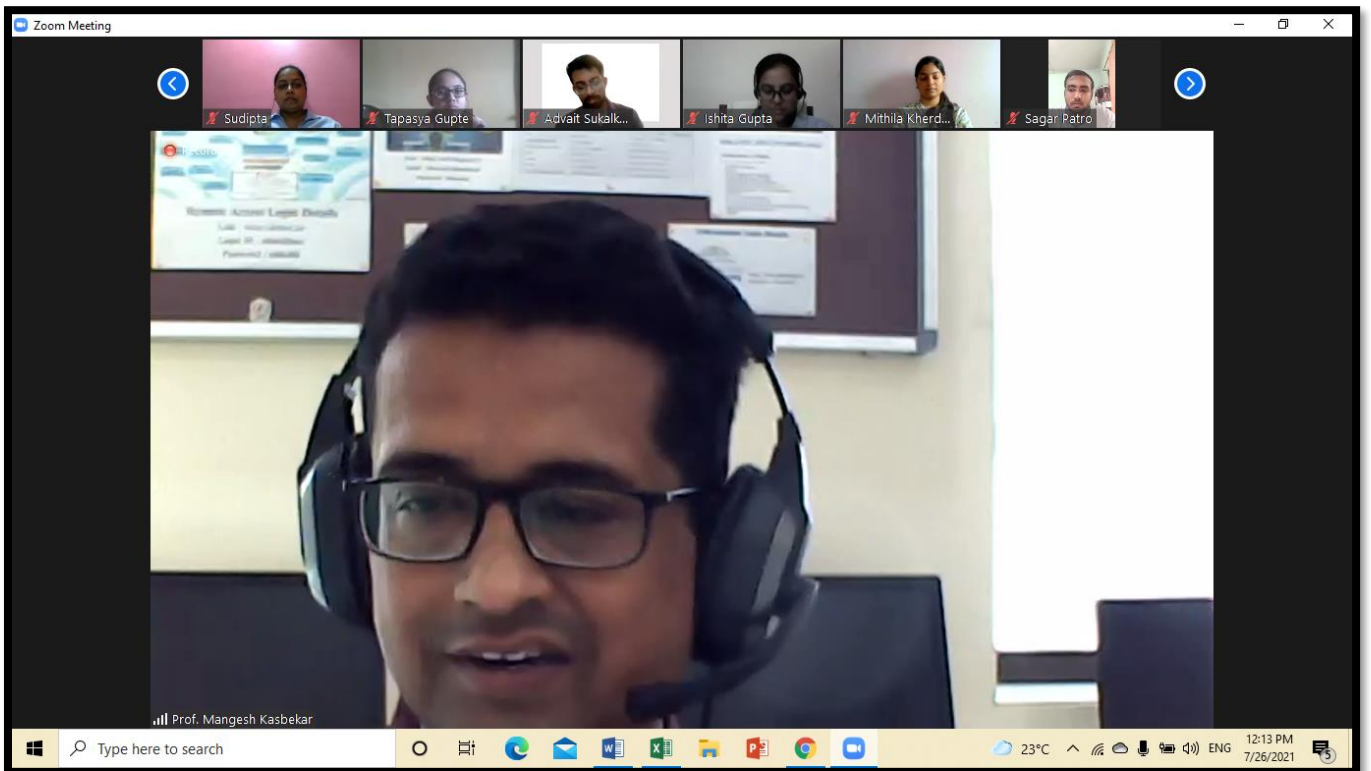
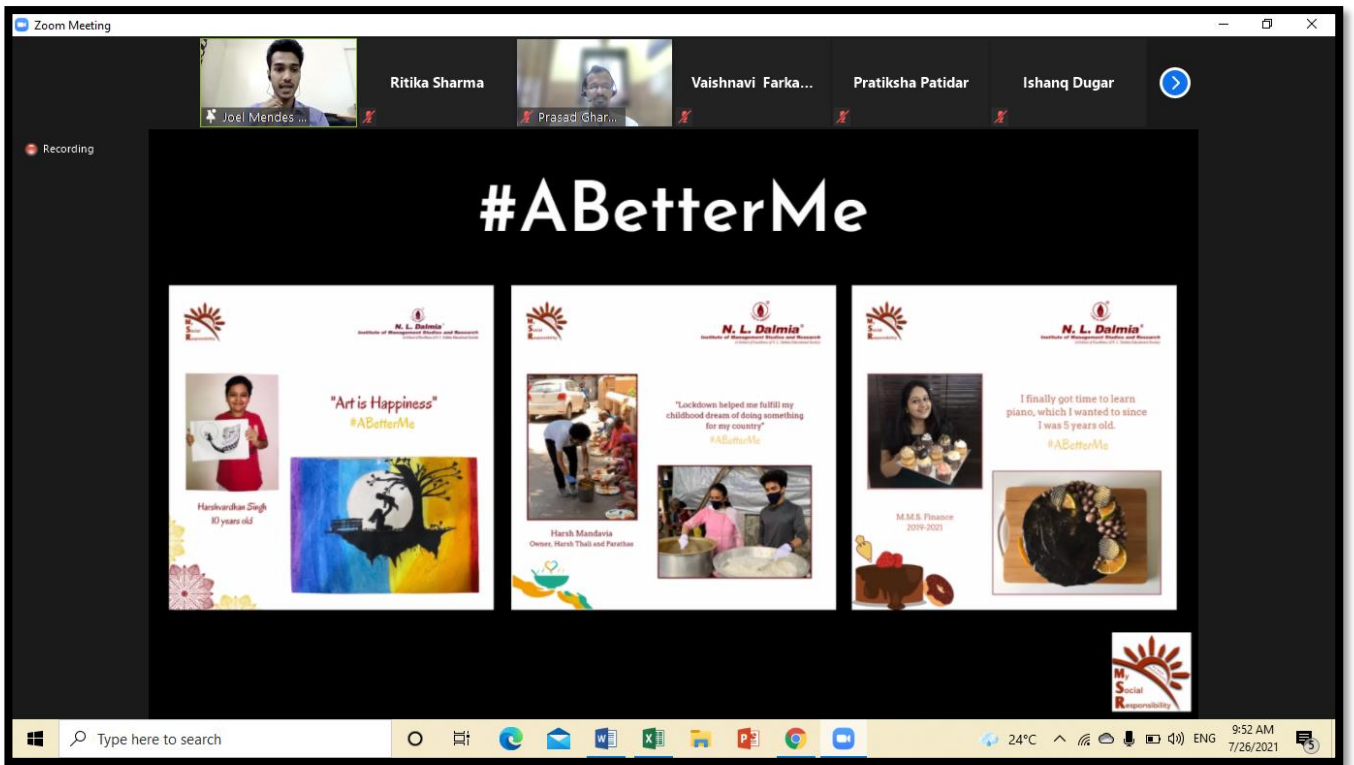
The next session of this day was introduction of the different Students clubs by Dr. Baisakhi Mitra, which undertake different activities throughout the year, which helps build leadership skills amongst students.

Thereafter, Prof. Vaibhav Kulkarni took a session on “Get Started – How to Prepare for Placements”. He told the students about the importance of clarity of fundamentals along with their application and how to use these to become a distinguishable character. The students were pleased to know that the college will equip them with knowledge arsenal through an excellent faculty, case study method of teaching, live industry projects and intelligent co-students which will help them to rise both in personal and professional life.

Prof. Mangesh Kasbekar then apprised the students on “How to utilize 2 years of Business Management Program Effectively”. He gave the students the key insights on how to organize, plan and analyze their activities so as to become a better version of themselves.

Post-lunch, the students were all geared up to attend their last session of the day by their Director, Mr. Vijay Ramchandran on “Perks of Reading”. It was a super interactive session where students came forward with the various books they had read recently and discussed the key learnings from those books. Sir then concluded the session with the benefits of reading.







## **Day – 4**

(27<sup>th</sup> July, 2021)

The fourth day, the induction program, initiated by the welcome address was followed by a session on soft skills and personality development by a professional trainer, Dr. Mona Dudhale. Being an expert at teaching and training student corporates, Dr. Mona emphasized on the importance of soft skills, personality development, professional etiquette, business communication and also about the importance of creating great first impression.

Then, Prof. Prakash Rathod introduced the Bloomberg Lab to the students. He conversed about the extremely focused and high end programs provided by the institute like Bloomberg Market Concepts (BMC) and Bloomberg Essentials Online Training (BESS) with a high degree of practical learning and on-the-job applicability for all the students on the campus. After this, the students were addressed by Ms. Sujata, Chief Librarian of the institute. She introduced the institute library and also the e-library facility provided to the students.

The afternoon session started with the presentation by Ms. Divya Shlokam, an eminent personality, who is amongst the top 25 influencers in India to be followed on LinkedIn. She talked about all the practices which can make a person “brand” on LinkedIn. The students enjoyed the session thoroughly and got many valuable insights on how to use LinkedIn in a right manner in order to create good opportunities for themselves.


The day was concluded with few valuable words by Mr. Vijay Ramchandran, Director of N.L. Dalmia Institute of Management Studies and Research.



Recording


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View Options



**Dr. Mona Dudhale**  
*Soft Skill Trainer*

- Key Highlights:
- More than 8 years of experience in Training and Teaching Student Corporates
- Expertise at teaching and motivating Learners in areas like Soft skills, Personality Development, Professional Etiquette, Business Communication
- Associated as Soft Skills Trainer with reputed organizations such as Jain Bangalore, DAVV University Indore and ICA etc.
- Organized training sessions for corporates such as Bajaj FinServ, Ford Motors, Capco Ltd and many more
- Holds a Ph.D. and MBA degree in Marketing and Human



Tarun Agarwal

Unmute Start Video

Participants 165 Chat 10 Share Screen Reactions

Leave

Zoom Meeting

Recording

1/9


1/9

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Participants 207 Chat 20 Share Screen Reactions

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
27°C Mostly sunny 11:35 27-07-2021

Recording


PowerPoint Slide Show - [NL dalmia] You are viewing Dr Mona Dudhale's screen View Options

## Hard Skills

Teachable abilities or skill sets that are easy to quantify.






-  你好吗? Proficiency in a foreign language
-  A degree or certificate
-  Typing speed
-  Machine operation
-  Computer programming


vs.



## Soft Skills

Also known as "people skills" or "interpersonal skills."


-  Communication
-  Flexibility
-  Leadership
-  Teamwork
-  Time Management



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Zoom Meeting


Recording



**NLDIMSR**

# Statistics

**STATISTICS**  
A BUNCH OF  
NUMBERS LOOKING  
FOR A FIGHT



Title / Author: Fundamentals of Statistics/Anand Dhutraj

Page No. 7

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23°C 4:27 PM 7/23/2021

## **Day – 5**

(28<sup>th</sup> July, 2021)

The day started with an amazing lecture delivered by Dr. Raj Agrawal – MBBS, MD (Practising doctor). The main topic of the lecture was Meditation and Wellbeing. He explained the importance of yoga and exercise and how it can bring a positive change in one's life. He also emphasized on the benefits of practising meditation on daily basis. He stated that, “A calm mind and a healthy body are the two most important aspects to make better decisions in day-to-day life”. It was surely an eye-opening session for the students of NLDIMSR.

The next session for the day was on “Effective Powerpoint Presentations” given by Ms. Rashmi Modi. She explained various features and techniques of Microsoft Powerpoint and how it can be best utilized for making good presentations. This session was really a great-learning for the students.

The following session was based on “Personality Transformation” by Mr. Prathamesh Veling, a professional personality improvement trainer. He holistically explained the importance of having a great personality. Furthermore, he briefed the students about building good connections with industry leaders and having a strong command over communication skills. The students were definitely filled with zeal and enthusiasm after this session.

After the lunch break, some more concepts like basics of accounting, statistical analysis, hypothesis testing was taught to the students. This gave them a good understanding for their upcoming subjects of Trimester-1. The day concluded at 5:20 pm.

Zoom Meeting      You are viewing Dr. Raj Kishore Agarwal's screen      View Options

Recording...

### Styles of Meditation

- 1) **Focused** – external (objects, beads, gong, candle) or internal (breath, forehead)
- 2) **Mantra** – repetitive words or specific phrases (Om or mantra)
- 3) **Transcendental** – repetitive customizable words or phrases, affirmations
- 4) **Mindfulness** – awareness of thoughts & feelings, while focusing on anything
- 5) **Progressive** – body scan, squeezing & relaxing group of muscles
- 6) **Loving Kindness** – accepting and giving love to self & others
- 7) **Visualization** – positive images, scenes, feelings, situations or goals, use all senses
- 8) **Movement** – yoga, walking through the woods, gardening, current action
- 9) **Spiritual** – prayer, connection with God

Unmute   Start Video   Security   Participants 182   Chat   Share Screen   Breakout Rooms   Reactions   Leave

Type here to search   28°C Rain showers   09:58 28-07-2021

Recording

Anirban Sharma   Raveena M   Hrushikesh Patil   Waqar Ahmad   Mimo Pal  
 Aishwarya Nandedkar   Shimon Jain   Suraj Singh   Nidhi Agrawal   Mahima Jain  
 Rishabh Kamalia   SHUBHAM SHARMA   Parth Patel   Hardik Panchal   aishwarya.saluja@nidalmi...  
 Jeetksha Chandiramani   Abhinibesh Sinha   Shreya Dawada   Neha Gupta   Pratiksha Patidar  
 Sumeet Rajani   Ruchita Sharma   Jill Sanghrajika   Shalom Dsilva   Rita Rai



Zoom Meeting

Recording...

Chat

pg

From Yash Gupta to Everyone:

PG

From Parth Patel to Everyone:

PG

From BHAGYASHREE SHINTRE to Everyone:

pg

From Vivek Rai to Everyone:

PG

From Mohita Sahay to Everyone:

pg

From Shimoni Jain to Everyone:

pg

From Ishita Gupta to Everyone:

pg

From Chandrika Malpani to Everyone:

pg

To: Everyone (in Waiting Room) ▾

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29°C Rain showers

11:52 28-07-2021

Zoom Meeting

Recording...

holistic profile

From Ganesh Lalwani to Everyone: 11:54 AM

paise kamane

From Jeetksha Chandiramani to Everyone: 11:54 AM

career growth

From AISHWARYA BINDAL to Everyone: 11:54 AM

growth

From sahil Phatak to Everyone: 11:54 AM

CAREER

From Yash Sharma to Everyone: 11:54 AM

Rokda

From Sumeet Khaitan to Everyone: 11:54 AM

placement

From Rajan Kumar Singh to Everyone: 11:54 AM

Package

From yash golani to Everyone: 11:54 AM

entrepreneur

51 new messages ▾

To: Everyone (in Waiting Room) ▾

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29°C Rain showers

11:54 28-07-2021

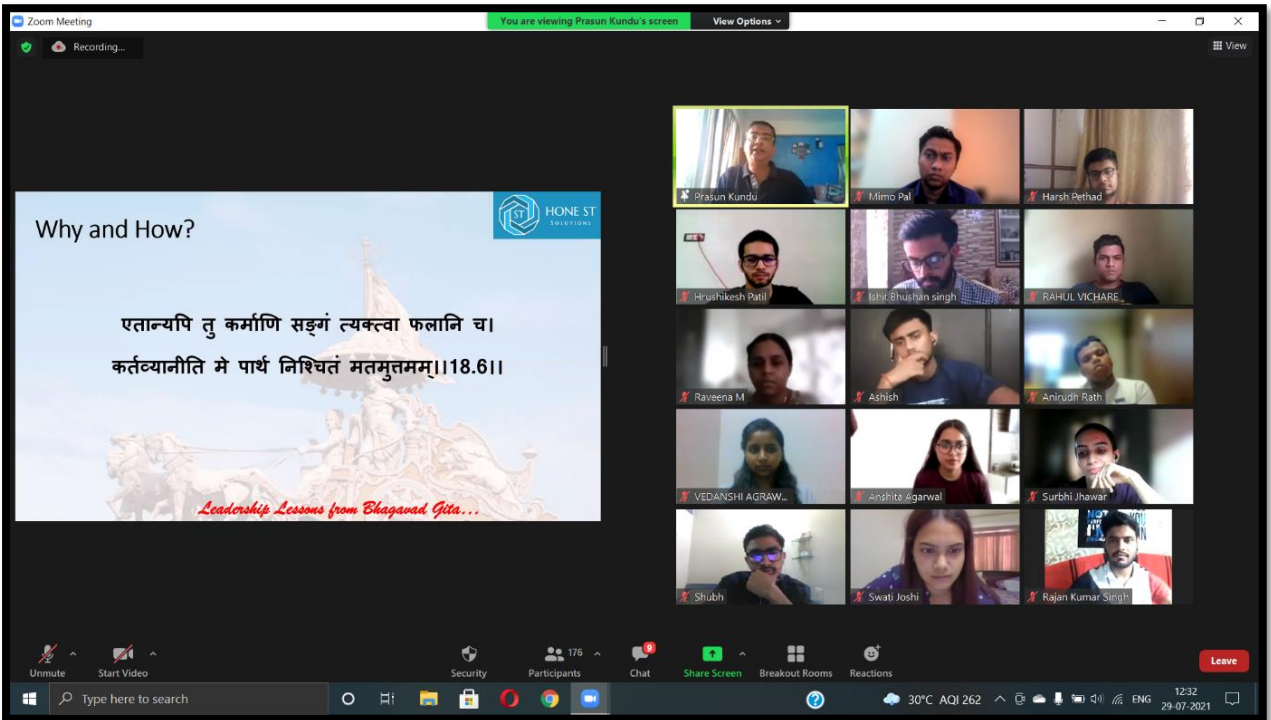
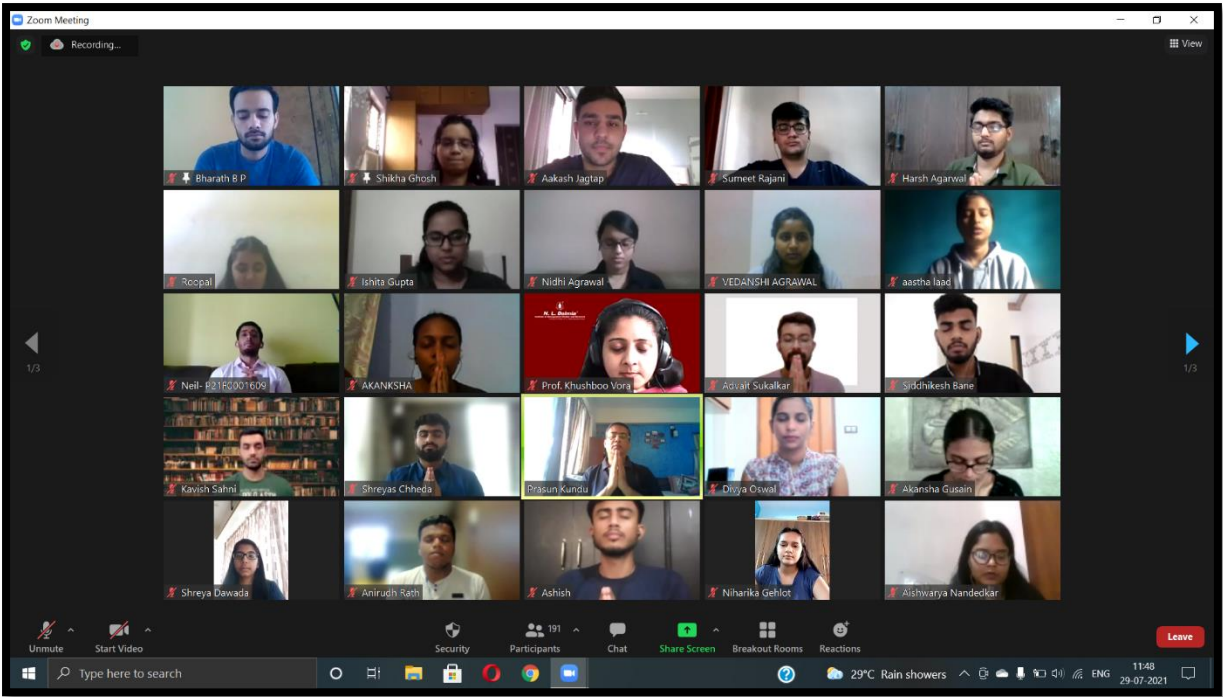
## **Day – 6**

(29<sup>th</sup> July, 2021)

The last day of the induction program began with a Guest lecture on “Career Anchoring” by Dr. Frederick Corria. He made the students aware about the various career anchor themes which will enable them to recognize their preferences for certain areas in their job which can help in career planning. This will help the students to be more fulfilled in their careers when they can satisfy their career anchors and seek roles that are aligned with these.

Prof. Khushboo then introduced the students to the second speaker of the day, Mr. Prasun Kundu who took an inspiring session on “Mythology & Leadership Lessons”. He began the session with an activity of enchanting “OM”. He was a true believer of Hindu mythology and gave the students a perspective on how to take leadership lesson from Arjun, Lord Krishna, Lord Ram and many other mythological characters. He concluded the session by stating that to undertake any group activity proper planning, organizing, staffing, communication and control i.e. management is essential. Whether its time of the oldest culture of the world – Vedic Culture or time of Ramayan or its time of Mahabharat – Bhagvat Geeta, management was present, management is present and it will remain forever.

And then the induction program was concluded on a positive note with students excited and filled with enthusiasm for the commencement of their regular classes.



Zoom Meeting | You are viewing Prasun Kundu's screen | View Options

Recording

Participants: 177

Chat: 55

Share Screen | Reactions

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27°C Partly cloudy | 12:12 29-07-2021

Participants visible in grid: Prasun Kundu, Jigar Zala, Mohita Sahay, Purvi Prakash, Damini Datta, Prince Shubham, Yash Gupta, Jay Sangani, Akshat Singh, Raj Desai, Ashish, Sumeet Khai..., Kavish Sahni, Neil P21FOO..., Anirudh Rath

Zoom Meeting | You are viewing NLDIMSR's screen | View Options

Recording

Ritika Sharma | NLDIMSR | Hrushikesh P... | Piyush Kumar... | Bhavika Mour | AHAMADUR RA...

**Population and Sample**

**Population**  
All items

**Sample**  
Items selected from the population

NLDIMSR

Participants: 205

Chat: 1

Share Screen | Reactions

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23°C | 4:46 PM 7/23/2021



## CONCLUSION

With the active participation of the students and the faculty members, the induction programme proved to be a great success. The new batch of enthusiastic students had a fabulous beginning with a number of academic and industry experts. They learnt the art of practicality for effective and efficient application of the theories of management and knowledge gained through all the interactive sessions. The whole induction program was a blend of fun and awareness sessions. The students were showing showed an earnest desire towards learning from all sources and application of the same in days ahead. The students of the batch 2021-23 were all geared up and excited to become the future leaders and to work together as a team. The motto of N.L. Dalmia Institute - "**Tamso ma Jyotirgamya**" meaning "**from darkness lead me to light**" was imbibed by the students to guide them in this new phase of their lives.

By providing a range of resources and services, NLDIMSR helps students overcome challenges, develop their skills, and succeed both academically and professionally. This focus on student support is a critical component of Institute's education and essential for preparing students for success in today's complex and dynamic business environment.